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# FRESHWATER AQUACULTURE IN THE EU

## ANNEX 1 COUNTRY PROFILES

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## 1. Methodology

The country profiles provided in this document have been developed in the context of the study on freshwater aquaculture in the EU. They summarise the available information on the freshwater aquaculture sector in the EU Member States (MS). 19 country profiles have been developed in MS where freshwater aquaculture is present (freshwater production is above 500 tonnes) and where a minimum level of statistical information is available (country profiles have not been developed for Slovakia, Slovenia, Estonia and Latvia due to lack of data).

These fiches do not provide an evidence-base analysis but they provide a compilation of information gathered from:

- Different statistical sources: mainly EUROSTAT, DCF/EU-MAP, statistics of the European Aquaculture Producers (FEAP). The latter source was used to provide additional and more recent information as 2019 data are available in the 2020 FEAP production report; and
- Studies available at EU and national levels. At EU level, main sources used are the Economic report of the EU aquaculture sector (STECF-18-19 and STECF-20-12) and the EU fish market (2020 Edition). At national levels, the multiannual plans for the development of aquaculture were studied<sup>1</sup>.
- Feedbacks from national authorities and professional organisations consulted in the context of the study on freshwater aquaculture in the EU.

The country profiles have different levels of details depending on the data available. Each country profile includes the following sections:

- Market dimension of the freshwater aquaculture;
- Weight in terms of food supply, growth and jobs;
- Benefits of freshwater aquaculture in the EU;
- Assessment of the level of investment in the sector;
- Assessment of the level of innovation of the sector;
- Existence and weight of “quality schemes” in the sector;
- Assessment of the sector’s growth potential;
- Sources of information.

Country profiles have been sent to national authorities for validation. From the 19 country profiles, 3 have not been validated (no feedback from national authorities), which are: Austrian, Italian and Portuguese country profiles.

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<sup>1</sup> The programmes studied concern the period 2014-2020. Member States are currently working on their new strategies for the development of aquaculture but these versions are not publicly available yet.

## 2. Country profiles

### 2.1 Austria

#### 2.1.1 Market dimension of the freshwater aquaculture

##### Production

Between 2008 and 2018, aquaculture production has increased both in terms of volume and value (by respectively 95% and 108% according to EUROSTAT). The development over the last ten years shows an increase in production, while the value seems to be driven mostly by species with highest prices.

**Table 1** – Freshwater aquaculture volume (tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014  | 2015   | 2016   | 2017   | 2018   | EVOL |
|---------------|--------|--------|--------|--------|--------|--------|-------|--------|--------|--------|--------|------|
| <b>Volume</b> | 2.087  | 2.141  | 2.167  | 2.909  | 3.128  | 3.237  | 3.394 | 3.503  | 3.486  | 3.863  | 4.078  | 95%  |
| <b>Value</b>  | 12.278 | 13.111 | 19.397 | 13.701 | 17.868 | 16.769 | 8.170 | 22.243 | 22.400 | 23.376 | 25.510 | 108% |

Source: Eurostat

##### Production by species + relative weight in the production

- The top three species are rainbow trout (33% of production volume and 35% of its value), common carp (16% of the production volume and 9% of its value) and brook trout (13% of production volume and value).
- Except the production of rainbow trout which slightly increased between 2009 and 2018, the production of all the other species has significantly increased (the production of common carp and brook trout increased respectively by 88% and 109%).

**Table 2** - Breakdown of the production volume by species between 2009 and 2018 – tonnes

| Species               | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Rainbow trout         | 1.246        | 1.211        | 1.271        |              | 1.322        | 1.277        | 1.185        | 1.220        | 1.303        | 1.358        |
| Common carp           | 345          | 348          | 596          | 590          | 619          | 573          | 618          | 607          | 620          | 647          |
| Brook trout           | 244          | 256          | 393          | 426          | 455          | 431          | 426          | 477          | 551          | 511          |
| North African catfish | 81           | 85           |              |              | 289          | 335          | 347          | 369          | 396          | 461          |
| Sea trout             |              |              |              |              |              |              |              |              |              | 421          |
| Arctic char           |              |              | 24           |              | 37           | 178          | 187          | 178          | 201          | 299          |
| Others                | 225          | 267          | 626          |              | 516          | 600          | 740          | 636          | 792          | 381          |
| <b>Total</b>          | <b>2.141</b> | <b>2.167</b> | <b>2.909</b> | <b>3.128</b> | <b>3.237</b> | <b>3.394</b> | <b>3.503</b> | <b>3.486</b> | <b>3.863</b> | <b>4.078</b> |

Source: FAO

##### Description and the share of the different farming techniques

- Carps are reared in natural ponds.
- Trout production occurs in flow-through systems, raceways.

**Table 3** - Breakdown of freshwater aquaculture by aquaculture methods in 2016 (last year for available data)

| Aquaculture methods | Share |
|---------------------|-------|
| Ponds               | 38%   |
| Tanks and Raceways  | 52%   |
| RAS                 | 10%   |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

Data are not available.

## 2.1.2 Weight in terms of food supply, growth and jobs

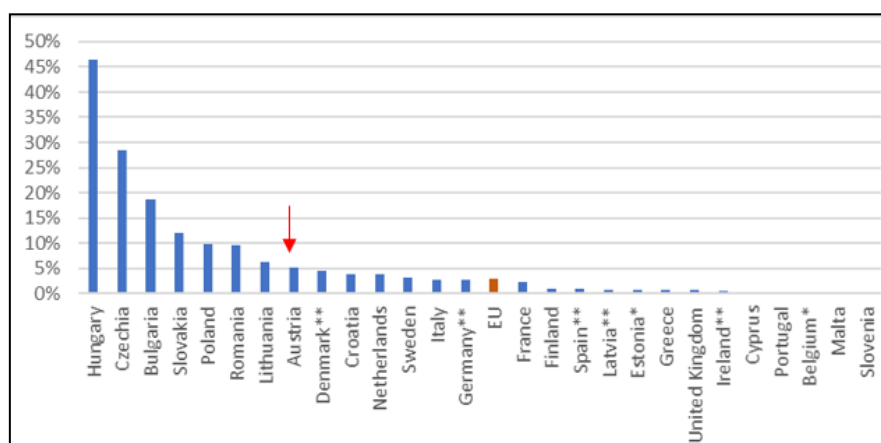
### Production share of freshwater aquaculture in the total aquaculture production

Austria is a landlocked country producing only freshwater aquaculture products. In 2017, 3.863 tonnes were produced for a total value of circa EUR 23,5 million.

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Per capita consumption of fisheries and aquaculture products in Austria has increased in last years due to changed nutritional awareness and also the rich offer of ready-made meals in the fish sector: 13,12 kg/ capita/ year in 2018.
- Low contribution of freshwater aquaculture to Austrian consumption of fisheries and aquaculture products and overall low degree of self-sufficiency.

**Figure 1** - % of freshwater aquaculture in apparent consumption<sup>2</sup>



Source: EUROSTAT and FAO for catches data

### Socio-economic data: number of enterprises, employment, turnover

The following latest data available are for 2010:

- Carp production: Carp production disposes of about 2.700 ha of pond area, from which 20% (550 ha) are organic fish farms. There are 683 ponds in Austria.
- Trout production: There are 250 production facilities. Besides, there is a great number of small facilities for own consumption.

Aquaculture is dominated by family enterprises: 438 family farms in 2010, with annual average production of 7 tonnes.

<sup>2</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply : The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

### 2.1.3 Benefits of freshwater aquaculture

#### **Economic insights and benefits**

No information is available on the economic situation or benefits of freshwater activities in Austria. The only available information come from the Austrian strategy which reports that the value added from fisheries and aquaculture are related to processing and marketing (which are very stimulating for the rural area).

#### **Social benefits**

No information available on social benefits of aquaculture activities in Austria.

#### **Environmental benefits**

No data available.

### 2.1.4 Assessment of the level of investment in the sector

No information available.

### 2.1.5 Assessment of the level of innovation in the sector and main drivers

The Austrian strategy 2020 outlined that new technologies are still at an early stage and that recirculation systems require important investments and cost.

According to EUROSTAT data, 10% of Austrian production occurs in RSA.

### 2.1.6 Existence and weight of “quality schemes” in the sector

A significant share of organic pond carp farming is at organic standards (20% of area used for carp farming in 2010).

The label «Carp from the Waldviertel region” was identified: production standards for large-scale, high quality carp farming using natural methods.

### 2.1.7 Assessment of the sector’s growth potential

The Austrian strategy to increase the national fish production has set the following goals to be achieved by 2020:

- Increase of trout production to reach 4.000 tonnes,
- Increase carp pond farming to reach 1.000 tonnes,
- Increase recirculation systems to 500 tonnes.

Which imply an annual increase of 2.400 tonnes per year until annual production reach 5.500 tonnes.

### 2.1.8 Sources of information

- Statistics: FAO, EUMAP, EUROSTAT.
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Austria (under revision).

## 2.2 Bulgaria

### 2.2.1 Market dimension of the freshwater aquaculture

#### Production

Data show a general increase of the production between 2008 and 2018 both in terms of volume and value.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR) 2008-2018, tonnes

|            | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | Evol. |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| <b>Vol</b> | 6.656  | 7.100  | 7.222  | 6.345  | 6.062  | 6.292  | 6.883  | 7.539  | 9.069  | 9.796  | 9.232  | 39%   |
| <b>Val</b> | 16.272 | 18.815 | 18.976 | 16.389 | 16.649 | 15.515 | 13.201 | 19.996 | 23.499 | 22.158 | 28.205 | 73%   |

Source: Eurostat

Hatcheries and nurseries for both fry and human consumption:

- **For human consumption:** Production are recorded only between 2011 and 2013 on EUROSTAT (4,75 tonnes for EUR 1,94 million in 2013). Species concerned are Danube sturgeon, beluga, Siberian sturgeon and starry sturgeon.
- **For fry:** 39,7 million of eggs and 32,5 millions of juveniles were produced in 2018. The main species were trout (Rainbow trout: 24,7 million of juveniles and 15,5 million of eggs in 2018 and cyprinids (common carp: 3,2 millions of juveniles and 14,7 millions of eggs in 2018)

**Table 2** – Production of eggs and juveniles volume, 2008-2018, million unit

|                  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | Evol. |
|------------------|------|------|------|------|------|------|------|------|------|------|------|-------|
| <b>Eggs</b>      | 91,8 | 44,0 | 43,0 | 39,2 | 15,0 | 31,9 | 30,3 | 28,6 | 20,9 | 23,8 | 39,7 | -56%  |
| <b>Juveniles</b> | 22,9 | 16,0 | 21,2 | 21,1 | 15,9 | 20,4 | 22,4 | 23,2 | 23,0 | 31,2 | 32,5 | 41%   |

Source: Eurostat

#### Production by species + relative weight in the production

- The first species reared in Bulgaria is rainbow trout (52% of freshwater fish production volume and 66% of its value), with a significant increase between 2008 and 2018.
- The second most important species is common carp (26% of the production volume and 19% of its value).
- Other species are: other carp species, sturgeon species and others. North African catfish and Mississippi paddlefish are newly introduced species.

**Table 3** – Breakdown of freshwater aquaculture production by species in Bulgaria – 2008 – 2018, tonnes

| Species            | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rainbow trout      | 2.805 | 2.700 | 2.909 | 2.312 | 2.651 | 2.858 | 2.865 | 2.322 | 3 092 | 2.956 | 4.793 |
| Common carp        | 2.056 | 2.488 | 1.906 | 1.805 | 1.584 | -     | 1.885 | 2.142 | 2.508 | 2.303 | 2.363 |
| Bighead carp       | 1.084 | 914   | 1.294 | 1.049 | 970   | 2.227 | 1.273 | 1.576 | 1.483 | 1.663 | 963   |
| Danube sturgeon    | 120   | 256   | 333   | 241   | 278   | 260   | 233   | 217   | 146   | 60    | 177   |
| Goldfish           | 76    | 108   | 168   | 219   | 94    |       |       |       | 24    | 221   | 154   |
| Wels(=Som) Catfish | 91    | 128   | 87    | 99    | 87    | 165   | 97    | 109   | 201   | 112   | 154   |



|                       |              |              |              |              |              |              |              |              |              |              |              |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Silver carp           | 51           | 54           | 29           | 73           | 78           | 69           | 125          | 227          | 227          | 70           | 113          |
| North African catfish |              |              | 10           | 2            |              |              |              | 286          | 541          | 342          | 108          |
| Grass carp            | 190          | 176          | 168          | 182          | 171          | 296          | 208          | 264          | 262          | 150          | 104          |
| Other                 | 182          | 277          | 319          | 364          | 148          | 252          | 197          | 396          | 386          | 1.918        | 303          |
| <b>Total</b>          | <b>6.656</b> | <b>7.100</b> | <b>7.222</b> | <b>6.345</b> | <b>6.062</b> | <b>6.292</b> | <b>6.883</b> | <b>7.539</b> | <b>9.069</b> | <b>9.796</b> | <b>9.232</b> |

Source: EUROSTAT

### Description and share of the different farming techniques

In 2018, EUROSTAT recorded the most important share of production under the category “not specified”.

The Bulgarian multiannual plan for the development of aquaculture distinguishes **4 farming techniques**:

- Extensive aquaculture in dams. Main species reared are silver carp and grass carp.
- Pools specially built for aquaculture (artificial ponds and channel pools). Species reared are catfish, sturgeons, carps (in artificial ponds), and trout (in channel pools). This is the main method used in Bulgaria. Farms' sizes vary from some ha to hundreds of ha.
- Cages: they are mainly located in medium and big dams. Carps, catfish, sturgeon and trout are reared in cages.
- RAS.

Rainbow trout is mainly reared in intensive production systems while common carp is mainly reared in semi-intensive systems.

**Table 4** - Breakdown of freshwater aquaculture by aquaculture methods in 2018

| Method                | %   |
|-----------------------|-----|
| Tanks and raceways    | 3%  |
| Recirculation systems | 2%  |
| Not specified         | 95% |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

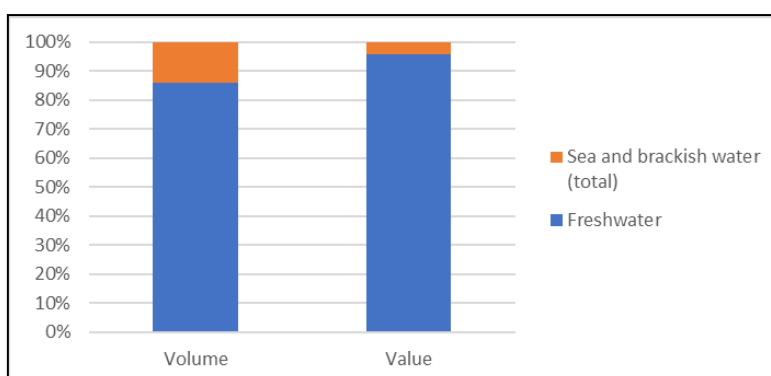
No information.

## 2.2.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production

In 2018, the Bulgarian freshwater aquaculture production is estimated at 9.232 tonnes for over EUR 28,2 Million which represented 86% of the Bulgarian aquaculture production volume and 96% of its value.

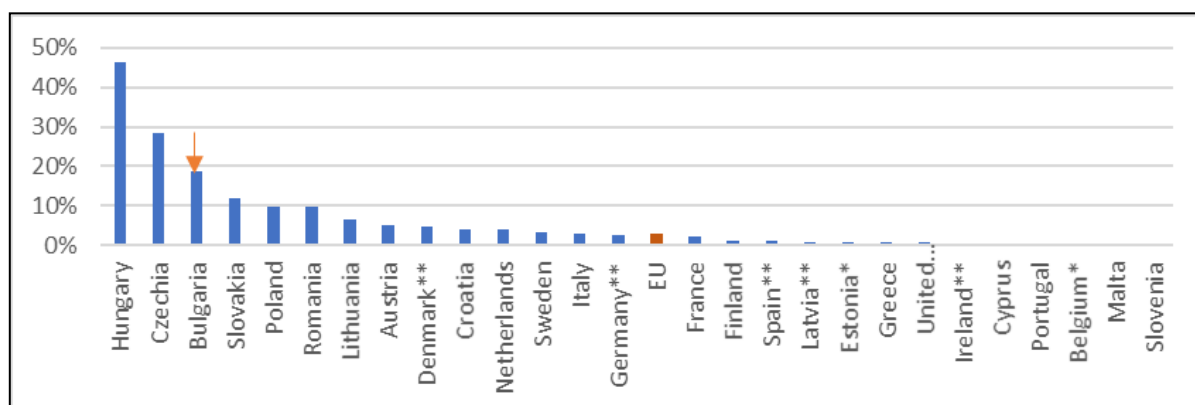
**Figure 1** – Breakdown of aquaculture in Bulgaria by aquaculture environment in 2018



Source: EUROSTAT

**Share of freshwater aquaculture fish in fish consumption**

- Apparent consumption of fisheries and aquaculture products: 7 Kg / capita / year in 2018. It is one of the EU country with the lower consumption of fish (source: EUMOFA).
- Carp is the most consumed fish in the country (33% of fish consumption) followed by rainbow trout (13%) (source: national plan for aquaculture).
- Total fish consumption in Bulgaria accounted for 49.227 tonnes in 2018. 9.232 tonnes were produced in freshwater accounting for 19% of the total national consumption.

**Figure 2 - % of freshwater aquaculture in apparent consumption<sup>3</sup>**

Source: EUROSTAT

**Socio-economic data: number of enterprises, employment, turnover**

- The number of enterprises in 2018 with less than five employees and more than 10 employees has increased by 8% and 30% respectively compared with 2015, while the number of enterprises with 6-10 employees decreased by 16% compared to 2015.
- The number of employees in the Bulgarian freshwater aquaculture activities has increased between 2015 and 2017, from 879 to 1140 and has decreased between 2018 and 2019, from 1140 to 973.

**Table 6 – Number of enterprises, employees and turnover of freshwater aquaculture activities**

| Variables                            | 2015       | 2016       | 2017        | 2018       |
|--------------------------------------|------------|------------|-------------|------------|
| Number of enterprises <=5 employees  | 499        | 517        | 510         | 538        |
| Number of enterprises >10 employees  | 12         | 9          | 15          | 10         |
| Number of enterprises 6-10 employees | 18         | 12         | 18          | 26         |
| <b>Number of enterprises</b>         | <b>529</b> | <b>538</b> | <b>543</b>  | <b>574</b> |
| FTE                                  | 706        | 775        | 952         | 786        |
| <b>Total employees</b>               | <b>879</b> | <b>887</b> | <b>1140</b> | <b>973</b> |

National statistics provided by national authority (2015-2016) and EU-MAP data (2017-2018)

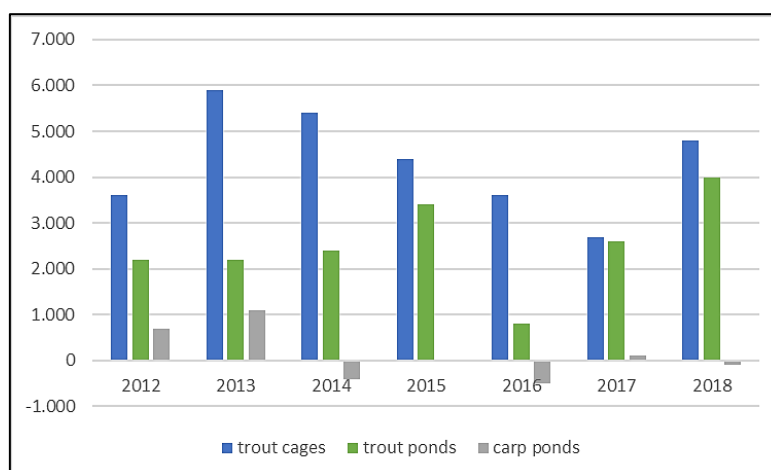
**2.2.3 Benefits of freshwater aquaculture****Economic insights and benefits**

- Carp ponds is the biggest segment in terms of the number of enterprises (the segment consists of 414 enterprises in 2018). It represented 66% of all the active enterprises in Bulgaria and it employed 49% of the FTE in the sector. Enterprises of this segment are characterized as extensive and their production and income were small in comparison to the other freshwater aquaculture segments. The net income in 2018 was EUR 8,2 million (it increased by 16% compared to 2017).

<sup>3</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

- Trout cages is the most important segment in terms of turnover. The value of the total income in 2018 increased by 38% compared to 2017, and by 45% compared to the average of the period 2012-2017.
- The segment of trout ponds consisted of 89 active enterprises in 2018. The value of total income in 2018 was EUR 12,1 million, which is 46% more than in 2017, and more than 100% compared to the average for the period 2012-2017.

**Figure 3 - Net profit of freshwater aquaculture activities by segment from 2012 to 2018 (1.000 EUR)**

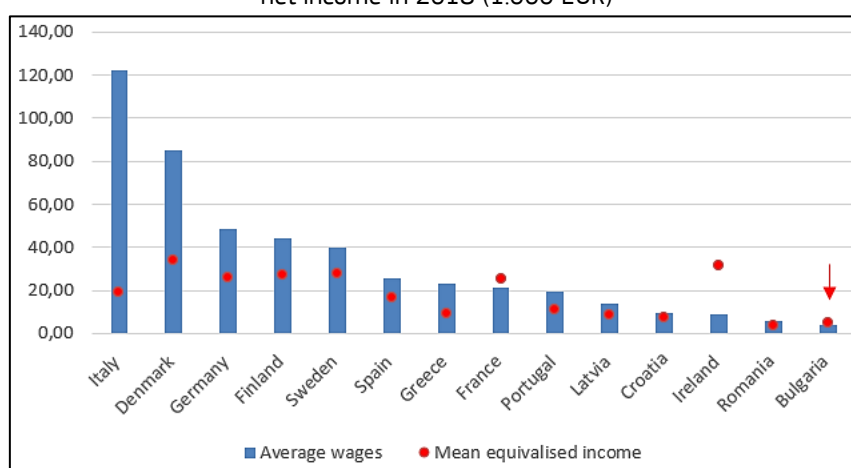


Source : DCF/EU-MAP data

### Social benefits

- Average wages from aquaculture was below the mean equivalized net income<sup>4</sup> in 2018. Bulgaria has the lowest average wage from freshwater aquaculture activities in the EU. This is related to the predominance of extensive aquaculture production in Bulgaria.

**Figure 3- Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)**



Source: EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income

### Environmental benefits

- Carps contribute to the biological control of water quality.
- Black carps are used to fight the invasive zebra mussel.

<sup>4</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

Sturgeon aquaculture permit to respond to an important demand without exploiting natural resources of sturgeons, threatened by extinction.

#### 2.2.4 Assessment of the level of investment in the sector

According to the Bulgarian national authority, in the last years, the EMFF has supported building several new farms, including RAS and modernizing the existing farms, as well as the production of new species and species with high value.

#### 2.2.5 Assessment of the level of innovation in the sector and main drivers

- Lack of interactions between research sector and the aquaculture sector.
- Introduction of new farmed species: North African catfish, Mississippi paddlefish, Siberian sturgeons.
- The part of RAS in the freshwater production was 1% in 2018.

#### 2.2.6 Existence and weight of “quality schemes” in the sector

No quality scheme identified.

#### 2.2.7 Assessment of the sector’s growth potential

##### Main drivers and opportunities

- Increase of demand for fish in the Bulgarian market.
- High prices of caviar and stable demand in international markets (even though no production is recorded since 2013).
- Development of the production of new species (Mississippi paddlefish, Siberian sturgeon and north African catfish).
- Development of RAS with renewable energy (RAS need few water).
- Potential for improving the freshwater species processing and marketing.
- Potential for developing direct sales of aquaculture products.
- Potential for developing organic production.
- Positive economic performance of the trout segment (profitable and sustainable) and increasing interest in trout farming.

##### Challenges and gaps

- Zebra mussel invasion with consequences on farmed fish breeding.
- Limits of dams production: difficulties to catch the farmed fish, conflict with other usage of the dams (tourism, electricity production mainly), and water pollution linked to the several activities taking place in the dams.
- Lack of market structures (like producers organizations) and promotion of Bulgarian aquaculture product in national and international markets.
- Risks related to drought.
- Important prices competition in EU market for farmed fish.

#### 2.2.8 Sources of information

- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- National strategic plan for aquaculture 2014.
- EUMOFA, “The EU fish market, 2019 edition”.

- National authority survey.

## 2.3 Croatia

### 2.3.1 Market dimension of the EU freshwater aquaculture

#### Production

Croatia produced almost 3.000 tonnes of freshwater fish in 2018 for a total value of EUR 6,7 million. Production has experienced a significant decrease since 2008.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

|               | 2008  | 2009   | 2010   | 2011   | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | Evol. |
|---------------|-------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>Volume</b> | 5.175 | 5.066  | 5.058  | 6.283  | 4.214 | 3.235 | 3.808 | 4.832 | 4.034 | 3.272 | 2.899 | -44%  |
| <b>Value</b>  | -     | 10.125 | 11.770 | 12.140 | 7.904 | 6.587 | 6.854 | 8.322 | 7.869 | 6.966 | 6.741 | -34%  |

Source: Eurostat

Juveniles' production concerns mainly common carp, which has decreased significantly between 2010 and 2018.

**Table 2** – Production juveniles volume, 2010-2018, million unit

|               | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | Evol.<br>2018/10 |
|---------------|------|------|------|------|------|------|------|------|------|------------------|
| <b>Volume</b> | 82   | 63   | 106  | 114  | 130  | 105  | 114  | 113  | 20   | -76%             |

Source: EUROSTAT

#### Production by species + relative weight in the production

- The first species reared in Croatia is common carp. In 2018, it represented 68% of the production volume and 67% in value. The common carp production has increased by 16% between 2008 and 2018.
- Rainbow trout is the second most important species. In 2018, it represented 12% of the production volume and 17% in value. It was the first species reared in 2008 (2.689 tonnes) but its production has significantly decreased between 2011 and 2013 and remained at low level since (maximum of 666 tonnes in 2015). According to the national plan for aquaculture the decrease of production is partly due to droughts in 2010 and 2011: the droughts would have provoked a lack of available food in the habitats of wild predators and their presence in trout farms have increased with significant losses in production.
- Most of rainbow trout and common carp farms rear other species in addition to the 2 main species, in smaller quantities, mainly other carp species (bighead carp and grass carp are the most important produced species (respectively 10% and 5%)).

**Table 3** – Breakdown of freshwater aquaculture production by species – 2008 – 2018, tonnes

| Species              | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>Common carp</b>   | 1.689 | 2.058 | 1.816 | 2.891 | 2.484 | 2.100 | 2.284 | 3.401 | 2.698 | 2.039 | 1.959 |
| <b>Rainbow trout</b> | 2.689 | 1.982 | 2.482 | 2.481 | 1.000 | 345   | 369   | 666   | 454   | 367   | 336   |
| <b>Bighead carp</b>  | 381   | 492   | 309   | 522   | 296   | 303   | 519   | 295   | 472   | 477   | 301   |
| <b>Grass carp</b>    | 134   | 196   | 231   | 158   | 202   | 209   | 288   | 132   | 134   | 169   | 141   |
| <b>Other</b>         | 282   | 338   | 220   | 231   | 233   | 278   | 348   | 338   | 275   | 221   | 163   |
| <b>Total</b>         | 5.175 | 5.066 | 5.058 | 6.283 | 4.214 | 3.235 | 3.808 | 4.832 | 4.034 | 3.272 | 2.899 |

Source: EUROSTAT

Eurostat (table above) and FEAP data (table below) are overall consistent, although some discrepancies are observed (portion rainbow trout). New species farming (catfish and Sturgeon) has developed since 2016.

**Table 3 bis** – Breakdown of freshwater aquaculture production by species – 2009 – 2019, tonnes

| SPECIES               | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Common Carp           | 2.058        | 1.816        | 2.891        | 2 484        | 2.100        | 2.284        | 3.401        | 2.698        | 2.039        | 1.959        | 2.500        |
| Bighead carp          |              |              |              |              |              | 519          | 295          | 472          | 477          | 301          | 300          |
| Portion Rainbow Trout | 2.000        | 2.095        | 2.358        | 1.232        | 350          | 378          | 679          | 467          | 395          | 370          | 300          |
| Grass carp            | 196          | 231          | 158          | 202          | 200          | 288          | 132          | 134          | 169          | 141          | 200          |
| Silver Carp           | 100          | 70           | 95           | 384          | 350          | 194          | 174          | 135          | 73           | 36           | 100          |
| Other Species*        |              |              |              |              |              | 31           | 22           | 17           | 22           | 15           | 55           |
| European Wels Catfish |              |              |              |              |              |              |              | 40           | 40           | 23           | 50           |
| African Catfish       |              |              |              |              |              |              |              |              |              | 20           | 20           |
| Sturgeons nei         |              |              |              |              |              |              |              |              |              | 7            | 5            |
| <b>Total</b>          | <b>4.354</b> | <b>4.212</b> | <b>5.502</b> | <b>4.302</b> | <b>3.000</b> | <b>3.694</b> | <b>4.703</b> | <b>3.963</b> | <b>3.215</b> | <b>2.872</b> | <b>3.530</b> |

\*Other species include Tench, Perch, Pike-Perch, Roach ... Source: FEAP production report 2020

### Description and the share of the different farming techniques

- The main farming technique is ponds. All the carps are reared in ponds.
- Tanks and raceways technique corresponds to the production of rainbow trout.
- North African Catfish is reared in RAS (20 tonnes in 2018).

**Table 4** – Breakdown of freshwater aquaculture by aquaculture methods in 2018

| Method                | %   |
|-----------------------|-----|
| Ponds                 | 86% |
| Tanks and raceways    | 13% |
| Recirculation systems | 1%  |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

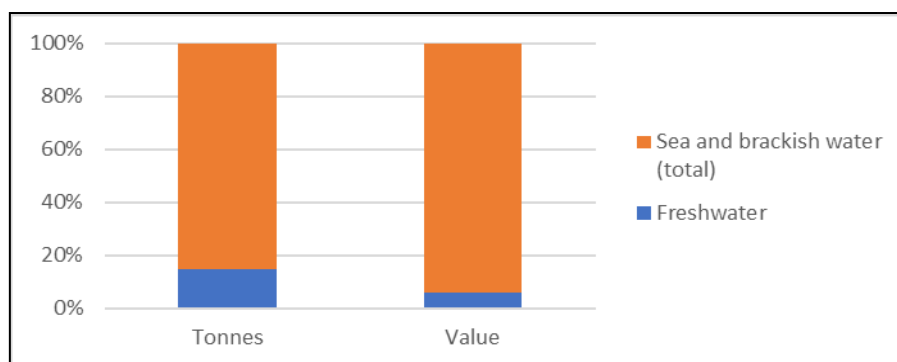
Mainly food markets. Some small family farms produce fish for sport fishery and catering as part of rural tourism.

## 2.3.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production

In 2018, the Croatian freshwater aquaculture production is estimated at 2.899 tonnes for over EUR 6,7 Million which represented 15% of the Croatian aquaculture production volume and 6% of its value.

**Figure 1** – Breakdown of aquaculture in Croatia by aquaculture environment in 2018

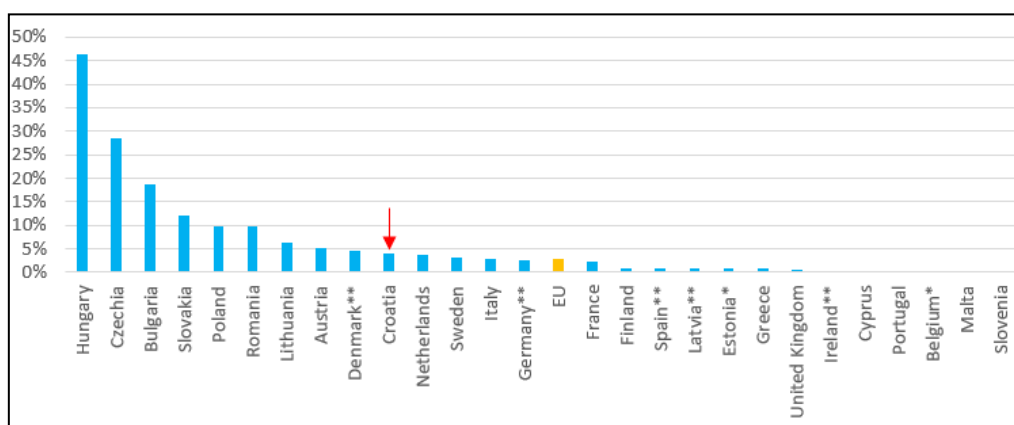


Source: EUROSTAT

### Share of freshwater aquaculture fish in fish consumption

- Apparent consumption of fisheries and aquaculture products: 19,19 Kg / capita / year in 2018.
- Total fish consumption in Croatia accounted for 66.988 t in 2017. 3.272 tonnes were produced in freshwater in Croatia accounting for 5% of the total national consumption.
- According to STECF “the freshwater aquaculture production is mostly sold at the national market, and only a small fraction is exported to the EU market.

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>5</sup>



Source: EUROSTAT

### Socio-economic data: number of enterprises, employment, turnover

- In 2018, the freshwater sector in Croatia employed 345 persons in 38 enterprises and generated circa EUR 28,9 million. 87% of enterprises are small enterprises (10 employees or less).
- There is a significant decrease in employment in Croatia. This is explained by the STECF report by a strong trend of diversification to processing, fisheries, marine aquaculture or other agriculture activities. The STECF report expects that this variation in the number of employees will continue.
- Most part of carp farms have their own production of eggs and larvae and other species are reared with carps. They may also have an agriculture production for fish feed.

**Table 6** – Number of enterprises, employees and turnover of freshwater aquaculture activities

| Variables                           | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|-------------------------------------|------|------|------|------|------|------|------|
| Number of enterprises <=5 employees | 23   | 19   | 20   | 26   | 28   | 26   | 26   |
| Number of enterprises >10 employees | 9    | 12   | 9    | 10   | 9    | 10   | 7    |

<sup>5</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.



|                                      |            |            |             |            |            |            |            |
|--------------------------------------|------------|------------|-------------|------------|------------|------------|------------|
| Number of enterprises 6-10 employees | 9          | 5          | 4           | 7          | 6          | 4          | 5          |
| <b>Number of enterprises</b>         | <b>41</b>  | <b>36</b>  | <b>33</b>   | <b>43</b>  | <b>43</b>  | <b>40</b>  | <b>38</b>  |
| FTE                                  | 618        | 625        | 833         | 526        | 559        | 361        | 296        |
| <b>Total employees</b>               | <b>838</b> | <b>735</b> | <b>1126</b> | <b>989</b> | <b>998</b> | <b>421</b> | <b>345</b> |

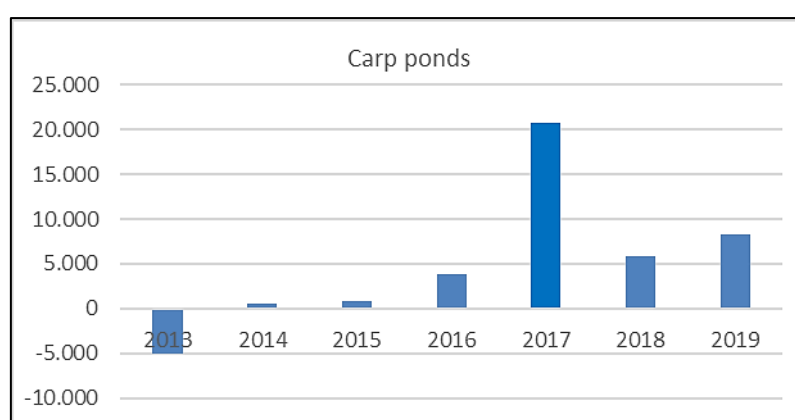
Source: DCF/EU-MAP data

### 2.3.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

From 2017 to 2019, volume of carp production declined from 2.039 tonnes to 2.037 tonnes. Although carp production in Croatia has a long tradition, currently is in a phase of stagnation and struggling to diversify activities according to the STECF report. However, there is an improvement in economic performance which is likely to be related to investments in the sector, particularly on vertical integration (recently carp farms encompasses the whole system of farming, from spawns and juveniles to market size fish).

**Figure 3** - Net profit of freshwater aquaculture activities by segment from 2013 to 2019 (1.000 EUR)



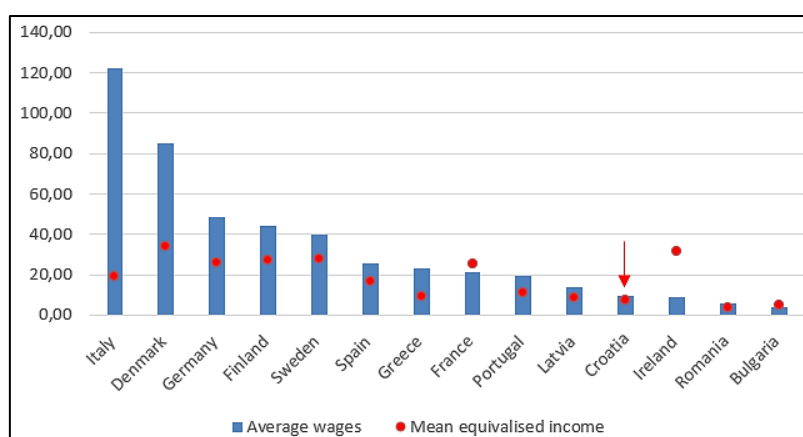
Source: DCF/EU-MAP data

#### Social benefits

- The recent positive trend in economic performance (see above) was correlated with an increase of the average wages in 2017 and 2018 (according to EU-MAP data). The Croatian average wage from freshwater aquaculture was slightly above the Croatian mean equivalised net income<sup>6</sup> in 2018 (figure below).
- Most part of freshwater fish farms are located in rural areas (hill and mountains for trout farms and lowlands for common carps) and contribute to rural development.

**Figure 4**- Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)

<sup>6</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income

## Environmental benefits

Croatian carp farms contribute to the protection of biodiversity, especially bird diversity, and are included in the Natura 2000 network.

### 2.3.4 Assessment of the level of investment in the sector

Bank loans are the main way of funding for small businesses and they lack of financial funding.

### 2.3.5 Assessment of the level of innovation in the sector and main drivers

According to EUROSTAT, the share of RAS in the freshwater production is 0,7% in 2018 which correspond to 20 tonnes of North African catfish.

### 2.3.6 Existence and weight of “quality schemes” in the sector

Less than half of freshwater aquaculture companies have Certification of business processes, HACCP. Four large freshwater aquaculture companies have certificates for product certification, like: CROATIAN CREATION, CROATIAN QUALITY, LIVING HEALTHY AND FISH OF CROATIA. Only one freshwater aquaculture company has LIVE HEALTH breeder certificate, only for some products (Common carp chips, Common carp offal, Common carp head-tail, smoked Common carp fillet, cleaned Common carp, Common carp fillet, Common carp steak, catfish steak, whole Common carp, pike steak).

### 2.3.7 Assessment of the sector’s growth potential

#### Main drivers and opportunities

- Development of new production technology, including RAS, that could be a response to the lack of available area (source: STECF).
- Potential of development of organic certification and labialization for carp produced in Natura 2000 network.
- Potential of development of tourism activities beside aquaculture production (source: national plan).

#### Challenges and gaps

- Freshwater aquaculture development is restricted by available area.
- Lack of organization of the sector (lack of OP).
- Lack of communication with consumer (lack of branding and certification).
- Lack of funding for small businesses.

- Climatic conditions (lack of water in specific part of the year) and wild predators.
- Lack of processing facilities.
- Dependence on the imports of juvenile fish, food and equipment.
- Competitiveness with cheaper, lower quality products imported from third countries (*source: national plan*).

### 2.3.8 Sources of information

- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- National strategic plan for aquaculture, 2014.
- EUMOFA, “The EU fish market, 2019 edition”.
- National authority survey.

## 2.4 Czechia

### 2.4.1 Market dimension of the EU freshwater aquaculture

#### Production

During the period between 2008 and 2017, while Czechia has maintained its production at the same level, around 20 thousand tonnes, the production value has increased by 37% according to EUROSTAT data, which indicates a significant increase of prices.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | Evol.<br>18/08 |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| <b>Volume</b> | 20.395 | 20.071 | 20.420 | 21.010 | 20.763 | 19.360 | 20.163 | 20.200 | 20.950 | 21.685 | 21.751 | 7%             |
| <b>Value</b>  | 41.538 | 39.267 | 37.108 | 39.865 | 36.778 | 35.267 | 42.451 | 35.049 | 46.970 | 56.879 | 48.595 | 17%            |

Source: Eurostat

In addition of this production, there is an activity for producing eggs and juveniles, which concerns mainly common carp, with a significant decrease of egg production (the juvenile production has remained stable between 2009 and 2017).

**Table 2** – Production of eggs and juveniles volume, 2009-2017, million unit

|                  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | Evol.<br>2017/09 |
|------------------|------|------|------|------|------|------|------|------|------|------|------------------|
| <b>Eggs</b>      |      | 620  | 124  | 127  | 47   | 47   | 27   | 23   | 26   | 26   | -96%             |
| <b>Juveniles</b> |      |      | 396  | 405  | 254  | 337  | 368  | 426  | 457  | 394  | -1%              |

Source: EUROSTAT

#### Production by species + relative weight in the production

- According to EUROSTAT data, the common carp farmed in extensive pond aquaculture is the dominant species. With circa 18.500 tonnes, it represented 85% of the total aquaculture production volume in 2018 and 80% of its value. The second most important species is grass carp with 3% of the production volume, followed by rainbow trout, which represented 2% of production volume and 5% of its value. According to FAO, brook trout, brown trout and grayling are also cultured, particularly for the purpose of stocking angling ground (source: FAO).
- Particularly, the production of common carp has remained stable. The production of rainbow trout has increased by 28% between 2008 and 2018.

**Table 2** - Breakdown of aquaculture production by species in Czechia – tonnes – 2008-2018

| Species            | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Common carp        | 17.507 | 17.258 | 17.746 | 18.198 | 17.972 | 16.809 | 17.833 | 17.860 | 18.354 | 18.460 | 18.429 |
| Miscellaneous fish | 785    | 855    | 624    | 831    | 857    | 812    | 691    | 749    | 705    | 1.034  | 982    |
| Grass carp         | 394    | 409    | 488    | 412    | 456    | 384    | 337    | 445    | 490    | 567    | 515    |
| Rainbow trout      | 614    | 526    | 476    | 580    | 380    | 439    | 421    | 368    | 364    | 507    | 784    |
| Bighead carp       | 394    |        | 318    | 354    | 379    | 355    | 289    | 239    | 244    | 492    | 341    |
| Brook trout        | 201    | 145    | 262    | 235    | 363    | 237    | 267    | 243    | 301    | 268    | 322    |
| Tench              | 284    | 252    | 215    | 180    | 166    | 158    | 152    | 152    | 157    | 158    | 147    |
| Others             | 216    | 626    | 291    | 220    | 190    | 166    | 173    | 144    | 336    | 199    | 231    |

|       |        |        |        |        |        |        |        |        |        |        |        |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total | 20.395 | 20.071 | 20.420 | 21.010 | 20.763 | 19.360 | 20.163 | 20.200 | 20.950 | 21.685 | 21.751 |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

Source: EUROSTAT

Eurostat data (table 2 above) and feap data (table 2 bis) are relatively consistent, in particular for the main species (common carp, grass carp and rainbow trout). Freshwater fish production appears steady from 2016, circa 21.000 – 22.000 tonnes.

**Table 2 bis** - Breakdown of aquaculture production by species in Czechia – tonnes – 2009-2019

| Species               | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Common Carp           | 17.258 | 17.746 | 18.198 | 17.972 | 16.809 | 17.833 | 17.860 | 18.354 | 18.460 | 18.430 | 17.945 |
| Other Species*        |        |        |        |        |        | 0      | 152    | 145    | 1.243  | 1.223  | 1.099  |
| Portion Rainbow Trout | 526    | 476    | 580    | 388    | 439    | 426    | 368    | 367    | 509    | 784    | 649    |
| Grass carp            | 409    | 488    | 412    | 456    | 384    | 337    | 445    | 490    | 567    | 515    | 536    |
| Bighead carp          | 461    | 461    | 460    | 379    | 358    | 309    | 264    | 402    | 473    | 393    | 389    |
| Silver Carp           | 601    | 583    | 546    | 162    | 150    | 133    | 113    | 172    | 203    | 168    | 167    |
| African Catfish       |        |        |        |        |        |        |        |        | 130    | 142    | 125    |
| EuropeanWels Catfish  | 58     | 47     | 52     | 50     | 61     | 54     | 63     | 74     | 100    | 91     | 76     |
| Sturgeon nei          |        |        |        |        |        |        |        | 2      | 2      |        |        |
| Total                 | 19.313 | 19.801 | 20.248 | 19.407 | 18.201 | 19.092 | 19.265 | 20.006 | 21.687 | 21.746 | 20.986 |

Source: FEAP production report 2020

### Description and the share of the different farming techniques

- Production in recirculation systems is negligible and concerns rainbow trout production.
- Carps are reared in extensive ponds. Carps (grass carp and bighead carp), predatory species (pike and perch) and traditional supplementary fish (tench and coregonids) are produced in ponds.

**Table 3** - Breakdown of freshwater aquaculture by aquaculture methods in 2017

| Aquaculture method    | Percentage |
|-----------------------|------------|
| Ponds                 | 96,9%      |
| Recirculation systems | 0,1%       |
| Tanks and raceways    | 3%         |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

FAO reports that a share of salmonid production (particularly brook trout, brown trout and grayling) is used for the purpose of stocking angling ground.

According to national authorities survey, 40% of freshwater farmed fish is sold alive, 11,3% is to be processed and 48,7% is exported in 2019.

## 2.4.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production

Being a landlocked country only freshwater species are raised in Czechia. In 2017, 21.751 tonnes were produced for a total value of circa EUR 49 million.

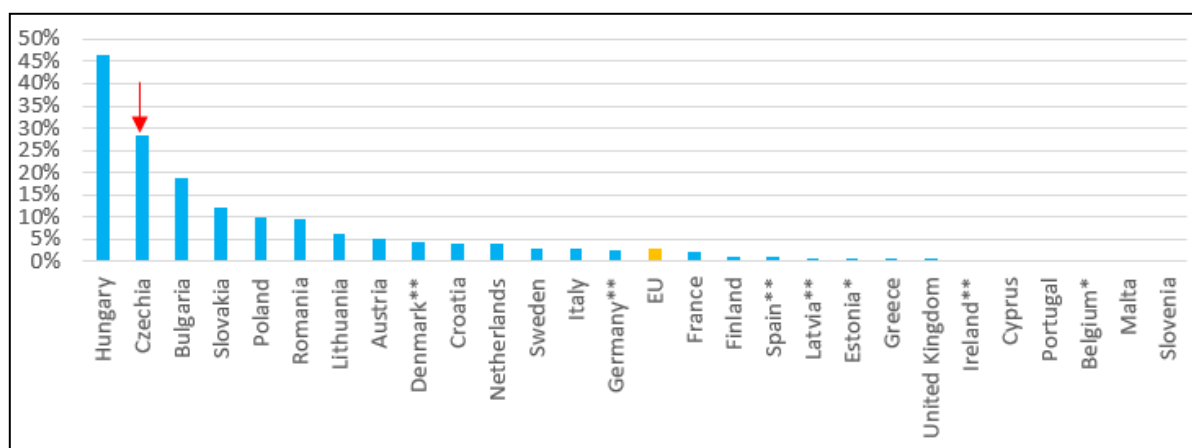
### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

According to EUMOFA, apparent consumption of fisheries and aquaculture products: 5,6 Kg / capita / year (ranks last MS at EU level) in 2018.

The share of freshwater aquaculture in apparent consumption is 29%.

The most consumed freshwater fish produced in the Czech Republic is common carp.

**Figure 2 - % of freshwater aquaculture in apparent consumption<sup>7</sup>**



Source: EUROSTAT

### Socio-economic data: number of enterprises, employment, turnover

EUMAP data are not available for Czechia (reporting freshwater production data is not mandatory).

According to National Authorities survey, 650 aquaculture production companies are registered in Czechia, employing more than a thousand persons. About 70 firms are major producers (over 5 tons of fish per year), the others are small farmers. Most of major producers are part of the Fishing Association of the Czech Republic, which manages about 85% of the areas used for fish farming in Czechia.

**Table 4- Number of employees**

|                 | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total employees | 1.013 | 1.032 | 1.248 | 1.203 | 1.349 | 1.242 | 1.222 | 1.239 | 1.229 | 1.157 | 1.148 |

Source: National Authorities survey

## 2.4.3 Benefits of freshwater aquaculture

### Economic insights and benefits

- Seasonal employment demand related to the seasonal demand for carp: peak of demand in Christmas (traditional Christmas Eve dish) and very low sale in the rest of the year.
- Loss of income for pond production related to restrictions for environment purposes (loss of production), fish predators (the great cormorant<sup>8</sup> and the European otter) and to siltation and drought.

### Social benefits

<sup>7</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply : The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

<sup>8</sup> Production losses related to great Cormorant estimated to: 1500 – 2000 tonnes / year (indirect losses are not estimated) and to 1500 tonnes / year for the European otter.

- Pond farming is a traditional form of aquaculture in Czechia and where there is specialized knowledge. Fish pond farming has deep historical roots and is part of national heritage.
- Ponds also have an important social, cultural and recreational function and this contributes to the sustainable development of living conditions, not only in relevant region, but also in adjacent regions.

### Environmental benefits

According to the multiannual plan for the development of aquaculture of Czechia and the National Authorities survey, there are positive externalities of aquaculture production in ponds, including:

- Water retention and flood prevention,
- Protection against fires,
- Preservation and protection of biodiversity,
- Cleaning of surface water,
- Improvement in humidity balance in nature,
- Aesthetic function.

The FAO indicated that there are 52.000 ha available for fish farming in Czechia, of which 41.000 ha are used for fish production.

## 2.4.4 Assessment of the level of investment in the sector

According to the multiannual plan for the development of aquaculture, the investment in the sector seems limited to the modernization of existing production sites. It also outlined the low economic return on investment.

According to National Authorities survey, Support from EMFF is a significant driver of aquaculture investments. The greatest interest of applicants / beneficiaries is in productive aquaculture investments (fish farming equipment and fish farming facilities).

## 2.4.5 Assessment of the level of innovation in the sector and main drivers

According to the multiannual plan for the development of aquaculture in Czechia, current technologies are already at a very high level, but with relatively high initial costs of the investment.

For the 2014–2020 period, EMFF has supported developing process and product innovations, according to the National Authorities survey. Product/market innovation are developing. This development is driven by the need to gain added value from the products and make the products more attractive for the final consumers.

## 2.4.6 Existence and weight of “quality schemes” in the sector

We identified the following products under quality schemes, both for carp:

- The Protected Geographical Indication (PGI): Třeboňský kapr
- The Protected Designation of Origin (PDO): Pohořelický kapr

## 2.4.7 Assessment of the sector’s growth potential

The multiannual plan for aquaculture indicates that the realistic prediction of annual **development for 2024: +0.75% per year**.

Development strategies according to multiannual plan for the development of aquaculture are:

- Building new capacities for intensive recirculation systems (mainly for salmonids and other new species).
- Supporting the existing fish production in order to produce a wider range of high-quality fish species (salmonids, catfish, pike-perch, perch or eel), especially for the domestic market.
- Expanding the possibilities for fish farming in freshwater aquaculture, introducing new species whose aquaculture production is low or non-existent and whose market prospects are good.

- Introducing energy saving and environmentally friendly technologies.

**Main drivers and opportunities:**

- EMFF support - Financial support to non-productive functions of ponds
- Competitiveness
- The support of processing plants
- Higher level of fish consumption
- Diversification of aquaculture activities

**Challenges and gaps**

- Reducing costs per unit of production is essential
- Reducing the negative impact of aquaculture activities
- Low diversity of species reared
- Low production of valuable species (such as salmonids or predatory fish)
- Impact of fish eating predators and eutrophication
- Climate change
- Seasonal demand (low demand during the year with a peak at Christmas time)

### 2.4.8 Sources of information

- Quo vadis pond aquaculture? An example story of the current state. Czech Fish Farmers' Association. 2020.
- National aquaculture sector overview: Czech Republic:  
[http://www.fao.org/fishery/countrysector/naso\\_czechrepublic/en](http://www.fao.org/fishery/countrysector/naso_czechrepublic/en)
- Multiannual plan for the development of aquaculture in Czechia.
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- EUMOFA, "The EU fish market, 2019 edition".
- National authority survey.



## 2.5 Denmark

### 2.5.1 Market dimension of the EU freshwater aquaculture

#### Production

Danish production of freshwater aquaculture products reached 25.120 tonnes for human consumption in 2018, for a value of over 49 million EUR. There is also a significant activity of fry production which exceeded 6.000 tonnes in 2018 for almost 19 million EUR.

**Table 1** – Freshwater aquaculture volume (tonnes) and value (1.000 EUR), 2008-2018

| Source                                | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Volume (Tonnes)</b>                |        |        |        |        |        |        |        |        |        |        |        |
| <b>National stat – human consump°</b> | 25.120 | 22.291 | 17.739 | 19.048 | 19.024 | 19.678 | 19.529 | 20.405 | 19.058 | 19.010 | 25.120 |
| <b>National stat - Fry</b>            | 6.192  | 6.534  | 9.827  | 8.912  | 12.573 | 10.774 | 13.544 | 12.419 | 14.293 | 13.721 | 6.192  |
| <b>Total national</b>                 | 31.312 | 28.825 | 27.566 | 27.960 | 31.597 | 30.452 | 33.073 | 32.824 | 33.351 | 32.731 | 31.312 |
| <b>Value (1.000 EUR)</b>              |        |        |        |        |        |        |        |        |        |        |        |
| <b>National stat – human consump°</b> | 49.219 | 38.598 | 33.016 | 40.008 | 34.889 | 37.983 | 38.206 | 38.833 | 37.612 | 40.320 | 49.219 |
| <b>National stat - Fry</b>            | 18.783 | 20.208 | 28.561 | 26.536 | 28.876 | 30.948 | 37.020 | 32.851 | 40.652 | 36.461 | 18.783 |
| <b>Total national*</b>                | 68.002 | 58.807 | 61.577 | 66.544 | 63.765 | 68.931 | 75.226 | 71.683 | 78.264 | 76.781 | 68.002 |

Source: National statistics

National stat 1: fish for consumption. National stat 2: Fry, fingerlings and other production. (\*) Production value has been estimated based on the exchange rate on 01/04/2020.

**Table 1 bis** – Freshwater aquaculture production by species in volume (Tonnes), 2009-2019

| Species               | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Portion Rainbow Trout | 26.374        | 26.538        | 26.538        | 21.895        | 27.591        | 26.925        | 26.925        | 21.022        | 19.404        | 25.086        | 25.086        |
| Large Rainbow Trout   | 10.139        | 9.832         | 10.854        | 10.491        | 10.506        | 11.115        | 11.115        | 13.500        | 13.500        | 11.599        | 11.599        |
| European eel          | 1.699         | 1.532         | 1.154         | 1.061         | 1.079         | 789           | 789           | 750           | 750           | *             | *             |
| <b>Total</b>          | <b>38.212</b> | <b>37.902</b> | <b>38.546</b> | <b>33.447</b> | <b>39.176</b> | <b>38.829</b> | <b>38.829</b> | <b>35.272</b> | <b>33.654</b> | <b>36.685</b> | <b>36.685</b> |

Source: FEAP production report 2020.(\*) confidential data (less than 5 farms)

FEAP's production statistics provide yearly volumes slightly superior to those of Eurostat, due to the inclusion of trout reared at sea by FEAP.

#### Production by species + relative weight in the production

- The main species farmed in Denmark is farmed rainbow trout (including marine species) which represented 98% of the volume.
- The production of farmed European eel decreased by 57% between 2008 and 2017, due to the closure of half of the farms and to the restriction on the harvesting of glass eels. Volumes are not disclosed since 2017 due to confidentiality issues.
- The production of other freshwater species (pike-perch, brook trout and chars) has significantly decreased and is no more monitored since 2018.

### Description and the share of the different farming techniques

- Rainbow trout has been farmed in Danish freshwater ponds for more than 100 years.
- Recirculation systems, initially used for eel production are nowadays suitable to other species including trout.

**Table 2** - Breakdown of freshwater aquaculture volume by aquaculture methods in 2018

| Aquaculture method    | % Vol |
|-----------------------|-------|
| Ponds                 | 21%   |
| Recirculation systems | 66%   |
| Tanks and raceways    | 13%   |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

According to FAO:

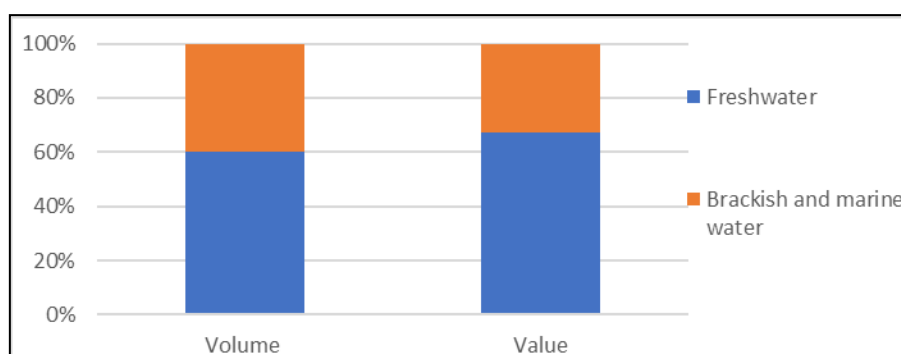
- The greater part of the portion sized rainbow trout (250-300 grams weight) production is mainly exported to Germany for processing.
- Fish juveniles are also produced in specialized hatcheries and sold for further on-growing in freshwater ponds and mariculture units, or for restocking purposes.
- A small but growing amount is sold for “put-and-take” angling.

## 2.5.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in total aquaculture production

In 2018, freshwater aquaculture production represented 60% of the Danish production volume and 67% of its value.

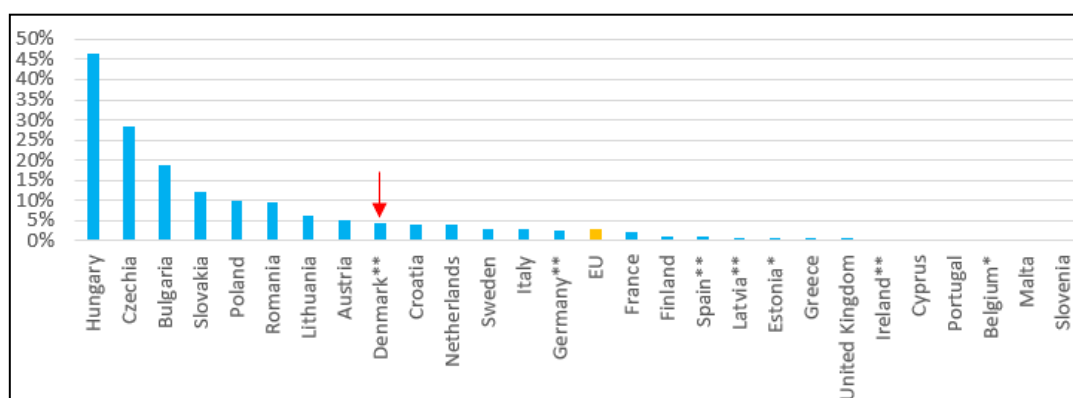
**Figure 1** - Breakdown of aquaculture in Denmark by aquaculture environment in 2018



Source: EUROSTAT

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products: 39,835 Kg / capita / year (ranks 4th at EU level) in 2018.
- In 2018, freshwater aquaculture production represented almost 5% of the Danish apparent consumption of fisheries and aquaculture production.

**Figure 2 - % of freshwater aquaculture in apparent consumption<sup>9</sup>**

Source: EUROSTAT / \*) FAO / \*\*) National statistics

### Socio-economic data: number of enterprises, employment, turnover

National statistics provided below show the number of farms involved in freshwater aquaculture production. 173 farms were involved in freshwater aquaculture activities in 2018.

**Table 7-** Number of enterprises involved in freshwater aquaculture by segment from 2009 to 2018

| Segments                                | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Traditional trout farms                 | 189        | 177        | 162        | 157        | 157        | 145        | 138        | 131        | 127        | 123        |
| Trout farms with re-circulation, type 1 | 14         | 19         | 17         | 16         | 17         | 17         | 17         | 18         | 17         | 17         |
| Trout farms with re-circulation, type 3 | 11         | 13         | 13         | 13         | 16         | 15         | 16         | 17         | 16         | 16         |
| Eel farms                               | 9          | 8          | 8          | 8          | 7          | 5          | 5          | 5          | *          | *          |
| Other farms                             | 8          | 6          | 6          | 7          | 8          | 7          | 10         | 9          | 14         | 17         |
| <b>Total</b>                            | <b>231</b> | <b>223</b> | <b>206</b> | <b>201</b> | <b>205</b> | <b>189</b> | <b>186</b> | <b>180</b> | <b>174</b> | <b>173</b> |

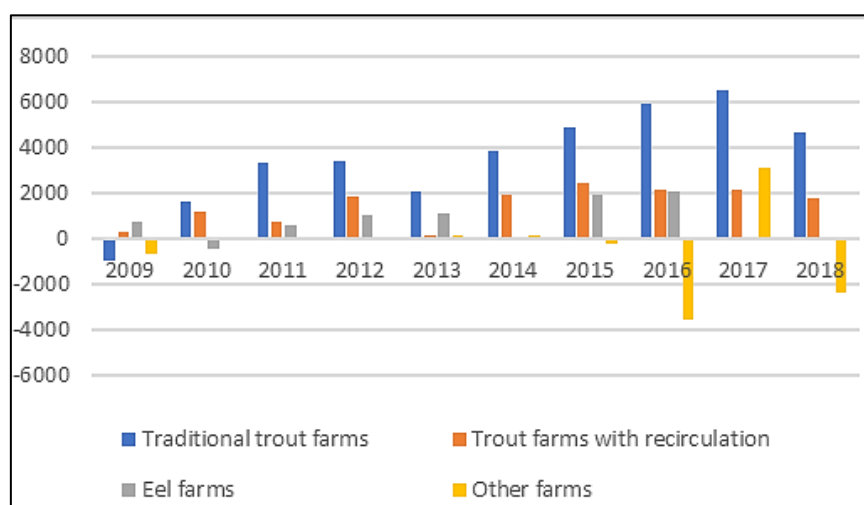
(\*)Eel farms are aggregated in other farms due to confidentiality issues Source: National statistics

## 2.5.3 Benefits of freshwater aquaculture

### Economic insights and benefits

- National statistics distinguish trout in ponds from trout in recirculation systems. They show that since 2010, pond farms generate the highest net profit. Recirculation system farming records positive net profits during the last 10 years (but less than pond trout farming due to large investments).

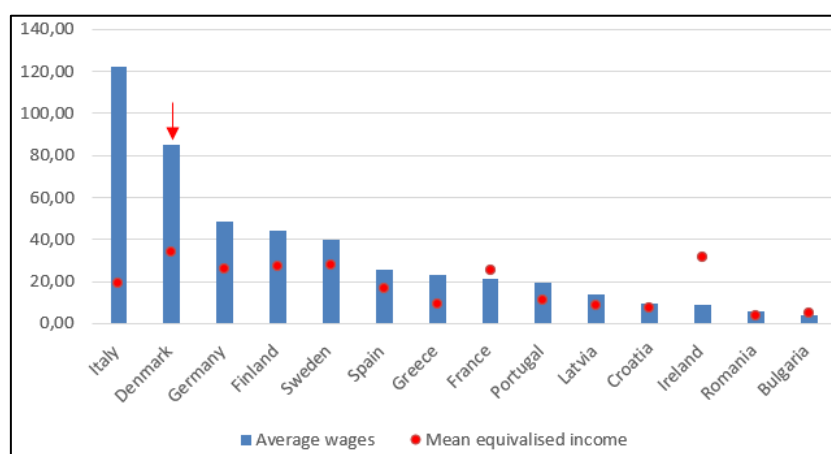
<sup>9</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

**Figure 3** – Net profit of freshwater aquaculture activities by segment (1.000 EUR) (2009-2018)

Eel farms are aggregated in other farms since 2017 due to confidentiality issues. *Source: National statistics*

### Social benefits

- In addition to the employment directly related to farming activities, a significant number of people are employed in associated industries such as processing and smoking.
- Average wages from aquaculture was above the Danish mean equivalised net income in 2018. The high level of salaries is explained by the need of skilled workforce (with high salaries) in the intensive trout aquaculture in RAS which is prominent in Denmark.

**Figure 4-** Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)

*Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income*

### Environmental benefits

- Interaction with environment: with recirculation technology requiring the water to be filtered and rinsed, Danish eel farming had no difficulty in complying with environmental regulations.

- The Danish regulation for aquaculture production was changed in 2012 in order to encourage producers to use more environmental friendly technology. This change implies the switch from a feed quota system (restriction of input=feed) to nitrogen system (output=discharge).

## 2.5.4 Assessment of the level of investment in the sector

There is a growing need for investment in measures required to meet tightening environmental regulations which has resulted in economic strains being placed on fish farmers.

## 2.5.5 Assessment of the level of innovation in the sector and main drivers

In recent years, the feed and feeding techniques have been improved to such a degree that the average feed conversion ratio in Danish fish ponds has been reduced to about 0,95. This development has been dependent on the use of high-quality fish meal and fish oil, primarily produced from Danish sand eel fisheries in the North Sea (source: FAO).

Recirculation technology is now well established and also suitable for a number of other species. Danish eel farming technology is of a high standard and there is a considerable level of export of this technology and know-how.

## 2.5.6 Existence and weight of “quality schemes” in the sector

In recent years, a segment of organic aquaculture producers has been established. According to the STECF report, nine land based farms are involved in producing organic trout. The organic producers have higher costs for feed and fry and for water analysis at sea, but they are also receiving a price premium for their products. According to the institution in charge of statistics, organic aquaculture is increasing. However, these producers are an inhomogeneous group that has been hard to differentiate in the national statistics.

ASC certifications should also be covered.

## 2.5.7 Assessment of the sector’s growth potential

According to the Danish strategy for sustainable development of aquaculture sector 2014-2020, the production goal was to be raised by 25% to reach 55.000 tonnes in 2020. According to interviews conducted, this growth potential is driven by mussel farming. Fish is not increased to the same extent.

### **Main drivers and opportunities:**

The future growth is highly dependent of the technological development – no further growth if the technology remains at the same level.

### **Challenges and gaps:**

The administrative procedures are still perceived by the farmers to be the main hindrance for raising production volume (the switch of environmental regulation was very time consuming).

## 2.5.8 Sources of information

- Statistics: FAO, EUMAP, EUROSTAT and national statistics:  
<https://www.dst.dk/en/Statistik/emner/erhvervslivets-sektorer/fiskeri-og-akvakultur>
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Denmark.
- FAO – National aquaculture sector overview:  
[http://www.fao.org/fishery/countrysector/naso\\_denmark/en](http://www.fao.org/fishery/countrysector/naso_denmark/en)

- National authority survey.

## 2.6 Finland

### 2.6.1 Market dimension of the EU freshwater aquaculture

#### Production

- 2.265 tonnes were produced in freshwater in Finland. Freshwater production has been stable over the period between 2008 and 2018.
- LUKE research institute indicates that confidentiality issues could hinder EUROSTAT users to distinguish fish farmed in inland waters and in sea waters.

**Table 1** – Freshwater aquaculture volume, 2008-2017, tonnes

|               | 2008  | 2009  | 2010  | 2011 | 2012 | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | Evol. |
|---------------|-------|-------|-------|------|------|-------|-------|-------|-------|-------|-------|-------|
| <b>Volume</b> | 2.159 | 2.513 | 1.925 | 803  | 906  | 1.811 | 1.807 | 2.403 | 2.400 | 2.217 | 2.265 | + 5%  |

Source: EUROSTAT

#### Production by species + relative weight in the production

- Freshwater production is mainly constituted of rainbow trout (91% in volume and 82% in value). The other significant production is European white-fish (9% in volume and 18% in value). Only a part of both rainbow trout and European White fish national volumes is produced in freshwater. These species are mainly reared in salt water (about 11.000 tonnes of large Rainbow trout and 600 tonnes of European white fish reared in salt water each year) (sources: EUROSTAT).
- Sturgeons and arctic char are also reared in less important volumes (50-60 t of sturgeon in 2015-2016 according to FEAP).

**Table 2** - Breakdown of the production volume by species between 2008 and 2018 – tonnes

| Species            | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rainbow trout      | 1.926 | 2.230 | 1.714 | 1.569 | 1.843 | 1.433 | 1.625 | 2.122 | 2.009 | 1.827 | 2.061 |
| European whitefish | 85    | 150   | 146   | 275   | 279   | 269   | 181   | 280   | 225   | 265   | 204   |
| Other              | 147   | 133   | 65    |       |       |       | 1     | 1     | 166   | 125   | 0     |
| <b>Total</b>       | 2.158 | 2.513 | 1.925 |       |       |       | 1.807 | 2.403 | 2.400 | 2.217 | 2.265 |

Source: EUROSTAT

#### Description and the share of the different farming techniques

According to EUROSTAT data, freshwater aquaculture takes place mainly in tanks and raceways (66% of the production volume and 70% of its value) and in lesser extent in cages (34% of the production volume and 30% of its value). However, according to Fish farmer's association there is production in recirculation system but mainly for juvenile production (10 RAS unites are operational according to Finnish fish farmers association). There is also production in natural ponds which are used for production of fish to be released to the wild (like pike and pikeperch).

**Table 5** - Breakdown of freshwater aquaculture volume by aquaculture methods in 2018

| Method             | % volume | % value |
|--------------------|----------|---------|
| Tanks and raceways | 66%      | 70%     |
| cages              | 34%      | 30%     |

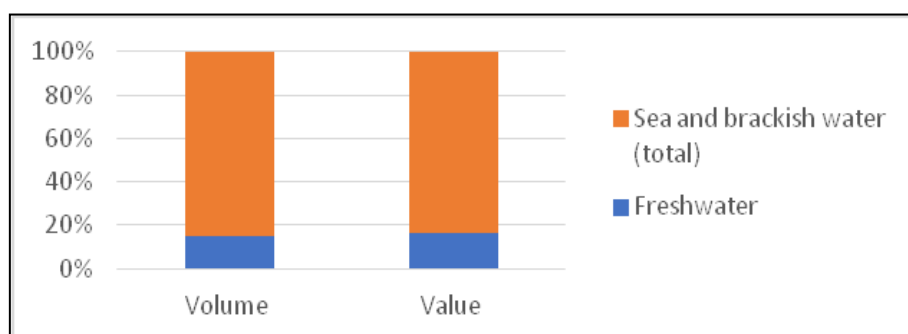
Source: EUROSTAT

**Markets supplied: restocking / leisure fishing / food markets**

No information available.

**2.6.2 Weight in terms of food supply, growth and jobs****Production share of freshwater aquaculture in the total aquaculture production**

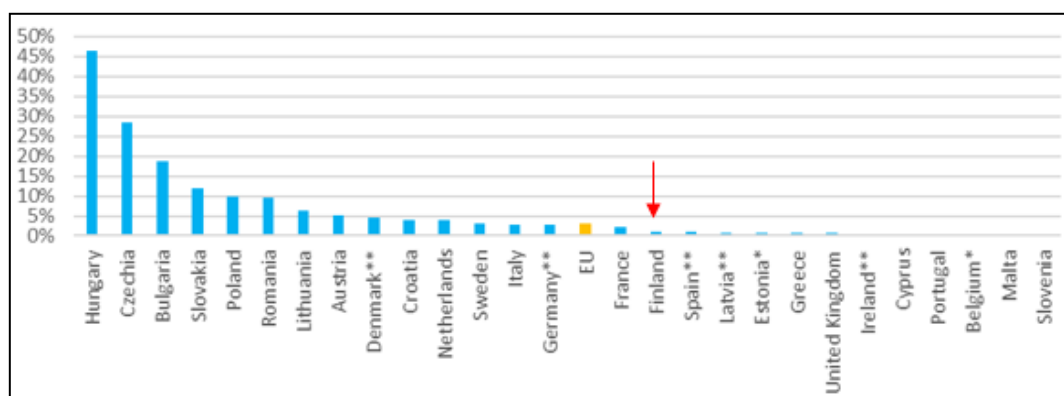
In 2017, the Finnish freshwater aquaculture production is estimated at 2.217 tonnes for over 11,6 Million EUR, which represents 15% of the Finnish aquaculture production volume and 16% of its value.

**Figure 1** – Breakdown of aquaculture in Finland by aquaculture environment in 2017

Source: EUROSTAT

**Share of freshwater aquaculture fish in fisheries and aquaculture products consumption**

- Apparent consumption of fisheries and aquaculture products in Finland: 25,56 kg/ capita in 2018. According to STECF “almost all aquaculture production in Finland is consumed in the domestic market” and “only a few special products (fry and roe) are exported.”
- In 2018, freshwater aquaculture production represented circa 1% of the Finnish apparent consumption of fisheries and aquaculture production.

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>10</sup>

Source: EUROSTAT / \*) FAO / \*\*) National statistics

<sup>10</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply : The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

### Socio-economic data: number of enterprises, employment, turnover

According to DCF/EU-MAP data, in 2018, the freshwater aquaculture sector in Finland employed 300 persons in 128 enterprises. The sector is dominated by very small scale enterprises, with 89% of enterprises with less than 5 employees.

**Table 8** – Number of enterprises, employees and turnover of freshwater aquaculture activities

| Variables                         | 2008       | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Nb. of enterprises <=5 employees  | 127        | 116        | 114        | 114        | 133        | 127        | 136        | 134        | 134        | 135        | 114        |
| Nb. of enterprises >10 employees  | 5          | 6          | 7          | 7          | 6          | 8          | 8          | 5          | 6          | 6          | 6          |
| Nb. of enterprises 6-10 employees | 6          | 11         | 9          | 9          | 9          | 15         | 7          | 7          | 5          | 8          | 8          |
| <b>Nb. of enterprises</b>         | <b>138</b> | <b>133</b> | <b>130</b> | <b>130</b> | <b>148</b> | <b>150</b> | <b>151</b> | 146        | <b>145</b> | <b>149</b> | <b>128</b> |
| FTE                               | 209        | 311        | 266        | 235        | 282        | 310        | 260        | 217        | 201        | 218        | 209        |
| <b>Total employees</b>            | <b>282</b> | <b>369</b> | <b>347</b> | <b>296</b> | <b>360</b> | <b>490</b> | <b>426</b> | <b>330</b> | <b>310</b> | <b>335</b> | <b>300</b> |

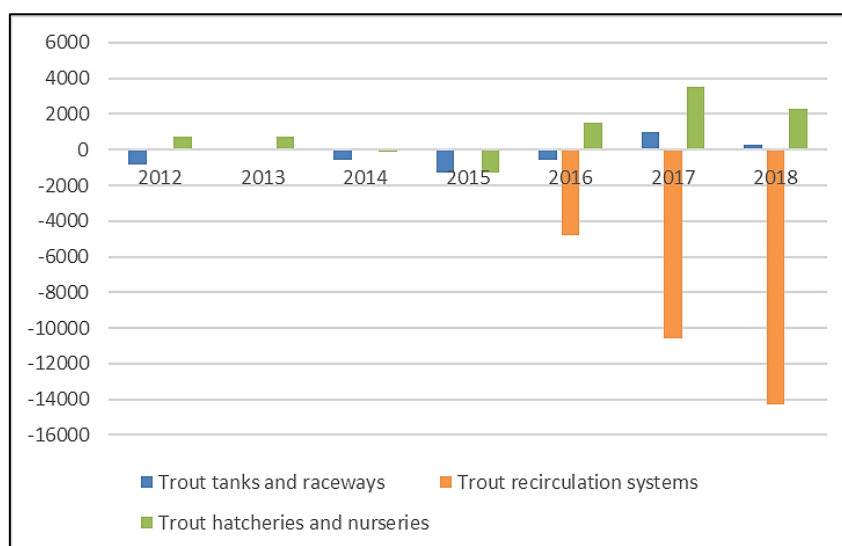
Source: DCF/EU-MAP data

### 2.6.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

- The EU-MAP data distinguish three freshwater aquaculture segments: trout tanks and raceways, trout recirculation systems and trout hatcheries and nurseries. After several unprofitable years the segment of trout tanks and raceways has been able to make positive result in 2017 and 2018. The net profit was €0.3 million in 2018. The recirculating system was making losses in 2016, 2017 and 2018, this is related to the important investments and increasing operating costs, which have doubled between 2016 and 2018. At the same time, investors still have faith in the industry and considerable investments to new RAS production units were made. The segment of trout hatcheries and nurseries consists of rainbow trout fry for food fish farming and has recorded positive net income since 2016.

**Figure 3** - Net profit of freshwater aquaculture activities by segment from 2008 to 2018 (1.000 EUR)



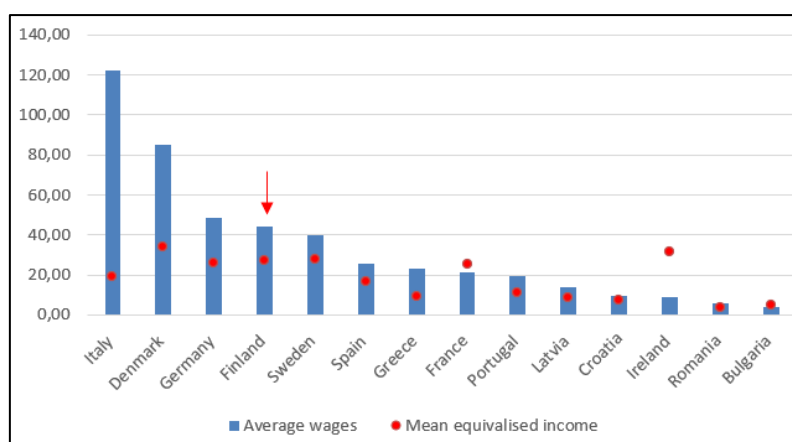
Source: DCF/EU-MAP data

#### Social benefits



Average wage from freshwater aquaculture was above the mean equivalised net income<sup>11</sup> in Finland in 2018.

**Figure 4-** Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (thousand EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalised net income

## Environmental benefits

Restocking of migrant salmonids to strengthen existent population is being taking place in Finland.

### 2.6.4 Assessment of the level of investment in the sector

Overall low level of investment.

### 2.6.5 Assessment of the level of innovation in the sector and main drivers

Innovation initiatives and projects on RSA:

- 5 recirculating systems units producing producing 800 tonnes in 2018 according to the STECF report.
- Research on new RAS for northern environments and test of RAS for new species.

Innovation related to other aspects: new industrial symbiosis has been developed, where aquaculture production makes use of other industrial production processes and vice versa.

### 2.6.6 Existence and weight of “quality schemes” in the sector

We have not identified any quality scheme related to freshwater aquaculture products in Finland.

### 2.6.7 Assessment of the sector’s growth potential

## Main drivers and opportunities

- Fish prices and livestock prices (concerning the segments of hatcheries and nurseries) are the main drivers of the sector performance.
- Strong professional skills, which is important for European whitefish rearing because this specie is sensitive especially as regards moving at sea or the severity of off-shore conditions.
- Government willingness to improve the security of supply by increasing domestic production.

<sup>11</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

**Challenges and gaps**

- Strict environmental regulation that prevent farmers to intensify their production and do economies of scale (the environmental permit policy leaded some fish farmers to move their production to Sweden).
- High production cost (energy) for RAS.

**2.6.8 Sources of information**

- The Finnish fish farmer's association, « Fish farming in Finland »
- EUMOFA, "The EU fish market, 2019 edition"
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).

## 2.7 France

### 2.7.1 Market dimension of the EU freshwater aquaculture

#### Production

Production is almost stable according to EUROSTAT. In 2018, freshwater production reached 37.807 tonnes.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

|               | 2008        | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | 2018        |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Volume</b> | 43.475      | 44.258      | 44.005      | 41.004      | 40.380      | 40.513      | 39.581      | 33.870      | 44.874      | 44.273      | 37.807      |
| <b>Value</b>  | 137.07<br>3 | 139.14<br>1 | 136.64<br>3 | 125.10<br>8 | 117.44<br>3 | 121.66<br>6 | 127.51<br>1 | 113.84<br>8 | 147.12<br>6 | 154.02<br>4 | 139.87<br>8 |

Source: Eurostat

Hatcheries and nurseries for both fry and human consumption:

- **For human consumption** (119,12 tonnes for EUR 23,04 million): Trout and Sturgeons caviar. Positive trend in value since 2008.

**Table 2** – Hatcheries and nurseries for human consumption, volume (Tonnes) and value (1.000 ERU), 2008-2018

|               | 2008  | 2009       | 2010   | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017   | Evol.    |
|---------------|-------|------------|--------|------------|------------|------------|------------|------------|------------|--------|----------|
| <b>Volume</b> | 113,1 | 111,3      | 114,4  | 100,9      | 103,4      | 118,5      | 113,1      | 123,3      | 110,1<br>5 | 119,12 | 5%       |
| <b>Value</b>  | 9.118 | 12.81<br>8 | 14.437 | 11.35<br>5 | 11.98<br>7 | 15.19<br>9 | 14.62<br>7 | 15.25<br>5 | 17.75<br>9 | 23.040 | 153<br>% |

Source: EUROSTAT

- **For fry:** 38,209 million of eggs and 18,571 millions of juveniles of salmonids are produced in 2017 (EUROSTAT).

#### Production by species + relative weight in the production

FEAP's production statistics (table 3 bis) provide a slightly different figure from Eurostat (table 3). In both sources, the reliability of information concerning pond aquaculture species (carp, roach, tench...) is questionable and most of the data are estimations reconducted year to year. Concerning rainbow trout, the volumes reported by FEAP are superior by 8.000 t to those of EUROSTAT.

- Rainbow trout is the most important species reared in France. In 2018, it represented 86% of freshwater production volume. Rainbow trout production seems stable between 2008 and 2018 according to EUROSTAT, with slight annual fluctuations. According to National authority, the drop of production in 2014 and 2015 data does not correspond to reality but to a temporary change of the service responsible of the statistics.
- Other farmed species are mainly pond fish. Pond production data (common carp, roaches and tench on the table) from 2008 to 2017 correspond to the 2005 production, which has been reported until 2017, because of the lack of new data. Up to date data on pond aquaculture is available from 2018. Main pond species are common carp (4% of freshwater production) and roach (3%). Pond species production importantly decreased between 2005 and 2018 (-65% for common carp volume and -41% of roaches volume).

**Table 3** – Breakdown of freshwater aquaculture production by species in France – 2008 – 2018, tonnes

| Species       | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Rainbow trout | 34.153        | 35.152        | 34.545        | 30.806        | 30.627        | 30.818        | 29.347        | 23.489        | 35.674        | 34.906        | 32.596        |
| Common carp   | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 4.200         | 1.488         |
| Roach         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.900         | 1.119         |
| Tench         | 900           | 900           | 900           | 900           | 900           | 900           | 900           | 900           | 900           | 900           | 265           |
| Sea trout     | 794           | 741           | 832           | 1.079         | 1.081         | 946           | 1.234         | 1.083         | 658           | 697           | 947           |
| Others        | 1.528         | 1.364         | 1.628         | 2.118         | 1.672         | 1.749         | 2.271         | 2.299         | 1.542         | 1.634         | 1.392         |
| <b>Total</b>  | <b>43.475</b> | <b>44.258</b> | <b>44.005</b> | <b>41.004</b> | <b>40.380</b> | <b>40.513</b> | <b>39.851</b> | <b>33.870</b> | <b>44.874</b> | <b>44.237</b> | <b>37.807</b> |

Source: EUROSTAT

**Table 3 bis** – Breakdown of freshwater aquaculture production by species in France – 2009 – 2019, tonnes

| Species               | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Common Carp           | 6.000         | 4.000         | 3.500         | 3.500         | 3.500         | 3.000         | 3.000         | 3.000         | n.a.          | n.a.          | n.a.          |
| Large Rainbow Trout   | 9.000         | 12.000        | 12.500        | 12.500        | 11.130        | 12.000        | 12.766        | 13.000        | 13.064        | 14.295        | 14.500        |
| Portion Rainbow Trout | 25.000        | 22.000        | 23.500        | 23.500        | 20.870        | 22.000        | 23.947        | 24.200        | 24.506        | 26.814        | 26.000        |
| Sturgeons nei         | 250           | 380           | 280           | 250           | 280           | 298           | 241           | 450           | 500           | 453           | 500           |
| <b>Total</b>          | <b>40.250</b> | <b>38.380</b> | <b>39.780</b> | <b>39.750</b> | <b>35.780</b> | <b>37.298</b> | <b>39.954</b> | <b>40.650</b> | <b>38.070</b> | <b>41.562</b> | <b>41.000</b> |

Source: FEAP production report 2020

- France is the first Mondial producer of trout eggs and one of the most important mondial caviar producers (with Italy and China).
- Hatcheries and nurseries for human consumption concern sturgeons caviar (**27% of production volume and 92% of its value**) and trout. Sturgeon caviar production has more than double between 2008 and 2018 in volume and value.

**Table 4** – Breakdown of eggs production for human consumption by species in France – 2008 – 2017, Tonnes

| Species           | 2008         | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Trout             | 97,6         | 92,9         | 92,9         | 84,1         | 86,2         | 96,5         | 92           | 101,5        | 81,1         | 82,3         | 107,7        |
| Siberian sturgeon | 15,5         | 18,4         | 21,5         | 16,8         | 17,2         | 22           | 21,1         | 21,8         | 29,0         | 36,8         | 39,8         |
| <b>Total</b>      | <b>113,1</b> | <b>111,3</b> | <b>114,4</b> | <b>100,9</b> | <b>103,4</b> | <b>118,5</b> | <b>113,1</b> | <b>123,3</b> | <b>110,1</b> | <b>119,1</b> | <b>149,5</b> |

Source: EUROSTAT

### Description and the share of the different farming techniques

- In EUROSTAT, the most important share of freshwater aquaculture production is provided under the category “not specified” in 2017 which is likely to correspond to tanks and raceways (as the case for previous years). Thus, tanks and raceways is the dominant technique and is used for trout and sturgeons.
- The second main farming technique is ponds (18% of freshwater production in 2017). This production is steady; around 8.000 tonnes are produced each year since 2008. The species concerned are principally carp, tench and roach.
- Only 41 tonnes were produced in recirculation systems in 2017. They concern trout production. Important volumes were produced in RAS in 2018 (3.784 tonnes).

**Table 5** - Breakdown of freshwater aquaculture by aquaculture methods in 2017

| Method                | %     |
|-----------------------|-------|
| Ponds                 | 18,1% |
| Tanks and raceways    | 1,3%  |
| Recirculation systems | 0,1%  |
| Not specified         | 80,5% |

Source: EUROSTAT

**Markets supplied: restocking / leisure fishing / food markets**

- Salmonids production (mainly rainbow trout) is mainly marketed to food market. About 3.707 tonnes are produced for restocking and leisure fishing purposes in 2018.
- Pond fish is produced for both leisure fishing and restocking purposes (1.740 tonnes in 2018) and for food market (1.569 tonnes in 2018).
- Sturgeons and other freshwater species are mainly produced for food market.

**Table 6** – Breakdown of freshwater aquaculture by market in 2018

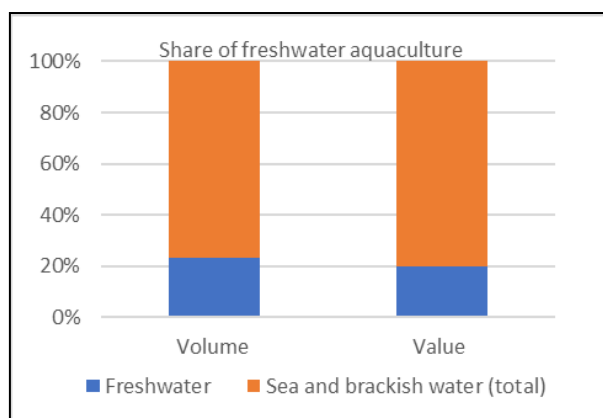
| Market supplied              | Salmonids | Pond fish | Sturgeons and other freshwater species | Total |
|------------------------------|-----------|-----------|--|-------|
| Sales to another fish farmer | 7%        | 0%        | 32%                                    | 7%    |
| Leisure fishing              | 8%        | 27%       | 0%                                     | 9%    |
| Restocking                   | 2%        | 22%       | 0%                                     | 4%    |
| Food market                  | 61%       | 44%       | 68%                                    | 59%   |
| Other/unknown                | 22%       | 8%        | 0%                                     | 21%   |

Source: National statistics

**2.7.2 Weight in terms of food supply, growth and jobs****Production share of freshwater aquaculture in the total aquaculture production**

In 2017, the French freshwater aquaculture production is estimated at 44.237 tonnes for over EUR 154,0 Million which represented 23% of the French aquaculture production volume and 20% of its value. In addition to this production, the caviar sector generates significant revenue as it is a highly valuable product (caviar production generated EUR 21,5 million in 2017).

**Figure 1** – Breakdown of aquaculture in France by aquaculture environment in 2017

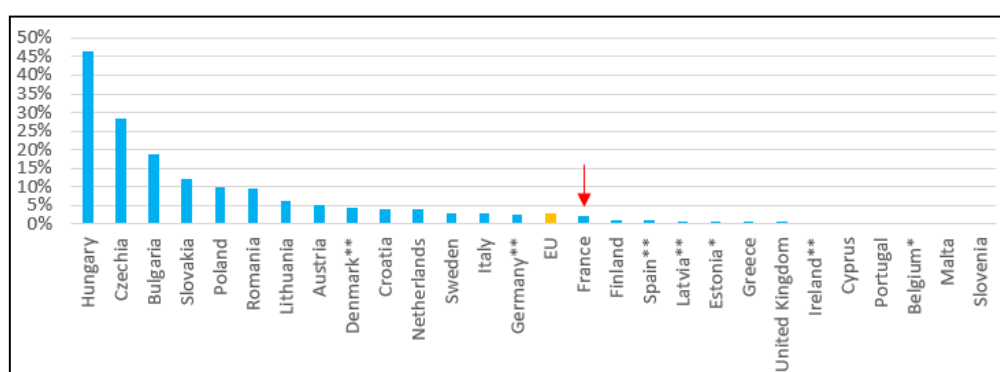


Source: EUROSTAT

### Share of freshwater aquaculture fish in fish consumption

- Apparent consumption of fisheries and aquaculture products: 33,52 Kg / capita / year in 2018.
- According to FranceAgriMer, 11% of fish consumed in France come from aquaculture (both marine and freshwater).
- The share of freshwater products consumption is estimated at 3%. However, it could be very significant for some species such as trout (100% of self-sufficiency, apparent consumption of trout is 26.990 when the production exceeded 30.000 tonnes according to FranceAgriMer).

**Figure 2 - % of freshwater aquaculture in apparent consumption<sup>12</sup>**



Source: EUROSTAT / \*) FAO / \*\*) National statistics

- Trout is sold throughout the year in supermarkets, fresh (whole or fillets) and smoked. Smoked trout sales have increased by 15% between mid-2018 and mid-2019.
- Pond fish consumption is mainly local and seasonal (from end of autumn to the beginning of spring). However some enterprises sell carp throughout the year, fresh or processed (smoked, as a terrine, rillettes or fish and chips).

### Socio-economic data: number of enterprises, employment, turnover

- Farmers' profile and level of education: about 48% of freshwater farms owners have no diploma. Half of freshwater farms owners are older than 50 years.
- Pond aquaculture is characterized by a lack of organization and the dominance of enterprises for which freshwater production is not the main activity.

<sup>12</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply : The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

- Caviar production sector is concentrated in 8 enterprises, with important investments.
- According to STECF report, trout farms have very different sizes, some produce around 10 tonnes/year while others exceed 1.000 tonnes/year. The smallest farms specialized in niche markets (sell live fish to stock ponds or river or for sports fishing) while the medium and large companies work with supermarkets. In 2016, around 80 enterprises (associations, federal fish farms) produce fish for the restocking of river.

**Table 7** – Number of enterprises and employees of freshwater activities in 2018

| Main activity                         | Nb. enterprises | Permanent employment | Temporary employment | Total employment | Full-time equivalent | Average FTE per enterprise | Median FTE per enterprise |
|---------------------------------------|-----------------|----------------------|----------------------|------------------|----------------------|----------------------------|---------------------------|
|                                       |                 | Nb. persons          |                      |                  | Nb. FTE              |                            |                           |
| Freshwater aquaculture (except ponds) | 346             | 1.339                | 425                  | 1.764            | 1.358,10             | 3,9                        | 2                         |
| Pond aquaculture                      | 212             | 369                  | 189                  | 558              | 226,3                | 1,1                        | 0,9                       |

Source: National statistics

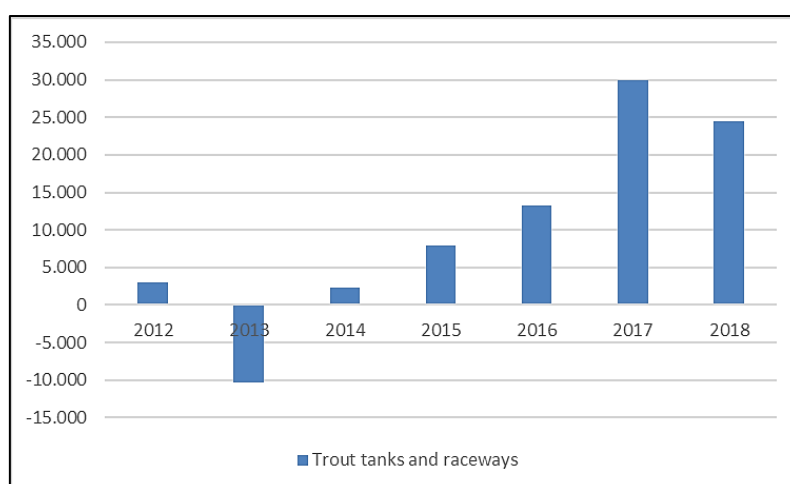
### 2.7.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

Economic data are available only for trout production.

- The turnover of trout production has decreased by -11% between 2010 and 2016. The STECF reports indicates that the stagnation of prices combined with the increase of feed cost limit margins and profitability of the activity.
- Since 2016, the economic performance of trout farms has increased. The evolution of main indicators is positive like as evidenced by the net profit (multiplied by 4,5).

**Figure 3** - Net profit of freshwater aquaculture activities by segment from 2012 to 2018 (EUR)



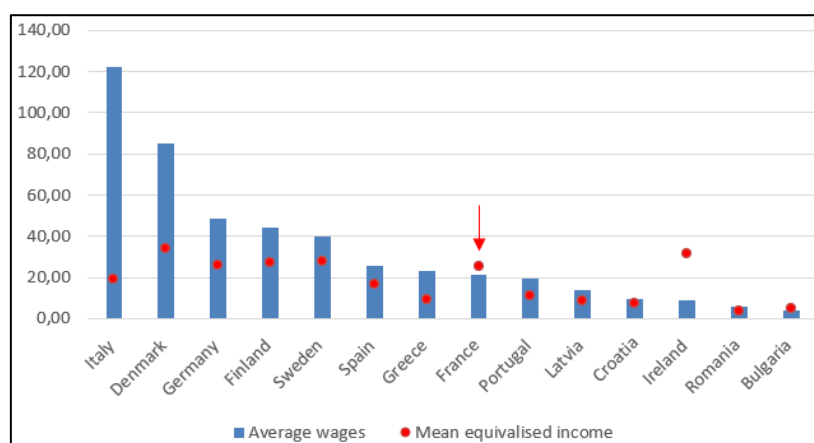
Source : DCF/EU-MAP data

### Social benefits

Data concern only trout production.

- The average wage from aquaculture in France was below the mean equivalized net income in the country in 2018.

**Figure 3-** Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income.

### Environmental benefits

According to the French national authority, from the 112.000 ha of ponds in France, about 60 000 are used as fish ponds. Benefits of fish ponds are:

- Food production with low inputs,
- Important wildlife, including amphibians and birds,



- Management of water levels: ponds keep water during droughts, come in support to low water levels and reduce flood risks.
- Adaptation to climate change.

Moreover, 902 tonnes of salmonids and 783 tonnes of pond fish are produced in 2018 for restocking purposes.

#### 2.7.4 Assessment of the level of investment in the sector

- Biggest farms are able to invest in technologies.
- Investments in new production systems: RAS, aquaponics.
- EMFF support, especially productive investments in aquaculture which allowed the modernization of freshwater farms. However, it is difficult for small farms to get funding from EMFF (lack of administrative capacity).
- Strong investment in innovation by the salmonids sector, especially under EMFF support.
- Administrative burdens make investing to increase production or to create new facilities very difficult.

#### 2.7.5 Assessment of the level of innovation in the sector and main drivers

- At least 51 RAS production sites in France of which 22 commercial production farms, 17 research sites, and 12 pedagogic sites. In 2014 commercial production concerned eggs and fry of trout, salmon smolts, perch and pike perch (zander). About fifteen freshwater species have been identified as potentially interesting to produce in RAS aquaculture systems. (Source: *«Étude sur la pisciculture en circuit « recirculé », France Agrimer, 2019 and Multiannual plan*)
- According to National Authorities survey, there are 2 trends in RAS production: some systems are permanent with no more of natural water inputs and other are seasonal in order to adapt the production to a temporary period of lack of water.
- Regarding the market innovation, targeting the smoked market by trout producers allowed to produce bigger trout. Pond producers also created new processed products: fillets without bones, *rillettes*, terrines, fish and chips.

#### 2.7.6 Existence and weight of “quality schemes” in the sector

- Organic production : estimated at 2.300 tonnes in 2016.
- Label rouge
- Collective brands : *Aquaculture de nos régions, Bretagne truite*.

#### 2.7.7 Assessment of the sector’s growth potential

##### Main drivers and opportunities

- Availability of skilled scientific institution and current researches on new feed for fish and new production techniques (RAS and aquaponics)
- Ability to produce fresh, diversified and high-quality products
- Interest of consumers on high quality products (demand for certificated and local products).
- EMFF support
- Ponds are associated with landscape and tradition
- Innovative investments by the trout segment
- The Fish Health Plan 2020, launched in 2014, aims to obtain a qualification “free of these diseases” with a view to improving the health level of fish farms and reducing the constraints linked to fish movements.

##### Challenges and gaps

- Important feed costs in addition to the need of improving feed for salmonids in order to improve aquaculture image.
- Lack of new generation entering the sector and lack of new sites development
- Regulatory and administrative requirements difficult to satisfy for family business.
- Difficulties to develop the organic aquaculture because of regulatory constraints and the presence of other anthropogenic activities in the areas that makes the environment not suitable to this production method.
- Lack of specific knowledge on the state and resilience of ecosystems to aquaculture activities.
- Predation in fish ponds.
- Need of improving fish ponds image.
- Lack of investment capacities of small farms.

### 2.7.8 Sources of information

- France Agrimer, « Consommation des produits de la pêche et de l'aquaculture 2018 ».
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- France Agrimer « Etude sur la pisciculture en circuits « recirculés » », 2019.
- National strategic plan for aquaculture (PSNPDA) 2015.
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- Study on an interim evaluation of the Open Method of Coordination (OMC) for the sustainable development of EU Aquaculture: French case study.
- Al Domany M et al (2020), Une zone humide perd-elle autant, moins ou davantage d'eau par évapotranspiration qu'un étang par évaporation ? Etude expérimentale en Limousin, *Annales de géographie*.
- National authority survey.

## 2.8 Germany

### 2.8.1 Market dimension of the EU freshwater aquaculture

#### Production

Germany produced 18.765 tonnes in 2018. Since 2012, the freshwater aquaculture production has remained more or less stable at about 20.000 tonnes, despite the country's water resources and technological capacity.

**Table 1** – Freshwater aquaculture volume, 2012-2018, tonnes

|                             | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | Evol. |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|-------|
| <b>Total grow out</b>       | 20.064 | 21.434 | 22.229 | 21.005 | 20.414 | 20.596 | 18.765 | -6%   |
| <b>Juveniles and caviar</b> | 4.140  | 4.615  | 5.654  | 6.392  | 4.966  | 4.102  | 3.766  | -9%   |

Source: National statistics

#### Production by species + relative weight in the production

- Traditional aquaculture species reared in Germany are rainbow trout and common carp. Trout production in flow-through-systems is the most important aquaculture method in terms of volume and revenue generated. It represented 42% of the production volume in 2018 (volume excluding juveniles and caviar). The carp production is the second major type of German aquaculture practiced and has a long tradition. Carp production represented 25% of the total volume production in Germany.
- The main other species reared are European eel and African catfish reared in warm water systems.

**Table 2** – Main reared species in Germany – 2012-2018 – Tonnes

| Aquaculture type                            | Species   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---|---|--------|--------|--------|--------|--------|--------|--------|
| <b>Warm water ponds</b>                     | <b>Carp</b>                                       | 5.521  | 5.699  | 5.285  | 4.916  | 5.238  | 4.957  | 4.746  |
|   | <b>Carp juveniles</b>                             | 2.300  | 2.346  | 2.442  | 2.240  | 2.421  | 1.722  | 2.072  |
|   | <b>Others</b>                                     | 55     | 771    | 909    | 1.254  | 795    | 770    | 849    |
| <b>Coldwater systems, including RAS</b>     | <b>Trout</b>                                      | 9.378  | 9.601  | 9.937  | 8.527  | 8.533  | 8.397  | 7.852  |
|   | <b>Trout Juveniles</b>                            | 1.840  | 2.269  | 3.212  | 4.152  | 2.545  | 2.380  | 1.694  |
|   | <b>Others</b>                                     | 3.114  | 3.273  | 3.535  | 3.168  | 2.765  | 3.234  | 2.406  |
| <b>Warm water systems, including RAS</b>    | <b>Eel</b>  | 744    | 758    | 926    | 1.176  | 1.099  | 1.112  | 1.132  |
|   | <b>European catfish</b>                           | 115    | 136    | 160    | 166    | 161    | 163    | 158    |
|   | <b>African catfish</b>                            | 607    | 675    | 919    | 1.309  | 1.245  | 1.345  | 1.099  |
|   | <b>Carp</b>                                       | 289    | 259    | 225    | 210    | 196    | 195    | 150    |
|   | <b>Sturgeon</b>                                   | 81     | 72     | 95     | 29     | 33     | 63     | 13     |
|   | <b>Tilapia</b>                                    | -      | 63     | 116    | 3      | 112    | 112    | 142    |
|   | <b>Pike-perch</b>                                 | -      | 9      | 46     | 44     | 40     | 132    | 64     |
|   | <b>Others</b>                                     | 75     | 1      | 1      | 100    | 74     | 46     | 33     |
| <b>Net enclosures</b>                       | <b>Rainbow trout, carp, Sturgeon, Arctic char</b> | 85     | 117    | 75     | 103    | 123    | 70     | 121    |
| <b>Total excluding juveniles and caviar</b> |   | 20.064 | 21.434 | 22.229 | 21.005 | 20.414 | 20.596 | 18.765 |
| <b>Total</b>                                |   | 24.204 | 26.049 | 27.883 | 27.397 | 25.380 | 24.698 | 22.531 |

Source: National statistics

#### Description and the share of the different farming techniques

**Warm water ponds: 23.231 ha of ponds were used for aquaculture in 2018.** Ponds are the most traditional form of fish farming. At least 7.600 tonnes were produced in warm water ponds, including 2.072

tonnes of juveniles. Carp constituted the most important species reared in ponds. However, the interest of the pond owners in the breeding of other fish species in warm water ponds has increased in recent years. Pond farms are mainly located in the south of the country and in the eastern part (Brandenburg & Sachsen).

**Coldwater systems, including partial circular systems (the share of circular systems is not known):**

Rainbow trout dominates around  $\frac{3}{4}$  of the total amount of fish produced in coldwater systems. In 2018, 11.900 tonnes were produced (mainly rainbow trout + minor species: Brown trout, grayling and char), from which 1.694 tonnes are rainbow trout juveniles.

**Warm water systems (including RAS systems – 82% of total production in warm water systems):**

Complete recirculation systems where the water temperature is kept in a physically optimal range for the respective fish species. Total production in warm water systems is 2.790 tonnes, from which 2.294 tonnes in recirculation systems, with a strong increase in production volumes in last years. RAS farms are located mainly in the North of the country.

**Table 4** - Breakdown of freshwater aquaculture by aquaculture methods in 2018

| Aquaculture method                 | Percentage |
|------------------------------------|------------|
| Total pond                         | 34%        |
| Coldwater systems (included RAS)   | 53%        |
| Warm water systems (including RAS) | 12%        |
| Net enclosures                     | 1%         |

*Source: German annual report*

**Markets supplied: restocking / leisure fishing / food markets**

According to the German annual report:

**Carp:** the marketing channels for carp differ regionally depending on the quantities produced:

- In the main producer regions (Saxony): a significant part of the carp is marketed by **wholesalers** (up to 90%) due to the large quantities that are obtained in a relatively short time. Wholesalers almost exclusively buy the fish alive.
- In other regions (Lander of Schleswig-Holstein, Rhineland-Palatinate), the most important share (up to 80-90%) is mainly sold to **local restaurants**.
- **Fishing clubs and associations** also buy larger quantities of live carp as stock fish for their waters. This sales channel accounted for around 25-30% of total marketing in Bavaria and Saxony-Anhalt in 2018. In Baden-Württemberg, almost the entire carp harvest was sold to fishing clubs as stock fish.

**Other species produced in warm water ponds:** sales to fishing clubs and associations are dominant (In Baden-Württemberg, all minor fish harvested from ponds were sold to fishing clubs in 2018, in Bavaria and Saxony-Anhalt it was at least 50-60%).

**Trout:** marketing trout vary depending on the size, structure and location of the farms:

- Direct sale to end consumers (ready-to cook and smoked fish <sup>(\*)13</sup> and restaurants are advantageous for producers (highest prices),
- Sales to fishing clubs are also lucrative (prices): it accounts at least 20% of total sales,
- Sales to wholesalers (live) are only important for few large producers and accounts for 5-20% of total production.

**Other species:** freshly slaughtered fish, fillets and smoked goods dominate in direct sales and sales to retailers. Wholesalers mainly buy live fish.

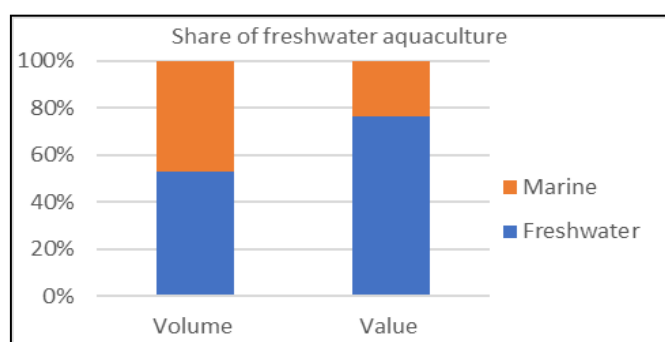
<sup>13</sup> (\*) A trend towards increased processing of the raw material before the sale has been observed for some years. For example, fillets and smoked fillets have conquered a constant market and are often offered vacuum-packed.

## 2.8.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production

According to FAO, in 2017, 19.043 tonnes were produced for a value of EUR 64,6 million (excluding the caviar and juveniles sectors), which represented 53% of total production volume and 77% of its value.

**Figure 1** – Breakdown of aquaculture in Germany by aquaculture environment in 2017



Source: FAO

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption and aquaculture products in Germany: 14,5 Kg/capita/ year in 2018.
- According to the German annual report, total fish consumption in Germany accounts for circa 686.000 t. Thereof 140.000 t was fish from aquaculture, which was mainly imported (76.9%). Only, 19.043t (23.1%) were produced in Germany accounting for 3% of the total national consumption.
- However, contrary to almost all other species from aquaculture and fishing, carp comes predominantly from domestic pond and carp has self-sufficiency rate of 55%.
- Self-sufficiency for trout: 21% (imports remain important despite the increase of production in recent years).

### Socio-economic data: number of enterprises, employment, turnover

#### Number of enterprises:

**At least, there are 2.995 farms** in inland water in Germany, distributed as follows:

- Warm water ponds: 1.803 farms in 2018. Companies below the production volume threshold defined by the statistical institute in charge of data collection (1 tonne) do not take part of the survey conducted in Germany to collect data.
- Coldwater systems including circular systems: 1.125 farms in 2018 (of which more than half are located in Bavaria). There are 600 farms that produced less than 1 t and thus excluded from the survey. Rainbow trout dominates around ¾ of the total amount of fish produced in coldwater systems.
- Heated water systems: 51 farms from which 50 farms are operating in recirculation systems. Very significant increase of fish production in recirculation systems over the past ten years.
- Enclosures: there are 16 located in inland waters: 8 rainbow trout, carp: 1, Sturgeon: 1, Arctic char: 1 and other: 5.

#### Employment

Germany starts to submit socio-economic data on freshwater aquaculture under the EU-MAP. According to the STECF report, the survey 2017/2018 among freshwater aquaculture enterprises has still been at the beginning and faces some shortcomings. According to this survey, 1.707 persons were employed in the freshwater aquaculture sector.

## Analysis of the position and the relative price of freshwater products

Prices are dependent on marketing channels. In 2017, the average price for carp was € 5,01 / kg for direct marketing and € 2,45 / kg for distribution to wholesalers. Concerning trout, from the prices provided by marketing channels (table below), there are clear differences between direct marketing and wholesale. African catfish when sold through retail or to end consumers it was 50 to almost 100% above the wholesale price. In the case of the European catfish, on the other hand, the price variation between wholesale and retail prices was only slight.

**Table 5** – Average prices of the main species produced in Germany by market in 2017 (EUR/Kg)

| Species           | Direct sale | Wholesale | Retail | Others |
|-------------------|-------------|-----------|--------|--------|
| European eel      | 13,03       | 12,88     | n.a.   | n.a.   |
| Brown trout       | 7,84        | 5,11      | 6,41   | 6,71   |
| Rainbow trout     | 7,58        | 4,14      | 5,28   | 4,93   |
| Pike              | 10,26       | 6,21      | 5,86   | 9,33   |
| Common carp       | 5,01        | 2,45      | 2,88   | 3,13   |
| Brook trout       | 10,95       | 5,83      | 5,92   | 6,74   |
| Tench             | 7,68        | 4,2       | 4,6    | 5,54   |
| Siberian sturgeon | 11,96       | 6,88      | 9,83   | 11,76  |
| African catfish   | 2,18        | 1,38      | 2,6    | 1,64   |
| European catfish  | n.a.        | 5,54      | 6,06   | 6,69   |
| Pike-perch        | 20,41       | 10,48     | 11,17  | 14,32  |

*Source: German annual report*

## 2.8.3 Benefits of freshwater aquaculture

### Economic insights and benefits

General comment on the freshwater aquaculture sector as a whole: according to the multiannual plan, the freshwater sector mainly suffers from diseases, predators like cormorant, lack of successors and a lack of concentration in order to increase market power and thereby producer prices. Economies of scale do not occur due to the small production unit, with decreasing demand for, also reflected in the low prices for this species.

**Trout production:** In general, trout farming in freshwater recirculation system is the most profitable segment of production, both in terms of quantity and the revenue generated.

### Carp pond farming:

- the profitability of many carp farms faced economic challenges because carp consumption has been steadily shrinking over a long time and producers in the neighboring countries such as the Czechia and Poland are strong competitors.
- The risk of losses which can be up to 60-80% (related mainly to predators protected under conservation law) could be a significant challenge for carp farmers. Losses of small carp are sometimes replaced. Without replacement fish, years of high losses of fish results in reduced harvests in subsequent years.
- Carp is a seasonal and regional fish.
- The pond yield has significantly decreased in the last years (from 400 kg/ha --> 320 kg/ha).
- The pond yield is dependent upon the annual weather and in particular on the temperature in the growing season and the distribution of precipitation.
- The level of professional education in respect to aquaculture and/or marketing of fish is very low. The good practical knowledge results from own experiences and the traditional knowledge of local families.
- Many farms are family owned, small size and operate at low levels of production. Access to the fish market is difficult.

## Social benefits

Concerning **pond carp production**: a case study on the carp pond in the Aischgrund indicated that small scale farmers (< 1ha) work part-time in agriculture and aquaculture and that they gain nearly the total annual income (95%) from employment in other sectors (mainly the industrial sector because several corporations are located in the area).

## Environmental benefits

- The carp represents the pond landscape and transmits regional identity and integration.
- Some of the ponds or chains of ponds are classified as nature conservation or bird protected areas.

Carp pond production is seen as ecologically sustainable system: The pond landscape is of very high ecological value providing habitats for a large variety of water related flora and fauna, in particular for birds. Most ecological requirements of the ecosystems in and around carp ponds are in line with current farming practices. Carp is important for the maintenance of ponds because they feed on grasses and keep the ponds clean. The carp population keeps the nutrient level in the ponds in balance because it consumes nearly all nutrients from cereals added to the ponds.

### 2.8.4 Assessment of the level of investment in the sector

No information.

### 2.8.5 Assessment of the level of innovation in the sector and main drivers

At least 14% of the freshwater aquaculture production uses RSA. It exists as either warm or cold water systems. RSA with cold freshwater produces eel, trout, pike-perch, carp and some other species. RSA with warm freshwater is usually established in connection with the construction of a biogas plant because warm water fish system can use the exhaust heat of biogas plant efficiently. Costs for heating represent about 15% of the total costs production. The multiannual strategy for the development of aquaculture highlighted the objective to increase the German aquaculture production in RSA significantly. Today, RSA use reliable technologies but the number of farms is still very limited. Technical expertise, high costs of production and the compliance with manifold legal requirements challenge existing and new fish farms and make difficult to ensure profits for the existing ones.

### 2.8.6 Existence and weight of “quality schemes” in the sector

The Protected geographical indications were identified: „Frankenkarpfen“ / „Aischgründer Karpfen“ / « Schwarzwaldforelle », « Oberpfälzer Karpfen », « Holsteiner Karpfen » et « Oberlausitzer Biokarpfen » - as initiatives to improve quality and enhance profitability and respond to the consumers demand regarding local products. In 2018, 140 carp farmers operating 550 ponds (500 ha) were given PGI certification. That corresponds to a share of about 15% of total carp farmers and 25% of total production in the Aischgrund. That is a slight increase of labelled producers since 2015”. The carp production in the Aischgrund is around 1.700 t/year.

Regarding organic farming, DESTATIS reports 64 farms, which declare to be organic. Their total production was only 270 t in 2017.

### 2.8.7 Assessment of the sector’s growth potential

**The multiannual plan highlighted three objective for the development of aquaculture in Germany:**

- Stabilizing the current capacity of the sector;
- Increase the freshwater aquaculture production by +148%.
- Maintain the extensive traditional pond aquaculture, which provide ecological and cultural services for the society.

**Main drivers and opportunities:**

- The positive contribution of carp farming to the regional economy (traditional fish restaurants, rural tourism, regional image, etc.) is significant.
- The reduction of cormorant numbers related to the fact that farmers are allowed to shoot, under restrictions, cormorants, is seen as key factor for the future of fish farming.
- There are opportunities to improve economic profitability of fish farming in recirculation systems by coupling them with energy and material flows from biogas plans.
- Linking agriculture systems with aquaculture helps to establish a closed circular flow of nutrients. Both segments could take advantages from synergies.

**Challenges and gaps**Aquaculture in general:

- Legal framework considered inadequate to the aquaculture activities,
- Strong price pressure from imports,
- Bad image of aquaculture in general, mainly because of feeding practices based on fishmeal, fish oil and the use of antibiotics.

Carp pond production:

- Damage caused by various predators and protected animals (cormorants and Otter) led to a loss of profitability.
- Infectious and parasitic diseases
- Contrasting situation: positive development demand at regional level but at national level, interest in carp as a food fish has been declining for a long time, which affects the prospects in warm water ponds.
- Although local successes are being achieved, carp sales in Germany are steadily declining and pond owners have to adapt to persistently difficult economic conditions.

Trout:

- Diseases
- Fish losses due to Cormorants and gray herons.
- Heavy rain led to flooding of facilities and thus loss of fish stocks. High temperature could cause losses.
- Low prices of imported trout.

Heated water systems

- Administrative burdens related to obtaining permits for the use of innovative aquaculture systems, obtaining discharge permits for wastewater
- Low economic profitability
- Producers of African catfish strive to increase the market share of direct sales and retail. However, special licensing and hygiene requirements must be met for this, which can be difficult.

## 2.8.8 Sources of information

- Statistics: FAO, EUMAP, EUROSTAT.
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Germany.
- Jahresbericht zur Deutschen Binnenfischerei und Binnenaquakultur 2017.
- Sufisa fish farming report. Case study in Germany, 2018.
- FAO – National aquaculture sector overview: Germany.
- National authority survey.



## 2.9 Greece

### 2.9.1 Market dimension of the EU freshwater aquaculture

#### Production

According to national statistics, freshwater aquaculture production has decreased by -39% between 2008 and 2018 in terms of volume and by -25% in terms of value.

**Table 1** – Freshwater aquaculture volume (tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013  | 2014  | 2015  | 2016  | 2017   | 2018   |
|---------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|--------|--------|
| <b>Volume</b> | 3.992  | 3.094  | 3.204  | 2.709  | 2.330  | 2.342 | 1.959 | 2.102 | 2.071 | 2.440  | 2.610  |
| <b>Value</b>  | 13.505 | 11.038 | 11.778 | 10.904 | 10.357 | 9.868 | 8.603 | 8.987 | 9.853 | 11.117 | 10.472 |

Source: National statistics<sup>14</sup>

In addition to this production, 9 millions of juveniles (trout) were produced in 2018.

#### Production by species and relative weight in the production

As EUROSTAT data are sporadic, data from FAO were used for the breakdown of production by species.

- Rainbow trout is the dominant specie reared. It represented 82% of the production volume in 2018. Its production has decreased by -38% between 2008 and 2018.
- The second main fish reared is European Eel, which represented 14% of the production volume in 2018.
- The production of common carp was around 110 tonnes before 2011 according to FAO and superior to 489 tonnes according to national statistics, but both sources indicate that it decreased significantly since 2011 and the production is very low in 2017 (<1% of the total production according to FAO) and no production has been recorded in 2018.

**Table 2** – Breakdown of freshwater aquaculture production by species in Greece – 2008 – 2018

| Species              | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>Rainbow trout</b> | 3.430 | 2.588 | 2.712 | 1.912 | 1.968 | 2.017 | 1.611 | 1.759 | 1.644 | 1.989 | 2.126 |
| <b>European eel</b>  | 399   | 341   | 320   | 209   | 281   | 217   | 253   | 286   | 405   | 308   | 372   |
| <b>Spirulina</b>     | 0     | 0     | 0     | 198   | 174   | 93    | 126   | 148   | 96    | 152   | 94    |
| <b>Common carp</b>   | 113   | 114   | 123   | 52    | 38    | 41    | 28    | 14    | 6     | 7     | -     |
| <b>Others</b>        | 49    | 50    | 48    | 27    | 12    | 5     | 54    | 28    | 7     | 33    | 5     |
| <b>Total</b>         | 3.991 | 3.093 | 3.203 | 2.397 | 2.472 | 2.371 | 2.073 | 2.235 | 2.157 | 2.489 | 2.597 |

Source: FAO

#### Description and the share of the different farming techniques (EUROSTAT / EUMAP)

- Production corresponds mainly to artificial raceways (83% according to EUROSTAT). According to national authority, there were 1.240 raceways facilities in Greece in 2018. Raceways are exclusively used for rainbow trout production and rainbow trout is essentially produced in raceways.
- Freshwater ponds facilities are 128 in the country. 32 tons of rainbow trout are produced in ponds in 2017.

**Table 3** – Breakdown of freshwater aquaculture by aquaculture methods in 2017

<sup>14</sup> Ελληνική Στατιστική Αρχή [www.statistics.gr](http://www.statistics.gr)

| Methods            | %   |
|--------------------|-----|
| Not specified      | 15% |
| Ponds              | 2%  |
| Tanks and raceways | 83% |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

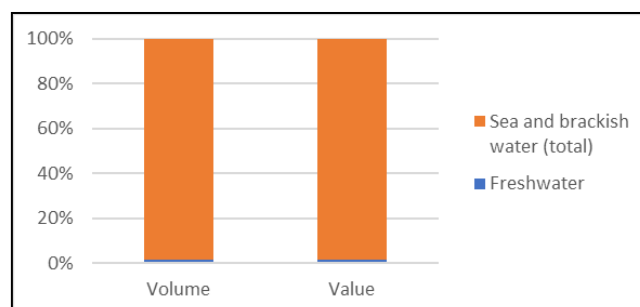
There are no data available on the markets supplied by the freshwater aquaculture production.

## 2.9.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production.

The freshwater aquaculture constitutes a small segment in Greece. In 2018, the Greek freshwater aquaculture production is estimated at 2.233 tonnes for over EUR 7,8 Million which represent 2% of the Greek aquaculture production volume and 1% of its value (source: EUROSTAT).

**Figure 1** – Breakdown of aquaculture in Greece by aquaculture environment in 2018

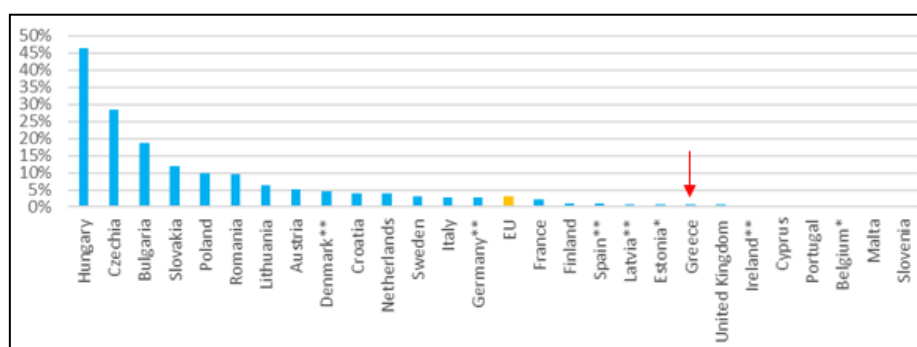


Source: EUROSTAT

### Contribution of freshwater aquaculture products to fisheries and aquaculture markets and consumption

Per capita consumption of fisheries and aquaculture products: 19,85 kg/capita in 2018 (source: EUMOFA). The contribution of freshwater aquaculture products in the fisheries and aquaculture market is very limited (<1%).

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>15</sup>



Source: EUROSTAT / \*) FAO / \*\*) National statistics

### Socio-economic data: number of enterprises, employment, turnover.

- According to national data, 1.532 facilities involved in freshwater aquaculture were recorded in Greece in 2018. The number of enterprises has decreased by -15% between 2008 and 2018, with a variability

<sup>15</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

according to aquaculture methods: while the number of ponds has significantly decreased, the number of facilities producing in artificial raceways production has slightly decreased.

- The national authority indicated that there are some facilities operating in RAS but production is still limited (mainly to grow eel).

**Table 4-** Number of facilities by aquaculture method

| Number of facilities         | 2008         | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Natural and artificial ponds | 383          | 383          | 356          | 182          | 182          | 169          | 172          | 143          | 143          | 128          | 128          |
| Cages                        | 59           | 59           | 59           |              |              |              |              |              |              |              |              |
| Artificial raceways          | 1.345        | 1.324        | 1.373        | 1.334        | 1.441        | 1.508        | 1.443        | 1.423        | 1.351        | 1.342        | 1.240        |
| Other                        | 11           | 12           | 3            | 121          | 236          | 239          | 239          | 229          | 228          | 228          | 164          |
| <b>Total</b>                 | <b>1.798</b> | <b>1.778</b> | <b>1.791</b> | <b>1.637</b> | <b>1.859</b> | <b>1.916</b> | <b>1.854</b> | <b>1.795</b> | <b>1.722</b> | <b>1.698</b> | <b>1.532</b> |

Source: National statistics

- According to national statistics, in 2018 the freshwater aquaculture sector employed 264 persons: 226 full time employees (86%) and 38 part time employees (14%).
- The total number of employees in the freshwater aquaculture sector has decreased between 2008 and 2018 but the number of specialized employees (technicians and qualified employees) has increased.

**Table 5-** Number of employees by type of employment

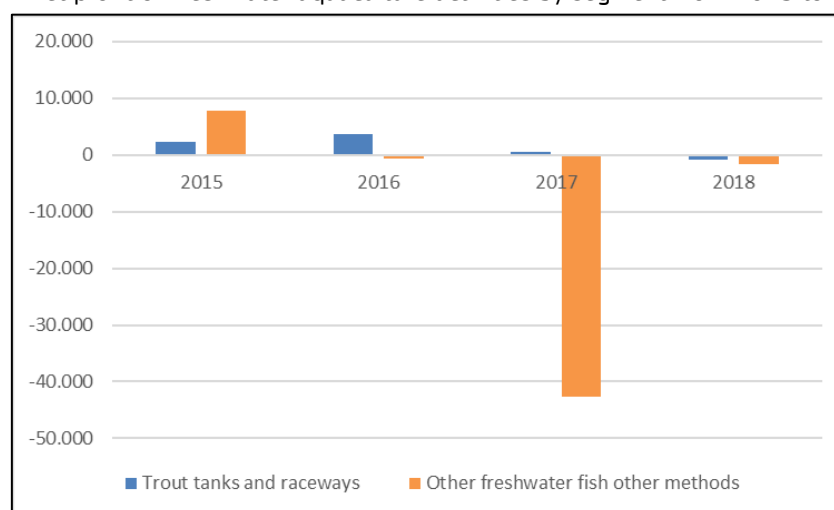
| Number of employees               | 2008       | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Full time specialized employees   | 18         | 16         | 18         | 37         | 35         | 33         | 33         | 36         | 28         | 30         | 31         |
| Full time unspecialized employees | 294        | 291        | 281        | 223        | 233        | 245        | 210        | 205        | 206        | 219        | 195        |
| Part time employees               | 19         | 24         | 23         | 29         | 33         | 46         | 37         | 39         | 41         | 44         | 38         |
| <b>Total</b>                      | <b>331</b> | <b>331</b> | <b>322</b> | <b>289</b> | <b>301</b> | <b>324</b> | <b>280</b> | <b>280</b> | <b>275</b> | <b>293</b> | <b>264</b> |

Source: National statistics

## 2.9.3 Benefits of freshwater aquaculture

### Economic benefits

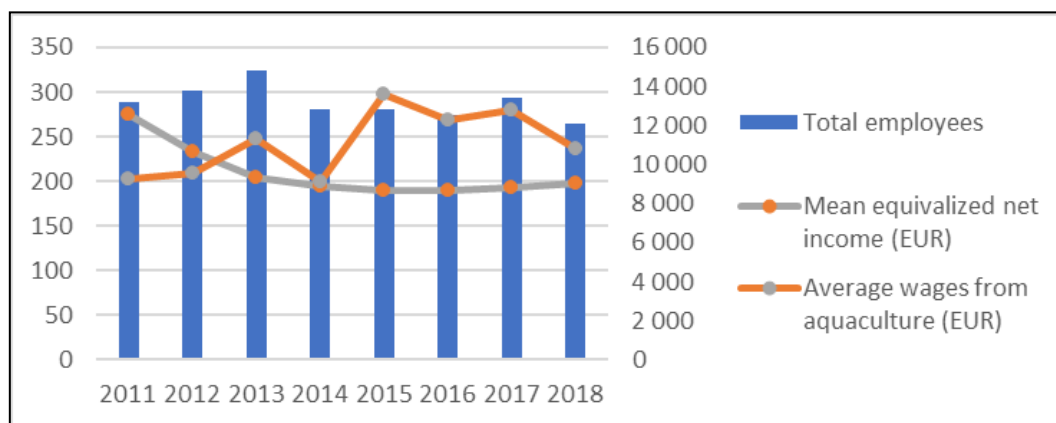
The freshwater aquaculture had negative net profits in 2017 and 2018. According to the STECF report, the trout segment is undergoing a restructure and the increased sales volume and value were followed by an increase in employment and operating costs. The segment demonstrates losses in net profit and drops in capital productivity and return on investment.

**Figure 3** - Net profit of freshwater aquaculture activities by segment from 2015 to 2018 (EUR)

Source: DCF/EU-MAP data

### Social benefit

- 264 persons were employed in freshwater aquaculture in 2018 (including 38 part time employees) according to national statistics.
- Freshwater aquaculture provides employment in mountainous and remoted areas, particularly in Epirus and Western Macedonia where this activity is concentrated (sources: Multiannual plan for aquaculture and Federation of Greek maricultures, "Greek Aquaculture 2019").
- According to national statistics, the average wages from aquaculture has increased between 2011 and 2018. Since 2014, average wages from aquaculture are higher than the mean net income in Greece.

**Figure 3** - Number of employees and average wages for freshwater aquaculture activities (2008 – 2018)

Source: National statistics and EUROSTAT data for mean income

### Environmental benefits

There are no specific information on this section.

#### 2.9.4 Assessment of the level of investment in the sector

Incapacity to attract new investors in the aquaculture sector in general (source: Multiannual Plan for Aquaculture).

### 2.9.5 Assessment of the level of innovation in the sector and main drivers

Enterprises are interested in new species production and tested some, including sturgeons, cyanobacteria, spirulina, ulva macrophyte (sources: *Multiannual plan for aquaculture and Federation of Greek maricultures*, “Greek Aquaculture 2019”).

### 2.9.6 Existence and weight of “quality schemes” in the sector

No quality schemes related to freshwater aquaculture recorded.

### 2.9.7 Assessment of the sector’s growth potential

Freshwater expansion is mainly restricted by the unavailability of suitable space in Greece.

#### **Main drivers and opportunities**

- Good knowledge of production process for the aquaculture sector in general.
- Possibilities of development of organic production.
- The new label "Fish from Greece" (recently introduced) may aid to level playing field between the Greek products produced under strictly regulated conditions in the EU and non-EU products.

#### **Challenges and gaps**

- Difficulties related to getting a license in the aquaculture sector in general
- Difficult investment due to lack of new investors in the aquaculture sector in general
- Unfair competition between fish farmers in general
- Difficult access to remote locations
- Lack of organisation of the sector, few participation to producers’ organizations in the aquaculture sector in general
- Lack of suitable space to develop freshwater aquaculture.

### 2.9.8 Sources of information

- Federation of Greek maricultures, “Greek Aquaculture 2019” (“Ελληνική Υδατοκαλλιέργεια 2019”).
- National statistics: Ελληνική Στατιστική Αρχή [www.statistics.gr](http://www.statistics.gr)
- EUMOFA, “The EU fish market, 2019 edition”.
- Multiannual strategic plan for aquaculture- 2014.
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- National authority survey.

## 2.10 Hungary

### 2.10.1 Market dimension of the EU freshwater aquaculture

#### Production

- According to EUROSTAT, circa 18.000 tonnes were produced in 2018 for circa EUR 39 million.
- The Hungarian aquaculture production has increased between 2008 and 2019 both in terms of volume and value.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Volume</b> | 15.000 | 14.171 | 13.637 | 15.509 | 14.558 | 14.383 | 15.366 | 17.337 | 16.520 | 18.258 | 17.900 |
| <b>Value</b>  | 30.373 | 26.495 | 27.164 | 30.293 | 29.885 | 25.575 | 29.502 | 30.634 | 31.490 | 38.007 | 38.755 |

Source: Eurostat

#### Production by species + relative weight in the production

- According to EUROSTAT data, common carp was the main species produced by the Hungarian aquaculture sector, representing 64% of production volume and 67% of its value.
- North African catfish is the second important fish species with 19% of the Hungarian production volume and 16% of its value. While the carp production has slightly increased, the North African catfish has significantly increased between 2008 and 2018.
- With less important volume, there is production of other species of carp, such as silver carp and grass carp, with respectively 3% and 7% of the production volume.

**Table 2** – Breakdown of aquaculture production by species – tonnes – 2008-2018

| Species               | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Common carp           | 10.485        | 9.931         | 9.927         | 10.807        | 9.985         | 9.632         | 10.291        | 10.725        | 10.321        | 12.240        | 11.462        |
| North African catfish | 1.839         | 1.716         | 1.810         | 1.913         | 1.852         | 2.050         | 2.187         | 2.840         | 3.039         | 3.174         | 3.333         |
| Silver carp           | 1.493         | 1.567         | 1.081         | 1.545         | 1.681         | 1.624         | 1.434         | 2.169         | 1.144         | 883           | 1.200         |
| Grass carp            | 578           | 480           | 437           | 719           | 502           | 576           | 516           | 516           | 583           | 579           | 474           |
| Wels(=Som) Catfish    | 153           | 175           | 156           | 175           | 225           | 212           | 158           | 149           | 178           | 216           | 252           |
| Other                 | 452           | 302           | 226           | 350           | 313           | 289           | 780           | 938           | 1.256         | 1.166         | 1.178         |
| <b>Total</b>          | <b>15.000</b> | <b>14.171</b> | <b>13.637</b> | <b>15.509</b> | <b>14.558</b> | <b>14.383</b> | <b>15.366</b> | <b>17.337</b> | <b>16.520</b> | <b>18.258</b> | <b>17.900</b> |

Source: EUROSTAT

FEAP and EUROSTAT statistics are overall consistent, with different levels of detail by species.

**Table 2 bis**– Breakdown of aquaculture production by species – tonnes – 2009-2019

| Species     | 2009   | 2010  | 2011   | 2012  | 2013  | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-------------|--------|-------|--------|-------|-------|--------|--------|--------|--------|--------|--------|
| Common Carp | 10.500 | 9.927 | 10.807 | 9.985 | 9.632 | 10.290 | 10.725 | 10.321 | 12.240 | 11.462 | 11.436 |

|                       |               |               |               |               |               |               |               |               |               |               |               |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| African Catfish       | 2.000         | 1.810         | 1.913         | 1.852         | 2.050         | 2.187         | 2.840         | 3.039         | 3.174         | 3.987         | 3.610         |
| Silver & bighead Carp | 652           | 1.132         | 1.613         | 1.762         | 1.673         | 1.494         | 2.253         | 1.320         | 1.088         | 1.370         | 943           |
| Grass carp            | 600           | 437           | 719           | 502           | 576           | 516           | 516           | 583           | 579           | 474           | 425           |
| European Wels Catfish | 150           | 156           | 175           | 225           | 212           | 158           | 149           | 178           | 216           | 252           | 206           |
| Sturgeons nei         | 34            | 14            | 14            | 51            | 56            | 47            | 142           | 76            | 97            | 139           | 87            |
| Portion Rainbow Trout | 40            | 48            | 56            | 56            | 52            | 61            | 42            | 67            | 54            | 99            | 76            |
| Other Species         |               |               |               |               |               | 79            | 57            | 115           | 69            | 76            | 60            |
| <b>Total</b>          | <b>13.976</b> | <b>13.524</b> | <b>15.297</b> | <b>14.433</b> | <b>14.251</b> | <b>14.832</b> | <b>16.724</b> | <b>15.699</b> | <b>17.517</b> | <b>17.859</b> | <b>16.843</b> |

Source: FEAP production report 2020

### Description and the share of the different farming techniques

- Fish ponds are the dominant production facilities of Hungarian aquaculture with an average operating fishpond area of 25.121 ha between 2008 and 2018. The average food fish production was 15.694 tonnes in the same period. The year-to-year fluctuations of pond fish production mainly depend on weather conditions. According to EUROSTAT data, pond production represented 81% of the Hungarian fish production volume and 80% of its value. The species concerned: common carp, other carp species and catfish.
- In addition to fish production, intensive aquaculture based on the exploitation of geothermal resources plays an increasing role in aquaculture. Intensive aquaculture facilities (tanks and raceways) yielded 19% of fish production in 2018, where the highest species is African catfish (96% of the production in intensive systems), followed by rainbow trout (72 tonnes) and sturgeons (69 tonnes).

**Table 3** - Breakdown of freshwater aquaculture volume by aquaculture methods in 2018

| Aquaculture method | % Volume | % Value |
|--------------------|----------|---------|
| Tanks and raceways | 18%      | 19%     |
| Ponds              | 82%      | 81%     |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

No information on the breakdown of freshwater aquaculture production by market.

## 2.10.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in total aquaculture production

Hungary is a landlocked country producing only freshwater aquaculture products.

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Per capita consumption of fish is very low: 6,12 kg / capita / year in 2018. It is very low in comparison to both European and the world average (respectively 24,36 Kg / capita / year and 20 kg / capita / year).
- Apparent consumption of freshwater aquaculture products is estimated to reach 47.064 live weight, i.e. 38% of national consumption of fisheries and aquaculture products in 2018.
- Seasonal consumption with a peak in Christmas. According to national source, 30% of produced fish food sold in supermarkets is sold in the Christmas period.
- There are several initiatives and efforts undertaken to promote eating fish in Hungary (gastronomic events, a community fish marketing programme called ("Get hooked!") in the period of the Fisheries Operational Programme of 2007-2013 and the Hungarian Fisheries Operational Programme of 2014-2020.

### Socio-economic data: number of enterprises, employment, turnover

No information available.

### 2.10.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

- Fish production represents only a small part of the national economy, contributing to 0,03 % to the national economy's GDP and 1,69% of the Hungarian animal husbandry sector. However, the significance of the sector goes beyond the statistical numbers, as pond aquaculture involves a number of economically and socially important aspects that cannot be directly expressed in production terms. These include ecosystem services whose specific share is the highest of all agriculture sectors in Hungary.
- According to the national authority, there are differences between pond aquaculture and intensive aquaculture, the latter having better profitability levels. Intensive production takes place in closed systems, it requires more knowledge and qualification, and it is also characterized by higher investments. An analysis of investment figures shows that the gross investment of producers with better profitability levels significantly exceeds that of less profitable farms.

#### Social benefits

- Fish production facilities play an important role in the economy of some rural regions and the employment of the rural population, especially taking into account the increasing importance of aquaculture in the provision of services. Pond aquaculture and intensive aquaculture units employed 1.449 persons in 2018, from which 1.274 are employed for full-time jobs (69%) and 640 for part-time jobs (12%).
- According to national authority, the revenue of individual farmers has shown an overall growing trend in the last ten years, the total revenue exceeded 1.5 billion HUF in 2017. The majority of individual farmers get a revenue of less than 8 million HUF (predominantly even less than 4 million HUF).

#### Other benefits (historical, cultural)

- There are many similarities between the pond aquaculture of Hungary and Eastern European countries. They learned pond aquaculture from each other. Hungarians learned pond aquaculture from Germany and Bohemia. They learned the technology of large-scale carp propagation from Hungary.

#### Environmental benefits

Maintenance of aquatic habitats and biodiversity

Role of the fishponds as potential biological water treatment units.

### 2.10.4 Assessment of the level of investment in the sector

According to national authority, investment in the sector has been difficult in the last period as a result of the low profitability. Successful investments have mostly resulted from grants and subsidies. Because of the low profitability, the interest of investors in the sector is also limited

### 2.10.5 Assessment of the level of innovation in the sector and main drivers

#### Pond aquaculture:

In the last years: Polyculture production has been improved in Hungary. The technologies applied in Hungarian pond aquaculture are mostly still based on traditional methods. The specificities of the Hungarian pond aquaculture: Hungary has nearly 30 State-approved breeds. Excellent breeds are sought for in the world. It can be mentioned as an example that, when common carp seed was exported from Hungary to other countries (Iran, Mexico, Uzbekistan and Vietnam), the receiving countries was quite satisfied with its quality.



In the future:

- the growing production of predatory fishes is due to research on the rearing of these species. Hopefully, Hungarian production technologies of freshwater predatory fishes and selectivity bred breeds will help the sector to become a regional leader in the production of these species in the near future.
- The energy- and water-efficient pond aquaculture developed as an answer to climate change, among others, plays an important role in preserving the environmental and natural values and is expected to become even more important in the future.

#### **Innovative fish production technologies :**

- It is a big challenge of pond aquaculture how fish ponds, as valuable wetlands, can be preserved in a way that could still contribute to increasing the production and employment. The solution is to combine the operation of a fish pond and an intensive fish production units. This solution is called: **Intensive-Extensive (CIE) system**. An example could be the “pond-in-pond system in which high-value species are reared in the intensive unit (floating tank), while traditional pond aquaculture is applied in the extensive fish pond treating the effluent. Another example of applying CIE system in farm conditions is the “cage-in-pond” system where intensive rearing of catfish is combined with the production of pond aquaculture species. The efficiency of the system’s operation is supported by such innovative practices as the use of solar energy and the application of microorganisms assisting the decomposition of bottom sediments.
- Another type of CIE systems is linking small intensively used ponds and large extensive ponds („pond recirculation”), which ensures water and nutrient recycling, and thus, water-efficiency and a more complete nutrient utilization.
- **Multifunctional pond farming** which associates pond farming with other activities: ecosystem and tourist services but there is also a purposefully developed system of facilities available for visitors including, inter alia, pensions, restaurants, wellness centres, summer camps and museums.
- The **Freshwater Integrated Multitrophic Aquaculture** (IMTA).
- **Partial recycling of coldwater** aquaculture and treatment of the tanks’ waters.
- **The renewal of the hatcheries’ technological solutions:** optimizing energy demand by using renewable energy (water and air cooling/ heating), the manpower need was rationalized and relieved through the introduction of new technologies (e.g. flow meters) and techniques (e.g. installation of equipment taking into account ergonomic aspects).

#### 2.10.6 Existence and weight of “quality schemes” in the sector

**The following quality schemes have been identified:** Three PGIs: Szegedi tükörponty, Szilvásvárad pizstráng, Balatoni hal and one PDO: Akasztói szikiponty. According to the national authority, under each of these quality schemes, fish is currently produced by only one or two companies. Because of the low number of farms, data are considered confidential under the Law on Statistics (data identifiable at farm level are not publicly available).

The “Quality Fish from Hungary” quality scheme (managed by the Hungarian Aquaculture and Fisheries Interbranch Organization) has been awarded to two farms. Volume is unknown due to confidentiality.

#### 2.10.7 Assessment of the sector’s growth potential

The aquaculture development strategy in Hungary shows that aquaculture development is not only a possibility for Hungary, but also a need, whose importance exceeds the economic wight of the sector. Increasing the Hungarian fish consumption (Hungary is the last in the European ranking) and eliminating its seasonality are strategic objectives from both economic and health point of views. The approaches that could help to achieve these objectives include:

- Development of multifunctional aquaculture which in addition to ensuring economic stability for fish producer can also improve the public image of the sector.

- The national assets of Hungary such as the geothermal resources should be better exploited.
- The use of recirculating aquaculture systems should be expanded.
- The development of combined systems, which is a way to ensure the sustainable intensification of fish production.
- Increasing the processing capacities and improving exploiting existing facilities.
- Promotion and marketing of highly processed products, kitchen-ready products, attractively and hygienically packaged fish products. In addition to promoting the health effects and organizing traditional events (e.g. fish festivals).

#### **Main drivers and opportunities:**

- Financing is possible through both the Hungarian Fisheries Operational Programme and Hungarian project opportunities.
- Hungarian aquaculture has a good record of developing new fish production systems and technologies in both pond aquaculture and intensive fish production in tanks.
- The abundantly available and relatively cheaply exploitable thermal sources of Hungary offer good possibilities of intensive warm water fish rearing and the introduction of tropical species into production.
- Several research institutes in fisheries and aquaculture in Hungary.

#### **Challenges and gaps:**

- Could Hungary produce more carp? Probably yes. However, market is the real limiting factor.
- Low consumption of fish products (but increasing !).
- Low level of profitability and limited possibilities for investment, which are the reasons for the strong dependence of the farmers on grants.

### **2.10.8 Sources of information**

- Statistics: FAO, EUMAP, EUROSTAT.
- Fisheries and fisheries advocacy in Hungary in 2018, MA-HAL.
- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Hungary.
- National authority survey.

## 2.11 Ireland

### 2.11.1 Market dimension of the freshwater aquaculture sector

#### Production

The freshwater production in Ireland refers to the production of freshwater trout (60% of national production volume and 33% of its value) and salmon smolt (40% of the production volume and 67% of its value). Perch production has never exceeded 70 tonnes in the last years.

**Table 1** – Freshwater aquaculture volume and value, 2008-2019

| Species                  | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Volume (Tonnes)</b>   |              |              |              |              |              |              |              |              |              |              |
| <b>Salmon ova/smolt</b>  | 359          | 489          | 451          | 473          | 488          | 527          | 610          | 528          | 256          | 400          |
| <b>Rainbow trout</b>     | 668          | 601          | 601          | 728          | 728          | 705          | 705          | 647          | 557          | 608          |
| <b>Others</b>            | 64           | 56           | 50           | 80           | 78           | 45           | 15           | -            | -            | -            |
| <b>Total Volume</b>      | <b>1.091</b> | <b>1.146</b> | <b>1.103</b> | <b>1.281</b> | <b>1.294</b> | <b>1.277</b> | <b>1.330</b> | <b>1.175</b> | <b>813</b>   | <b>1.008</b> |
| <b>Value (1.000 EUR)</b> |              |              |              |              |              |              |              |              |              |              |
| <b>Salmon ova/smolt</b>  | 2.012        | 3.468        | 5.687        | 3.261        | 3.203        | 4.845        | 4.167        | 5.086        | 5.118        | 3.393        |
| <b>Freshwater Trout</b>  | 1.960        | 1.934        | 1.784        | 2.147        | 2.147        | 1.962        | 1.934        | 1.971        | 1.590        | 1.674        |
| <b>Others</b>            | 460          | 399          | 322          | 507          | 546          | 266          | 105          | 0            | 0            | -            |
| <b>Total value</b>       | <b>4.432</b> | <b>5.801</b> | <b>7.793</b> | <b>5.915</b> | <b>5.896</b> | <b>7.073</b> | <b>6.206</b> | <b>7.057</b> | <b>6.708</b> | <b>5.068</b> |

Source: National statistics

FEAP's statistics (table below) are slightly different from national statistics, with a higher volume of rainbow trout reported (1.057 t in 2018 for 557 t in national statistics). This is likely to be due to most of large trout is reared in seawaters.

**Table 1 bis** – Freshwater aquaculture volume 2009-2019

| Species               | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019     |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|
| Portion Rainbow Trout | 1.000        | 1.000        | 1.000        | 1.000        | 1.000        | 1.000        | 500          | 500          | 500          | 500          | -        |
| Large Rainbow Trout   | 1.000        | 434          | 434          | 434          | 450          | 400          | 500          | 500          | 500          | 557          | 500      |
| <b>Total</b>          | <b>2.000</b> | <b>1.434</b> | <b>1.434</b> | <b>1.434</b> | <b>1.450</b> | <b>1.400</b> | <b>1.000</b> | <b>1.000</b> | <b>1.000</b> | <b>1.057</b> | <b>-</b> |

Source: FEAP production report 2020

#### Description and the share of the different farming techniques

According to EUROSTAT, trout production occurs in tanks and raceways.  
No RAS production.

#### Markets supplied: restocking / leisure fishing / food markets

- Rainbow trout market: domestic market.
- Salmon smolt market: on-growing units in Ireland, with a small percentage being exported to Scotland and France.
- Perch is mainly exported.

## 2.11.2 Weight in terms of food supply, growth and jobs

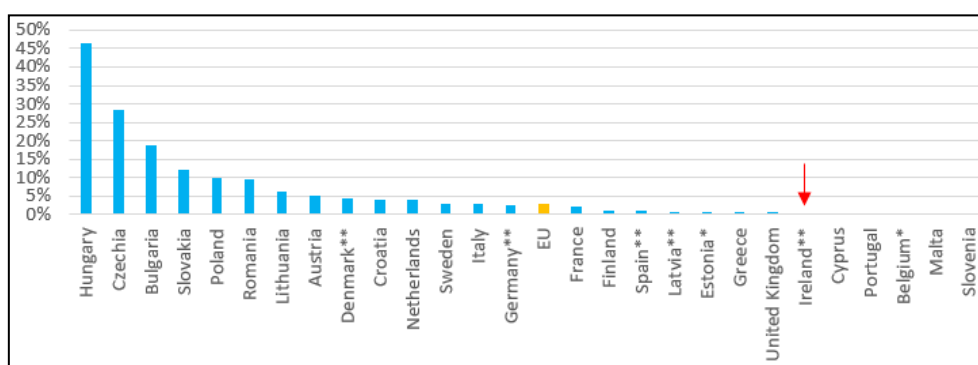
### Production share of freshwater aquaculture in the total aquaculture production.

If we take into account the juvenile sector, the Irish freshwater aquaculture production represents 6% of the Irish aquaculture production volume and 5% of its value.

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

Per capita consumption of fisheries and aquaculture: 23,13 Kg / capita / year in 2018. The contribution of freshwater aquaculture products in the fisheries and aquaculture market seems negligible. The national authority confirmed that “freshwater trout consumption is a niche market rather than a traditional or common purchase”.

**Figure 1 - % of freshwater aquaculture in apparent consumption<sup>16</sup>**



Source: EUROSTAT / \*) FAO / \*\*) National statistics

### Socio-economic data: number of enterprises, employment, turnover.

- In 2018, 6 enterprises were active in freshwater aquaculture production in Ireland. The freshwater aquaculture activities is constituted exclusively by small enterprises (< 10 employees).
- The freshwater production employed 49 persons (26 employed in salmon hatcheries and nurseries and 23 employed in trout grow-out production).
- The number of enterprises as well as the number of employees has significantly decreased between 2008 and 2016.

**Table 3** – Number of enterprises, employees and turnover of freshwater aquaculture activities

| Variables                    | 2008       | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      |
|------------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Nb. of enter. <=5 employees  | 20         | 19        | 17        | 21        | 16        | 15        | 13        | 11        | 11        | 4         | 5         |
| Nb. of enter. >10 employees  | 0          | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |
| Nb. of enter. 6-10 employees | 3          | 3         | 3         | 4         | 3         | 3         | 2         | 3         | 3         | 1         | 1         |
| <b>Nb. of enter.</b>         | <b>23</b>  | <b>22</b> | <b>20</b> | <b>25</b> | <b>19</b> | <b>18</b> | <b>15</b> | <b>14</b> | <b>14</b> | <b>5</b>  | <b>6</b>  |
| FTE                          | 92         | 57        | 59        | 63        | 47        | 45        | 39        | 42        | 38        | 12        | 16        |
| <b>Total employees</b>       | <b>120</b> | <b>75</b> | <b>77</b> | <b>86</b> | <b>65</b> | <b>63</b> | <b>56</b> | <b>52</b> | <b>49</b> | <b>14</b> | <b>20</b> |

Source: DCF/EU-MAP data

<sup>16</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

### 2.11.3 Benefits of freshwater aquaculture

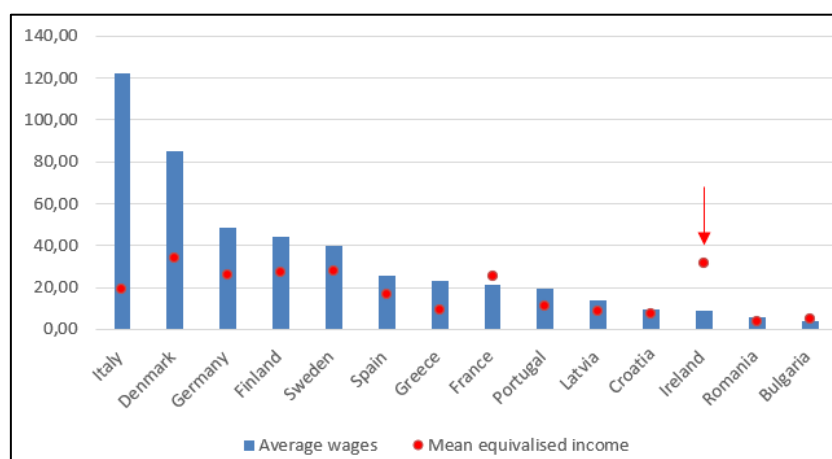
#### Economic benefits

- Decrease of turnover of freshwater aquaculture activities between 2008 and 2016 by -37%.
- Although the freshwater trout sector is significantly smaller and production and prices have remained static, all production supplies the domestic market. Trout is imported from Spain and France when there is a gap.
- Economic indicators show negative trends. Profit margins are indeed shrinking in the face of increasing costs which tend to affect small producers most. All freshwater units in Ireland are small enterprises.

#### Social benefits

- The number of employees related to freshwater aquaculture activities follows a decreasing trend until 2017.
- Revenue from aquaculture activities was below the mean equivalised net income<sup>17</sup> in 2018.
- According to the strategic multiannual plan for the development of aquaculture, 87% of the trout production is concentrated in specific regions: Kilkenny and Wicklow. Trout production is important for these regions.

**Figure 2** – Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalised net income

#### Environmental benefits

According to national authority, sustainable employment is maintained in rural or remote areas of limited alternatives and production of both finfish and shellfish do not require the input of chemicals or nutrients, beyond feed requirements of finfish, compared with mainstream agriculture.

### 2.11.4 Assessment of the level of investment in the sector

- Lack of private investment for the aquaculture sector in general
- Insufficient investment in R&D for the aquaculture sector in general
- Lack of access to finance for the aquaculture sector in general (source: Multiannual Plan for Aquaculture)
- According to national authority, administrative burdens to get licences alongside with costs associated to external markets and the low home market contribute to discourage investment.

### 2.11.5 Assessment of the level of innovation in the sector and main drivers

Low level of innovation (some isolated initiatives in RSA and multi-trophic system).

However, trout units are vertically integrated

### 2.11.6 Existence and weight of “quality schemes” in the sector

100% of salmon production have an organic scheme and the Irish salmon hatcheries have organic certification.

### 2.11.7 Assessment of the sector’s growth potential

According to the strategic multiannual plan for the development of aquaculture, rainbow trout production in freshwater has low growth potentialities.

The potentialities for growth of the salmon grow-out sector may imply growth potentialities of salmon hatcheries and nurseries.

### 2.11.8 Sources of information

- Economic Report of EU aquaculture sector (STECF-16-19 and STECF-20-12).
- The EU fish market.
- Ireland’s Seafood Development Agency, “National seafood survey: Aquaculture report 2019”.
- National strategic Multiannual plan for Aquaculture.
- National authority survey.

## 2.12 Italy

### 2.12.1 Market dimension of the EU freshwater aquaculture

#### Production

36.736 tonnes of freshwater fish were produced in Italy in 2018. The Italian production has remained relatively stable over the period between 2008 and 2018.

**Table 1** – Freshwater aquaculture volume (tonnes according to several statistical sources, 2008-2018)

|             | 2008    | 2009   | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016 | 2017    | 2018    |
|-------------|---------|--------|---------|---------|---------|---------|---------|---------|------|---------|---------|
| <b>Vol.</b> | 38.793  | 39.339 | 41.105  | 38.804  | 38.966  | 39.015  | 34.857  | 34.717  | -    | 39.628  | 36.736  |
| <b>Val.</b> | 243.679 | 35.761 | 112.651 | 106.096 | 121.988 | 124.959 | 109.459 | 123.317 | -    | 138.598 | 120.202 |

Source: Eurostat

Hatcheries and nurseries for both fry and human consumption:

- For human consumption (61,1 tonnes for EUR 38,5 million): Rainbow trout and Sturgeons caviar. Positive trends since 2010.

**Table 2** – Hatcheries and nurseries for human consumption, volume (tonnes) and value (1.000 EUR), 2010-2018

|               | 2010  | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | Evol. |
|---------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| <b>Volume</b> | 11,08 | 17,08  | 31,35  | 31,3   | 35,85  | 37,15  | 40,45  | 46,05  | 61,1   | 451%  |
| <b>Value</b>  | 5.886 | 11.016 | 24.103 | 23.643 | 19.702 | 21.171 | 24.994 | 23.948 | 38.446 | 553%  |

Source: EUROSTAT

- Hatcheries and nurseries for fry: mainly salmonids (Rainbow trout) and in anecdotal volumes carps, tench, with positive trends.

**Table 3** – Production of eggs and juveniles volume, 2009-2017, million unit

| product   | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|
| Eggs      | 163  | 156  | 241  | 231  | 224  | 205  | 225  | 346  | -    | 275  | 268  |
| Juveniles | 110  | 110  | 122  | 114  | 121  | 112  | 144  | 200  | -    | 139  | 149  |

Source: EUROSTAT

#### Production by species + relative weight in the production

Rainbow trout is the important freshwater species reared in Italy (in terms of value, it is the most important species in Italy including marine production). In 2018, it represented around 89% of freshwater production volume and 79% of its value. Rainbow trout is followed by Sturgeons (3% of production volume and 8% of its value), sea trout (2% of production volume and value) and European eel (1% of production volume and 4% of its value). Except sturgeons production which has known a significant increase, the production of the other species has decreased.

**Table 4** – Breakdown of freshwater aquaculture production by species in Italy – 2010 – 2018, tonnes

| Species       | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Rainbow trout | 35.697 | 34.366 | 35.261 | 35.004 | 31.300 | 30.503 | 34.307 | 34.407 | 32.826 |
| Sturgeons nei | 732    | 838    | 714    | 717    | 824    | 725    | 920    | 2.040  | 1.179  |
| Sea trout     | 1.251  | 1.485  | 144    | 153    | 782    | 1 013  | 668    | 436    | 648    |
| European eel  | 567    | 471    | 575    | 586    | 528    | 446    | 669    | 832    | 454    |
| Others        | 2.858  | 1.644  | 2.272  | 2.556  | 1.424  | 2.030  |        | 1.913  | 1.630  |
| Total         | 41.105 | 38.804 | 38.966 | 39.015 | 34.857 | 34.717 | -      | 39.628 | 36.736 |

Source: EUROSTAT

FEAPs statistics (table below) provide a slightly different figure for Italian freshwater aquaculture, with circa + 5.000 for the total volume of production in 2018, which are likely to correspond to large rainbow trout production.

**Table 4 bis**– Breakdown of freshwater aquaculture production by species– 2009 – 2019, tonnes

| Species               | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Portion Rainbow Trout | 40.500        | 39.000        | 39.000        | 36.300        | 36.000        | 36.800        | 37.000        | 33.800        | 33.300        | 35.000        | 32.800        |
| Large Rainbow Trout   | 600           | 1 000         | 2 000         | 1.500         | 2.000         | 2.000         | 1.000         | 2.500         | 1.800         | 2.500         | 4.000         |
| Sturgeons nei         | 1.350         | 1.900         | 1.900         | 1.700         | 1.900         | 2.000         | 1.480         | 1.000         | 1.000         | 1.000         | 1.000         |
| Other Species*        |               |               |               |               |               |               |               |               | 800           | 800           | 900           |
| European eel          | 1.070         | 960           | 1.100         | 1.100         | 1.000         | 1.000         | 1.000         | 850           | 850           | 850           | 750           |
| Common Carp           | 750           | 700           | 750           | 750           | 700           | 700           | 700           | 700           | 600           | 600           | 550           |
| European Wels Catfish | 215           | 300           | 550           | 550           | 600           | 600           | 300           | 350           | 350           | 450           | 450           |
| Arctic Char           |               |               |               |               |               |               |               |               | 100           | 150           | 175           |
| African Catfish       |               |               |               |               |               |               |               |               |               |               | 40            |
| <b>Total</b>          | <b>44.485</b> | <b>43.860</b> | <b>45.300</b> | <b>41.900</b> | <b>42.200</b> | <b>43.100</b> | <b>41.480</b> | <b>39.200</b> | <b>38.800</b> | <b>41.350</b> | <b>40.665</b> |

Source: FEAP production report 2020

Hatcheries and nurseries for human consumption concern sturgeons caviar (**80% of production volume and 99% of its value**) and rainbow trout. According to EUROSTAT, 49 tonnes (52 tonnes according to the Italian producers associations-API) of caviar were produced in 2018, which represents a significant increase in comparison to 2010 (10 tonnes were produced<sup>9</sup>). Italy is the leader producer in Europe and the second Mondial producer.

### Description and the share of the different farming techniques

- Main farming technique is tanks and raceways, used to rear trout, European eel and sturgeons.
- The other farm technique is ponds, it is used for carps, channel catfish, sturgeons and tench.

**Table 5** – Breakdown of freshwater aquaculture by aquaculture methods in 2018

| Method             | % volume | % value |
|--------------------|----------|---------|
| Ponds              | 13%      | 16%     |
| Tanks and raceways | 87%      | 84%     |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

The caviar production is exported to more than 90%.

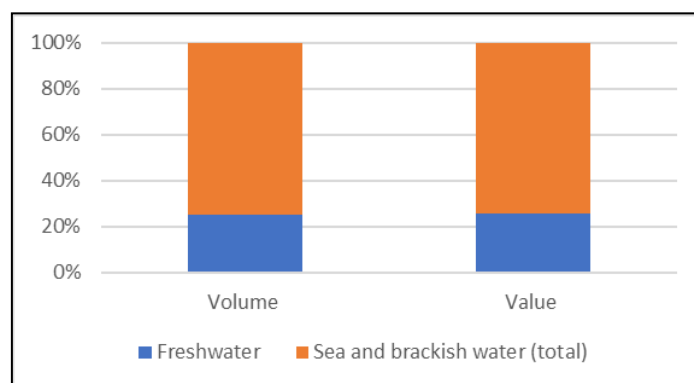
According to interviews with the “Associazione Piscicoltori Italiani”, usually rainbow trout is marketed in: supermarkets (40% of the production), HORECA (20%), put and take fisheries (20%) and export (20%).

## 2.12.2 Weight in terms of food supply, growth and jobs

### Production volume and value

In 2017, the Italian freshwater aquaculture production was estimated at 39.628 tonnes for over EUR 138,8 Million which represented 25% of the Italian aquaculture production volume and 26% of its value. In addition to this production, the caviar sector generates significant revenue as it is a highly valuable product. In 2017, the caviar sector generated EUR 23,5 million.

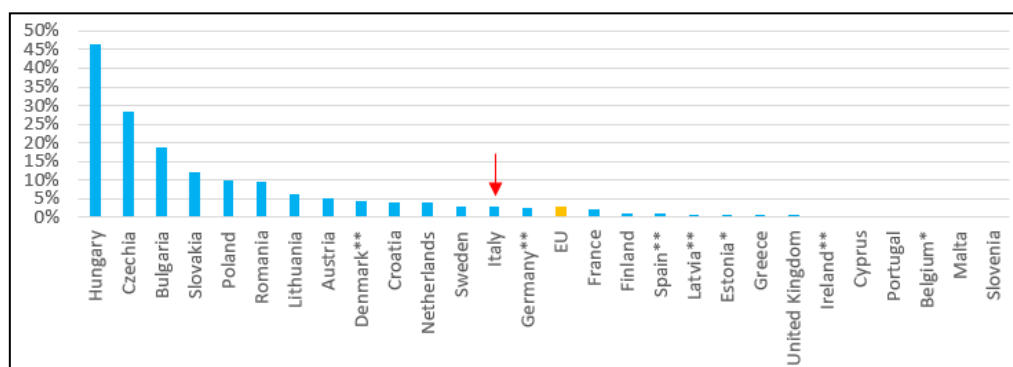


**Figure 1** – Breakdown of aquaculture in Italia by aquaculture environment in 2017

Source: EUROSTAT

**Share of freshwater aquaculture fish in fisheries and aquaculture products consumption**

- The EU fish market indicates that in 2018, the apparent consumption of fisheries and aquaculture products in Italy is 31,02 kg/ capita / year.
- Freshwater eel are mainly consumed during Christmas holidays.
- Aquaculture products are seen as “supermarket fish” and Italian consumer have an affective preference for caught fish.
- Total apparent fish consumption in Italy accounts for circa tonnes 1,3 million and only 3% were from freshwater aquaculture.

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>18</sup>

Source: EUROSTAT / \*) FAO / \*\*) National statistics

**Socio-economic data: number of enterprises, employment, turnover**

- In 2018, the freshwater aquaculture in Italy employed 683 persons in 146 enterprises. The sector is mainly represented by small-size enterprises, dominated by family run businesses (86% of enterprises have less than 5 employees).
- According to the “Associazione Piscicoltori Italiani”, the figures on number of enterprises and persons involved in freshwater production are underestimated. The professional organization is currently working on collecting these information.

<sup>18</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

**Table 7** – Number of enterprises, employees and turnover of freshwater aquaculture activities

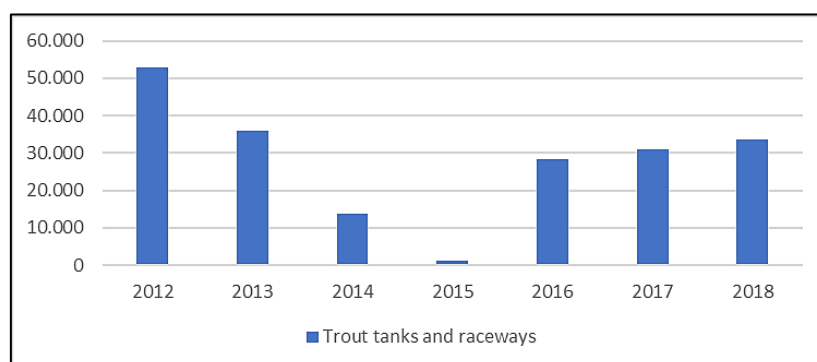
| Variables                    | 2008         | 2009         | 2010       | 2011       | 2012       | 2013         | 2014         | 2015       | 2016       | 2017       | 2018       |
|------------------------------|--------------|--------------|------------|------------|------------|--------------|--------------|------------|------------|------------|------------|
| Nb. of enter. <=5 employees  | 207          | 207          | 206        | 181        | 181        | 181          | 181          | 167        | 105        | 105        | 126        |
| Nb. of enter. >10 employees  | 13           | 13           | 13         | 11         | 13         | 13           | 13           | 35         | 20         | 20         | 12         |
| Nb. of enter. 6-10 employees | 50           | 50           | 45         | 34         | 32         | 32           | 32           | 60         | 21         | 21         | 8          |
| <b>Nb. of enterprises</b>    | 270          | 270          | 264        | 226        | 226        | 226          | 226          | 262        | 146        | 146        | 146        |
| FTE                          | 132          | 140          | 26         | 137        | 131        | 208          | 100          | 725        | 112        | 95         | 136        |
| <b>Total employees</b>       | <b>1.577</b> | <b>1.374</b> | <b>784</b> | <b>929</b> | <b>915</b> | <b>1.158</b> | <b>1.060</b> | <b>853</b> | <b>559</b> | <b>531</b> | <b>683</b> |

Source: DCF/EU-MAP data

### 2.12.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

Overall, the trout segment has recorded positive net profit since 2012.

**Figure 2** – Net profit of freshwater aquaculture activities by segment from 2012 to 2018 (EUR)

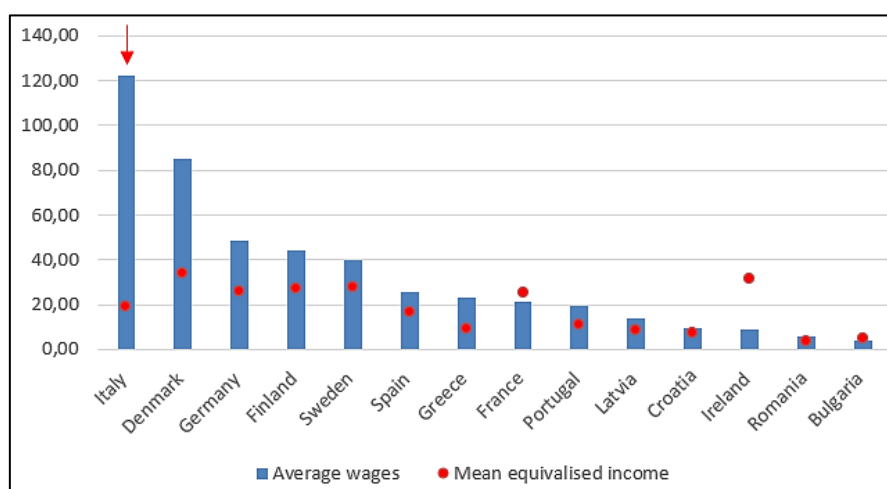
Source: DCF/EU-MAP data

#### Social benefits

According to EU-MAP data on wages, the average wage from freshwater aquaculture was significantly higher than mean equivalised net income<sup>19</sup> in 2018. Italy, where intensive trout aquaculture dominates, reported the highest wages from freshwater aquaculture in the EU.

<sup>19</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

**Figure 3-** Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income

#### 2.12.4 Assessment of the level of investment in the sector

- Lack of investment in new equipment (tanks have been constructed in 60's) (Source: STECF 16-19)
- The "Associazione Piscicoltori Italiani" considers that the self-financing capacity is good but the access to credit is difficult.

#### 2.12.5 Assessment of the level of innovation in the sector and main drivers

Since 2014 only one farm produces rainbow trout in RAS. The production recorded is 2 tons in 2017 and 2,5 tons in 2018. It is at experiment stage.

#### 2.12.6 Existence and weight of "quality schemes" in the sector

- DOP "Tinca Gobba Dorata del Pianalto di Poirino" on tench
- DOP "trote del trentino" on rainbow trout
- ASC and organic rainbow trout

#### 2.12.7 Assessment of the sector's growth potential

##### Main drivers and opportunities

- Variety of species farmed and growing interest on rearing new species.
- Successful initiatives to produce in Integrated Multi-trophic systems, including aquaponics.
- Increase of carp and catfish national demand (due to the presence of people from Eastern Europe and Asia in Italy).
- High prices for caviar and sturgeons.
- Considerable interest in labels (e.g. organic, quality schemes, etc.) and increasing number of local certification schemes.

### Challenges and gaps

- Dependence on other EU states for freshwater fry provision.
- Important cost of creation of eel farm and competition of North European and Asiatic countries on this species.
- Trout sector has reached its environmental, social and economic carrying capacity (*Sources: Multiannual Plan for Aquaculture and STECF 2016-19*).
- Low level use of EMFF support.

#### 2.12.8 Sources of information

- Italian Fish Farmers Association (API), 2019.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market, 2019 Edition.
- National strategic plan for aquaculture 2015.

## 2.13 Lithuania

### 2.13.1 Market dimension of the EU freshwater aquaculture

#### Production

According to Eurostat, 3.446 tonnes were produced in Lithuania in 2018, which marks an increase of production volume by 15% and of production value by 69%.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

| Source | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016   | 2017   | 2018   |
|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|
| Volume | 3.008 | 3.428 | 3.088 | 2.877 | 3.226 | 3.841 | 3.353 | 4.085 | 4.099  | 3.459  | 3.446  |
| Value  | 6.636 | 6.655 |       |       |       |       |       | 9.517 | 10.938 | 10.858 | 11.221 |

Source: EUROSTAT

- Significant decrease of juvenile production between 2008 and 2017.
- Main species produced are: common carps (83% of juveniles production in 2017), bighead carp, sturgeons, crucian carps, grass carps, northern pike, pike perch and tench.

**Table 2** – Freshwater juveniles production according to several EUROSTAT, 2008-2017, MIO

|           | 2008   | 2009   | 2010 | 2011  | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-----------|--------|--------|------|-------|--------|--------|--------|--------|--------|--------|
| Juveniles | 135.52 | 137.64 | 1.07 | 7.924 | 13.287 | 15.355 | 15.947 | 10.868 | 11.595 | 15.167 |

Source: EUROSTAT

#### Production by species and relative weight in the production

- Common carp is the most important species reared in Lithuania. In 2018, it represented 78% of freshwater production volume and 66% of its value, despite a slight decrease in the last ten years (by -4% in terms of volume).
- New species production appeared during the last 10 years, even though production volumes remained low: North African catfish (6% of freshwater production in volume and 8% in value in 2018), rainbow trout (3% in volume and 4% in value), grass carp (2% in volume) and crucian carp (<1% in volume)

**Table 3** – Breakdown of freshwater aquaculture production by species in Lithuania – 2008 – 2018, tonnes

| Species             | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Common carp         | 2.823 | 3.222 | 2.951 | 2.703 | 2.968 | 3.457 | 2.900 | 3.401 | 3.252 | 2.710 | 2.701 |
| North Afri. catfish |       |       |       |       | 13    | 33    | 44    | 131   | 118   | 167   | 214   |
| Sturgeons           | 17    | 9     | 17    | 43    | 53    | 115   | 73    | 83    | 118   | 117   | 153   |
| Rainbow trout       | 80    |       |       |       | 54    | 52    | 38    |       | 328   | 106   | 111   |
| Bighead carp        | 11    | 64    | 30    | 25    | 18    | 46    | 93    | 89    | 158   | 160   | 110   |
| Others              | 77    | 133   | 90    | 106   | 120   | 138   | 205   | 381   | 125   | 199   | 157   |
| Total               | 3.008 | 3.428 | 3.088 | 2.877 | 3.226 | 3.841 | 3.353 | 4.085 | 4.099 | 3.459 | 3.446 |

Source: EUROSTAT

#### Description and the share of the different farming techniques

- Pond is the main production technique. Common carp is the main species which is mostly produced in polyculture with other cyprinids (crucian carp, bighead carp, grass carp, etc.) and other freshwater species (Northern pike and Tench).
- RAS is the second most important technique with 565 tonnes produced in 2019 (13% of the production volume and 18% of its value). North African Catfish production corresponds integrally to RAS and half of the salmon production (50 tonnes) is produced in RAS.

**Table 4** - Breakdown of freshwater aquaculture by aquaculture methods in 2018 and 2019

| Method                    | 2018   |       | 2019   |       |
|---------------------------|--------|-------|--------|-------|
|                           | Volume | Value | Volume | Value |
| Ponds, tanks and raceways | 90%    | 84%   | 87%    | 82%   |
| RAS                       | 10%    | 16%   | 13%    | 18%   |

Source: National statistics provided by national authority

#### Markets supplied: restocking / leisure fishing / food markets

- 87% of Lithuanian aquaculture production is sold in internal market in 2019. The rest is exported (mainly to Poland and Latvia).
- Destination of aquaculture production is firstly food fresh market (63% of the Lithuanian sales in internal market in 2019), processing (25%) and restocking (11%).
- Carp is sold to local and export markets (mainly fresh). North African catfish is sold only in national market for the processing industry. Sturgeons are mainly exported.
- Other valuable species are also produced for the processing industry such as sturgeons, pike-perch and European catfish.

**Table 5** – % of sale in Lithuania by market

| Market  | 2018   |       | 2019   |       |
|---|--------|-------|--------|-------|
|   | Volume | Value | Volume | Value |
| Production for restocking                                       | 10%    | 12%   | 11%    | 13%   |
| Processed by aquaculture units which has processing facilities* | 22%    | 28%   | 25%    | 32%   |
| Sales in Lithuania of live/fresh/chilled for consumption        | 68%    | 60%   | 63%    | 55%   |

Source: National statistics provided by national authority

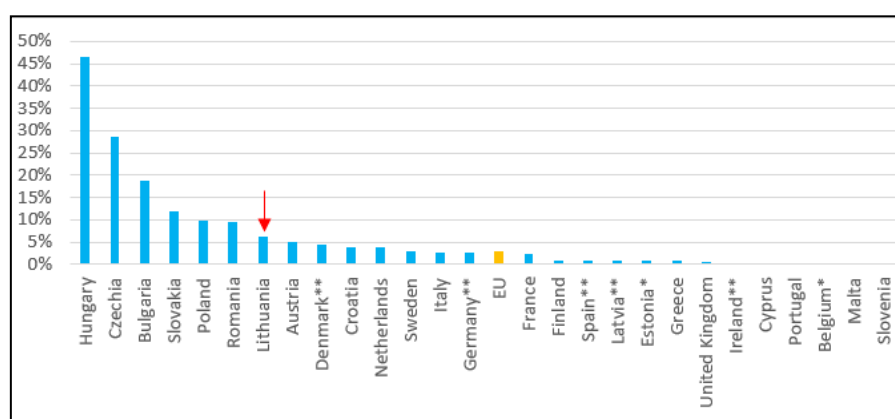
### 2.13.2 Weight in terms of food supply, growth and jobs

#### Production share of freshwater aquaculture in the total aquaculture production.

Only freshwater aquaculture is practiced in Lithuania.

#### Share of freshwater aquaculture fish in fisheries and aquaculture consumption

- Per capita consumption of fisheries and aquaculture products in 2018: 13,78 Kg / capita / year.
- Increase in the local market is related to higher demand for processing aquaculture production, as new processing units were developed.
- Total consumption of fisheries and aquaculture products accounts for 99.543 tonnes and only 3.459 tonnes was from aquaculture (freshwater).

**Figure 1** - % of freshwater aquaculture in apparent consumption<sup>20</sup>

Source: EUROSTAT / \*) FAO / \*\*) National statistics

**Socio-economic data: number of enterprises, employment, turnover.**

In 2019, Lithuanian aquaculture sector consisted of 54 enterprises and aquaculture farms and 420 persons employed (-14%% less than 2015):

- Units involved in pond and tanks and raceways production cover the highest share of total production (84% of the production volume in 2019). In 2019, they were responsible for 77% of employment in the freshwater aquaculture sector (325 employees).
- In 2019, RSA employed 95 persons.

**Table 6** – Number of enterprises

| Method                           | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Ponds, tanks and raceways</b> | 19        | 19        | 20        | 26        | 23        | 22        | 24        | 25        | 26        | 28        |
| <b>RAS</b>                       | 2         | 2         | 6         | 9         | 16        | 19        | 31        | 22        | 23        | 26        |
| <b>Total</b>                     | <b>21</b> | <b>21</b> | <b>26</b> | <b>35</b> | <b>39</b> | <b>41</b> | <b>55</b> | <b>47</b> | <b>49</b> | <b>54</b> |

Source: National statistics provided by national authority

**Table 7** – Number of employees

| Number of employees       | 2015       | 2016       | 2017       | 2018       | 2019       |
|---------------------------|------------|------------|------------|------------|------------|
| Ponds, tanks and raceways | 386        | 371        | 349        | 329        | 325        |
| RAS                       | 101        | 141        | 83         | 81         | 95         |
| <b>Total</b>              | <b>487</b> | <b>512</b> | <b>432</b> | <b>410</b> | <b>420</b> |

Source: National statistics provided by national authority

**2.13.3 Benefits of freshwater aquaculture****Economic insights and benefits**

Negative net profits for the RAS segment is explained by the high investments made in the last years.

<sup>20</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

**Table 8** – Net profit of aquaculture segments in Lithuania

| Method                           | 2017      | 2018      | 2019        |
|----------------------------------|-----------|-----------|-------------|
| <b>Ponds, tanks and raceways</b> | 485.375   | 85.679    | 442.591     |
| <b>RAS</b>                       | - 442.430 | - 632.043 | - 1.051.882 |
| <b>Total</b>                     | 42.945    | - 546.364 | - 609.291   |

Source: National statistics provided by national authority

### Environmental benefits

Ponds participate to water conservation, local climate regulation and wild birds protection. Ponds' area is estimated to reach 9.904ha.

#### 2.13.4 Assessment of the level of investment in the sector

Lack of financial resources of aquaculture enterprises to invest in technologies, modernize their infrastructures or innovate

Public support is not enough (Source: Multiannual Plan for Aquaculture).

#### 2.13.5 Assessment of the level of innovation in the sector and main drivers

RAS correspond to 13% of the national production volume and 18% of its value.

According to national authority, there is an intention to develop aquaponic activities (one enterprise combining fish and green cultivation is currently operating).

#### 2.13.6 Existence and weight of “quality schemes” in the sector

Organic production represents significant share of the national aquaculture production (20% in 2018).

**Table 9** – Organic production by species (2010-2019)

| Species              | 2010       | 2011       | 2012         | 2013         | 2014         | 2015         | 2016       | 2017       | 2018       | 2019       |
|----------------------|------------|------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|
| <b>Carp</b>          | 894        | 900        | 1.079        | 1.336        | 1.088        | 1.164        | 872        | 943        | 659        | 729        |
| <b>Crucian carp</b>  | 15         | 14         | 23           | 14           | 20           | 8            | 7          | 4          | 5          | 18         |
| <b>Northern pike</b> | 8          | 15         | 16           | 15           | 13           | 16           | 11         | 13         | 8          | 11         |
| <b>White amur</b>    | 3          | 9          | 19           | 24           | 39           | 16           | 17         | 16         | 14         | 9          |
| <b>Bighead carp</b>  | 1          | 4          | 5            | 11           | 19           | 2            | 7          | 7          | 10         | 4          |
| <b>Tench</b>         | 1          | 1          | 2            | 3            | 2            | 2            | 2          | 2          | 3          | 4          |
| <b>Other species</b> | 2          | 0          | 0            | 0            | 0            | 0            | 0          | 0          | 5          | 3          |
| <b>Total</b>         | <b>922</b> | <b>944</b> | <b>1.145</b> | <b>1.405</b> | <b>1.182</b> | <b>1.209</b> | <b>917</b> | <b>984</b> | <b>704</b> | <b>778</b> |

Source: National statistics provided by national authority

#### 2.13.7 Assessment of the sector's growth potential

The multiannual strategic plan for the development of aquaculture highlighted the following drivers and challenges to growth:

#### Main drivers and opportunities

- Large water resources.



- Increasing demand and consumption of fisheries products.
- Increased competitiveness through investments and diversification of income by vertical integration (processing facilities, restaurants, direct sales).
- Adaptation to the consumers' needs (with newly developed products) but at the same time supplying the market with traditional products allowing to maintain cultural heritage.
- Tradition and experience in pond aquaculture.
- Interest of enterprises for RAS.
- Ponds farms attract leisure fishers.

**Challenges and gaps**

- Dependence on energetic resources
- Low buying power of local population and threat of competition with cheaper imported products
- Overall lack of research and development in the aquaculture sector.

### 2.13.8 Sources of information

- The EU fish market 2019 Edition.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- Multiannual strategic plan for development of aquaculture 2015.
- National authority survey.

## 2.14 The Netherlands

### 2.14.1 Market dimension of the EU freshwater aquaculture

#### Production

Between 2008 and 2018, the production volume has lost almost 3.700 tonnes but the production value has slightly increased (by 4% over the same period). The production value is largely dependent on the volume of eel, the most valuable species in the Netherlands.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Volume</b> | 8.565  | 7.727  | 6.470  | 4.080  | 3.235  | 6.375  | 5.625  | 5.190  | 5.190  | 4.761  | 4.911  |
| <b>Value</b>  | 28.565 | 24.451 | 31.020 | 19.500 | 15.808 | 32.057 | 23.580 | 23.535 | 24.535 | 28.165 | 29.687 |

Source: Eurostat

#### Production by species + relative weight in the production

Freshwater aquaculture is dominated by production of European eel and North African catfish. Catfish has low value but is produced in relatively high volumes. Eel production was equivalent to catfish production (in terms of volume), but total value was almost 6 times higher (in relation to the high prices of European eel).

**Table 2** – Breakdown of aquaculture production by species – tonnes – 2008-2018

| Species                      | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>North African catfish</b> | 4.000 | 4.450 | 3.200 | 1.620 | 1.200 | 3.100 | 2.900 | 2.900 | 2.900 | 2.470 | 2.470 |
| <b>European eel</b>          | 3.700 | 2.800 | 3.000 | 2.050 | 1.800 | 2.885 | 2.335 | 2.000 | 2.000 | 2.000 | 2.150 |

Source: EUROSTAT

FEAP and EUROSTAT data (table 2 and table 2 bis) are relatively consistent for the two main species (North African catfish and European eel). FEAP statistics include circa 600 t of other species, among which pike perch, perch, sturgeons and rainbow trout, which are not reported in EUROSTAT.

**Table 2 bis**– Breakdown of aquaculture production by species – tonnes – 2009-2019

| Species               | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| North African Catfish | 3.500        | 3.200        | 3.000        | 3.000        | 3.100        | 3.100        | 3.100        | 3.100        | 2.470        | 2.470        | 2.470        |
| European eel          | 3.200        | 3.000        | 2.800        | 2.300        | 2.885        | 2.885        | 2.885        | 2.885        | 2.000        | 2.150        | 2.150        |
| Other species         | 115          | 100          | 120          | 120          | 150          | 150          | 150          | 150          | 150          | 100          | 400          |
| Portion Rainbow Trout | 50           | 50           | 50           | 50           | 70           | 70           | 70           | 70           | 100          | 40           | 40           |
| Sturgeons nei         |              |              |              |              |              |              | 50           | 50           | 5            | 150          | 150          |
| <b>Total</b>          | <b>6.865</b> | <b>6.350</b> | <b>5.970</b> | <b>5.470</b> | <b>6.205</b> | <b>6.205</b> | <b>6.255</b> | <b>6.255</b> | <b>4.725</b> | <b>4.910</b> | <b>5.210</b> |

Source: FEAP production report 2020

#### Description and the share of the different farming techniques

100% of the production occurs in recirculation system in the Netherlands.

#### Markets supplied: restocking / leisure fishing / food markets

There are no accurate information on the markets supplied by freshwater production. However, according to the multiannual plan for the development of aquaculture, fish products in the Netherlands are currently mainly sold

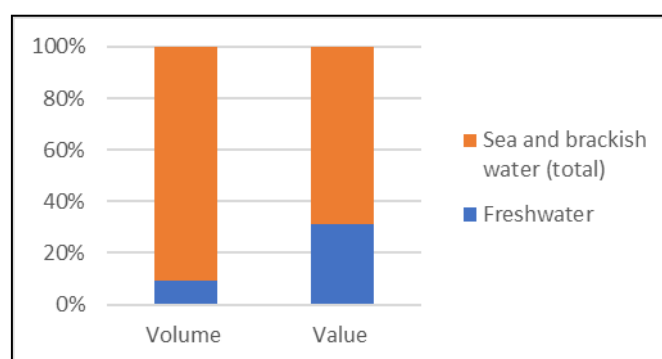
to the food market at regional level to HORECA (directly or through wholesalers) or in the neighborhood countries on the European markets, such as Germany, Belgium, France or Italy.

### 2.14.2 Weight in terms of food supply, growth and jobs

#### Production share of freshwater aquaculture in total aquaculture production

The freshwater aquaculture constitutes a small segment in terms of volume but an important segment in terms of value. In 2018, the Dutch freshwater aquaculture production was estimated at 4.911 tonnes for over EUR 29 Million which represent 9% of the Dutch aquaculture production volume and 31% of its value.

**Figure 1** - Breakdown of aquaculture in Netherlands by aquaculture environment in 2018

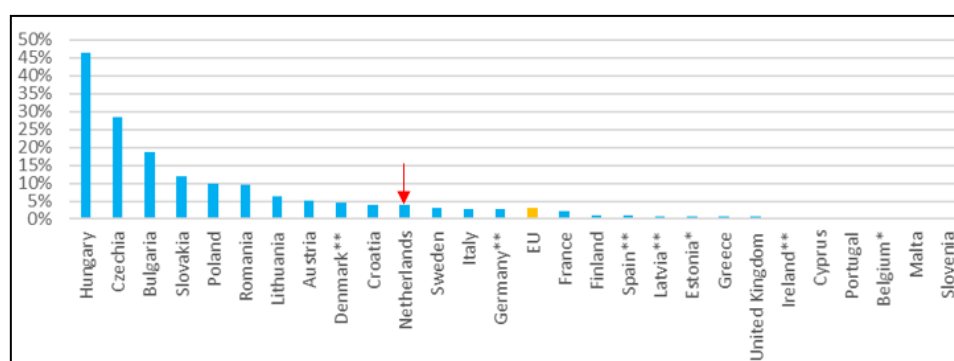


Source: EUROSTAT

#### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products : 20,9 Kg / capita / year (ranks 14 at EU level).
- Total fish consumption in Netherlands accounts for 126.872 t in 2018, from which 4.911 tonnes were produced in freshwater in Netherlands accounting for 4% of the total national consumption.

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>21</sup>



Source: EUROSTAT / \*) FAO / \*\*) National statistics

#### Socio-economic data: number of enterprises, employment, turnover

- The production size of freshwater aquaculture has decreased over the years, as did the number of active companies. Between 2008 and 2014, the number of enterprises has decreased from 50 enterprises to 36.
- No information on employment. DCF data on socio-economic indicators are partial.

<sup>21</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

### 2.14.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

- Freshwater aquaculture is a relatively small sector in the Netherlands (according to the STECF report). In 2018, turnover dropped by -43%, mainly due to a decrease in eel sales volume, which is related to the fact that some companies stopped the production or have been acquired by other companies due to low economic results (in relation to difficulties to be supplied with eel glasses, caught in the French estuaries and subject to quotas). However, based on anecdotal evidence, there are signs that the remaining companies succeed in business model innovation to increase revenues. Direct sales to consumers of processed products, even online, can increase revenues.
- The freshwater aquaculture sector shows some signs of change. Apart from the decreasing number of companies, there are signs that direct sales and local sales become more important.

#### Social benefits

No information on employment and on the benefits of the freshwater aquaculture activities in terms of revenue.

Activities are dispersed throughout the country, with some concentration around traditional fishing communities, thus with possible benefit to these communities.

### 2.14.4 Assessment of the level of investment in the sector

No information on this topic.

### 2.14.5 Assessment of the level of innovation in the sector and main drivers

100% of freshwater aquaculture occur in RSA.

### 2.14.6 Existence and weight of “quality schemes” in the sector

No identified “quality schemes” in the sector.

### 2.14.7 Assessment of the sector’s growth potential

According to the multiannual plan for the development of aquaculture, the objective is to increase the production value by 3% by 2023 (including marine aquaculture). The development strategy concern the following strategic directions which concern all aquaculture products (some of them are not specific to freshwater aquaculture):

- Production of exclusive and /or regional products for niche markets and adding value to fish products.
- New/ innovative cultivation systems.
- Marketing: increasing the sale in the current markets and the markets that are familiar with the freshwater products such as Germany and France. Cooperation with the processing sector and wholesalers, who have knowledge of the sales opportunities in the various markets, is essential for the successful marketing of existing but also possible new fish species.

#### Main drivers and opportunities:

- The increasing demand and consumption of freshwater aquaculture products in the Eastern European countries could represent an opportunity to create new sale channels.
- Developing the production of glass eels, supplying fish fry
- Cooperation and knowledge share,
- Creating new form of sales for sustainable fish
- Further develop animal welfare and slaughtering method and use it as opportunity for the German market.

**Challenges and gaps:**

- Problem of marketing and sales: most producers do not have budget for marketing and communication.
- Opportunities to sell products for the processing segment seem limited, because of the competition with the imported products.
- Most products reared in the Netherlands have small volumes and do not have continuous opportunities to sell the product in the retail segment.
- Few cooperation within the aquaculture sector,
- Low economic profitability for many companies,
- Small size of the sector,
- Too high production costs
- Too high degree of specialization
- Poor competitive position.
- Farmed fish certification (RAS could not have ASC or organic certifications).

#### 2.14.8 Sources of information

- Statistics : EUMAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Netherlands.
- The National Authority survey.

## 2.15 Poland

### 2.15.1 Market dimension of the EU freshwater aquaculture

#### Production

The production volume has remained stable over the period between 2008 and 2018. But the value of freshwater aquaculture production has significantly increased.

**Table 1** – Freshwater aquaculture volume and value, 2008-2018

|               | 2008   | 2009   | 2010   | 2011        | 2012        | 2013   | 2014   | 2015   | 2016   | 2017        | 2018        |
|---------------|--------|--------|--------|-------------|-------------|--------|--------|--------|--------|-------------|-------------|
| <b>Volume</b> | 36.813 | 36.503 | 36.503 | 34.246      | 33.226      | 31.258 | 36.336 | 33.560 | 35.452 | 35.419      | 36.806      |
| <b>Value</b>  | 73.285 | 76.373 |        | 101.68<br>5 | 105.07<br>9 | 75.073 | 88.410 | 86.603 | 91.457 | 101.05<br>2 | 104.66<br>7 |

Source: EUROSTAT

- Significant eggs' production for human consumption, almost 23 tonnes in 2018 generating more than 9 million EUR (mainly sturgeon caviar: 84% of egg production volume and 99% of its value).
- Poland is the first producer of juvenile (mainly salmon, carps, pike perch, vendace, etc.) and second producer of eggs (after Denmark) in Europe (mainly rainbow trout and vendace).

**Table 2** – Production of eggs and juveniles volume, 2009-2018, million unit

| Stage           | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|-----------------|------|------|------|------|------|------|
| <b>Eggs</b>     | 332  | 354  | 699  | 903  | 806  | 924  |
| <b>Juvenile</b> | 481  | 501  | 634  | 731  | 563  | 802  |

Source: EUROSTAT

#### Production by species + relative weight in the production

- Common carp and rainbow trout are the most important species, representing respectively 45% and 40% of the production volume and 39% and 42% of the production value in 2018.
- Poland has become one of the most important market for portion (250 gr-400 gr) rainbow trout for human consumption.
- High diversity of reared species as many farms produce in polyculture more than one freshwater species, mainly African and European catfishes, grass carp, silver carp, bighead carp, crucian carp, pike, tench and sturgeon.
- European catfish production decreased (350 tonnes produces in 2008 against 109 in 2018). According to interview in Poland, this is due to the cessation of production of this species by the leading producer. The change in the profile of this producer resulted in an increase in the production of sturgeon.

**Table 3** – Breakdown of aquaculture production by species – tonnes – 2008-2018

| Species                | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Common carp</b>     | 17.150        | 18.133        | 18.133        | 17.491        | 18.317        | 16.778        | 18.368        | 16.223        | 17.400        | 16.851        | 16.478        |
| <b>Rainbow trout</b>   | 16.522        | 14.872        | 14.872        | 10.398        | 10.724        | 10.251        | 13.449        | 12.727        | 13.730        | 13.808        | 14.902        |
| <b>Chars nei</b>       | n.a.          | n.a.          | n.a.          | 196           | 665           | 891           | 1.172         | 1.238         | 938           | 1.253         | 1.543         |
| <b>Sturgeons nei</b>   | 270           | 148           | 148           | 385           | 346           | 400           | 329           | 317           | 459           | 764           | 659           |
| <b>Bighead carp</b>    | n.a.          | n.a.          | n.a.          | n.a.          | n.a.          | n.a.          | n.a.          | n.a.          | n.a.          | 111           | 536           |
| <b>Atlantic salmon</b> | n.a.          | n.a.          | n.a.          | 43            | 18            | 0             | 0             | 4             | 272           | 394           | 493           |
| <b>Other</b>           | 2.871         | 3.350         | 3.350         | 5.733         | 3.156         | 2.938         | 3.018         | 3.051         | 2.653         | 2.238         | 2.195         |
| <b>Total</b>           | <b>36.813</b> | <b>36.503</b> | <b>36.503</b> | <b>34.246</b> | <b>33.226</b> | <b>31.258</b> | <b>36.336</b> | <b>33.560</b> | <b>35.452</b> | <b>35.419</b> | <b>36.806</b> |

Source: EUROSTAT

Data from FEAP 2009-2019 production report (table 3 bis) mention an overall production of circa 43.000 t of freshwater fish by Polish aquaculture, which is 6.000 t over EUROSTAT statistics. It has to be noted that FEAP data are rounded values that seems to be estimates sometimes reported from one year to another. Although Common carp and Rainbow trout rank at first and second place in the two sources, FEAP reported in 2018 + 4.000 t of carp compared to EUROSTAT et + 5.000 t of rainbow trout.

**Table 3 bis** – Breakdown of aquaculture production by species – tonnes – 2009-2019

| Species               | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Common Carp           | 18.300        | 15.400        | 14.400        | 16.500        | 17.700        | 18.000        | 18.000        | 18.000        | 18.000        | 20.000        | 18.300        |
| Portion Rainbow Trout | 14.000        | 11.000        | 13.000        | 14.500        | 14.500        | 17.500        | 19.000        | 18.000        | 19.000        | 20.500        | 15.600        |
| Large Rainbow Trout   |               |               |               |               |               |               |               |               |               |               | 8.400         |
| Bighead carp          |               |               |               |               |               |               |               |               |               | 570           | 680           |
| Sturgeons nei         | 148           | 200           | 240           | 241           | 95            | 140           | 193           | 560           | 600           | 750           | 650           |
| Grass carp            | 550           | 550           | 225           | 290           | 270           | 320           | 310           | 0             | 0             | 450           | 600           |
| African Catfish       | 1.100         | 1.100         | 400           | 400           | 400           | 500           | 500           | 1.000         | 1.000         | 300           | 185           |
| Other Species         |               |               |               |               |               | 260           | na            |               | 0             | 210           | 170           |
| Silver Carp           | 600           | 600           | 260           | 374           | 320           | 360           | 360           | 0             | 0             | 112           | 155           |
| European Wels Catfish | 350           | 400           | 220           | 219           | 250           | 250           | 250           | 200           | 200           | 76            | 120           |
| European eel          |               |               |               |               |               |               |               | 51            | 86            | 1             | 11            |
| <b>Total</b>          | <b>35.048</b> | <b>29.250</b> | <b>28.745</b> | <b>32.524</b> | <b>33.535</b> | <b>37.330</b> | <b>38.613</b> | <b>37.811</b> | <b>38.886</b> | <b>42.969</b> | <b>44.871</b> |

Source: FEAP production report 2020

### Description and the share of the different farming techniques

The aquaculture sector in Poland includes two main components:

- Semi-intensive aquaculture in ponds, which produces mostly common carp and other species, such as Grass carp, silver carp, bighead carp and diverse coarse fish. 84,4% of the area used for pond farming are used to produce carp: 64.000 ha.
- Intensive aquaculture, among which trout is the most important.

Recirculation system is used in Poland to produce mainly rainbow trout, North African catfish and other species (chars, sturgeons, brook trout, etc.).

**Table 4** - Breakdown of freshwater aquaculture volume by aquaculture methods according to Eurostat and national stat in 2017

| Method_PL                 | Aquaculture method    | National statistics |
|---------------------------|-----------------------|---------------------|
|                           |                       | % Volume            |
| Stawy (betonowe i ziemne) | Ponds                 | 44,5%               |
| Baseny i tory wodne       | Tanks and raceways    | 40,8%               |
| Przegrody                 | Enclosures and pens   | 1,2%                |
| Systemy recyrkulacyjne    | Recirculation systems | 12,5%               |

Source: National statistics

### Markets supplied: restocking / leisure fishing / food markets

Carp is produced for the domestic market. Demand is seasonal and stagnating. Most carp is sold in December before Christmas Eve in the form of live fish and fresh whole fish.

The most important market for trout is processing. Export opportunities of processed trout (mainly smoked) are significant (mainly to the German market).

## 2.15.2 Weight in terms of food supply, growth and jobs

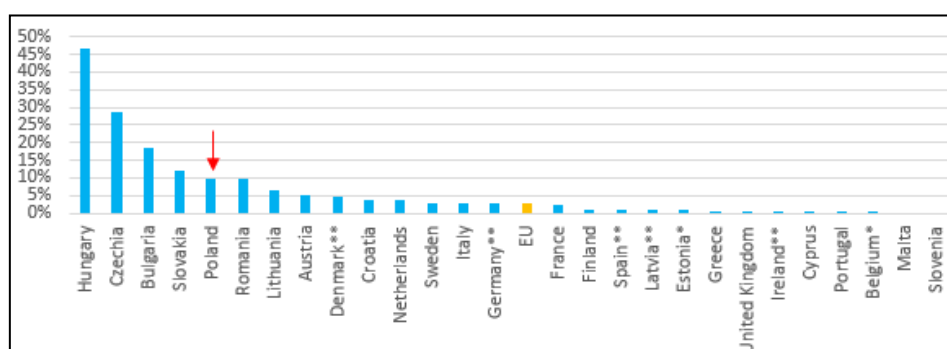
### Production share of freshwater aquaculture in total aquaculture production

Almost all aquaculture production is realized in freshwater in Poland..

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products : 13,02 Kg / capita / year (ranks 20 at EU level).
- Total fish consumption in Poland accounts for 345.507 t in 2018. 36.806 tonnes were produced in freshwater in Poland accounting for 11% of the total national consumption.

**Figure 1 - % of freshwater aquaculture in apparent consumption<sup>22</sup>**



Source: EUROSTAT / \*) FAO / \*\*) National statistics

### Socio-economic data: number of enterprises, employment, turnover

- According to Polish national stat, 1.050 enterprises were active in the Polish aquaculture sector in 2017 (850 involved in extensive farming and 200 in intensive farming).
- Overall, the aquaculture farms in Poland are managed mainly by micro and small family enterprises or small and medium companies. The DCF data show that the Polish freshwater aquaculture sector is dominated by small enterprises (70% of enterprises have less than 5 employees and 88% have less than 10 employees).
- According to national statistics, the total number of persons employed in the Polish freshwater aquaculture sector was 6.262 persons in 2017 and it slightly decreased in comparison to 2016 (-1%). A significant share of employees are self-employed or family members (45% in 2017) (table 5).

**Table 5 – Employment structure in Poland in 2016 and 2017**

|                                       |                     | Self-employment and family members |       | Employment of external persons |       |
|---------------------------------------|---------------------|------------------------------------|-------|--------------------------------|-------|
|                                       |                     | 2016                               | 2017  | 2016                           | 2017  |
| Staff directly involved in production | Permanent staff     | 1.628                              | 1.696 | 1.726                          | 1.731 |
|                                       | Seasonal employment | 944                                | 955   | 840                            | 882   |
| Other staff                           |                     | 218                                | 198   | 992                            | 800   |
| Total                                 |                     | 2.790                              | 2.849 | 3.558                          | 3.413 |

Source: A. Lirski, L. Myszkowski, Inland Fisheries Institute, *Obraz polskiej akwakultury w 2017 r....* Gdynia 2018.

<sup>22</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

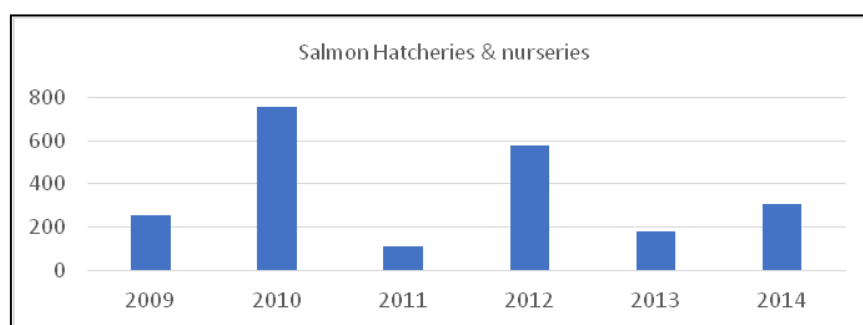


### 2.15.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

- Economic data are not available for the most important segments (as data reporting in freshwater is not mandatory). Economic data in EUMAP are only available for salmon hatcheries and nurseries which constitute a small segment in the freshwater aquaculture activity (only 3% of the freshwater aquaculture turnover).
- Net profit of the hatcheries and nurseries segment has fluctuated between 2009 and 2014 (there are no economic data since 2015).

**Figure 2** - Net profit of freshwater aquaculture activities by segment from 2009 to 2014



Source: DCF/EU-MAP

#### Social benefits

- Important segment in terms of employment.
- Family enterprises.

#### Environmental benefits

The area of fish ponds: 64.000 ha (according to the national authority).

Due to the biological diversity of habitat and animal species of special importance for Poland, some Polish extensive fish ponds, were included in the Natura 2000 areas. In this case, many farms are turned into multifunctional fish farms ponds, which also offer services in recreation, maintaining biodiversity and improving water management.

### 2.15.4 Assessment of the level of investment in the sector

According to the national authority, the investment level in the freshwater sector is low. The main barriers include: bureaucratic barriers, changing legislation, growing problems to hire employees, uncertainty of return on invested funds.

The EU funds constitute an opportunity for investment.

### 2.15.5 Assessment of the level of innovation in the sector and main drivers

Recirculating system is used but is still at early stage. The main challenge is that RAS is considered very energy- and cost-intensive. The RAS experience in the salmon sector showed low level of economic performance which discouraged trout farmers.

### 2.15.6 Existence and weight of “quality schemes” in the sector

- Karp zatorski

- Recent implementation of certification for product safety and organic production: ASC and GlobalGap.

### 2.15.7 Assessment of the sector's growth potential

The National aquaculture strategy sets objectives by 2020 and 2023:

- Freshwater fish farming should maintain current extensive production level (carp) and over 100% growth of intensive production volume (trout) by 2020. This up-ward trend should be related to reducing piscivorous animals pressure, improve fish farms epizootic conditions and promotion of carp as slow food and a traditional Christmas dish.
- Increase the production by 50% in 2023.

#### **Main drivers and opportunities:**

- Significant processing industry in Poland.
- Good image of the Polish aquaculture products (the trout production has benefited from the effects of recurrent promotional actions (2011/2014) that succeeded in developing a positive image of trout as locally produced, environment-friendly and healthy).
- Sector with growing market potential.
- Export opportunities for trout (mainly smoked to the German market).
- EU funds for investments: Poland remains the biggest recipient of EU structural funds: Total allocations for Poland, amounting to 734 million EUR until 2020.
- The European Commission's Blue Growth agenda for the Baltic Sea Region identifies aquaculture as one of the most promising sectors of the region's maritime economy in terms of growth and job potential. Special emphasis will be given to recirculating aquaculture systems (RAS) and innovative combinations of RAS systems with e.g. plant production (aquaponic systems) and/or renewable energy.

#### **Challenges and gaps:**

- Water law
- Disease risk
- Administrative investment barriers
- Access to capital
- Low access to new qualified staff.
- Export opportunities of carp are low.
- The reared species and the production technique are dependent on the prevailing meteorological conditions: in the case of carp, too low autumn temperature shortens the feeding period and growth of fish. In the case of trout, too high temperature continuing the period from June to August limits feeding and weight gain of fish.
- Outbreaks of viral diseases.
- Pressure of piscivorous animals (cormorants, otters).

### 2.15.8 Sources of information

- Statistics: EU-MAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- Price structure in the supply chain of fresh portion trout in Poland, EUMOFA, 2017.
- The multiannual plan for the development of aquaculture in Poland.
- National stat: Inland Fisheries Institute, National Marine Fisheries Research Institute
- FAO – National aquaculture sector overview.
- National authority survey.

## 2.16 Portugal

### 2.16.1 Market dimension of the EU freshwater aquaculture

#### Production

- Circa 700 tonnes were produced in freshwater in Portugal for over EUR 2 million.
- Production volume and value have significantly increased between 2008 and 2017.

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR), 2008-2017

|               | 2008 | 2009 | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  |
|---------------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>Volume</b> | 305  | 251  | 951   | 1.115 | 479   | 775   | 788   | 890   | 676   | 697   |
| <b>Value</b>  | 741  | 565  | 2.208 | 2.597 | 1.418 | 1.902 | 1.974 | 2.136 | 1.779 | 2.084 |

Source: Eurostat

#### Production by species + relative weight in the production

Freshwater aquaculture is exclusively dedicated to intensive trout production in cages and concrete tanks.

**Table 2** – Breakdown of aquaculture production by species – tonnes – 2008-2017

| Species              | 2008 | 2009 | 2010 | 2011  | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------------------|------|------|------|-------|------|------|------|------|------|------|
| <b>Rainbow trout</b> | 304  | 251  | 951  | 1.115 | 479  | 775  | 788  | 890  | 676  | 665  |
| <b>European eel</b>  | 1    |      |      |       |      |      |      |      |      | 32   |

Source: EUROSTAT

The FEAP production report 2020 only reports data in volume for rainbow trout (Table 2 bis), the production of European eel being not disclosed for confidentiality issues (number of farms <5). Data appears consistent with EUROSTAT for trout.

**Table 2 bis** – Breakdown of aquaculture production by species – tonnes – 2009-2019

| Species               | 2009       | 2010       | 2011       | 2012       | 2013         | 2014       | 2015         | 2016       | 2017       | 2018       | 2019       |
|-----------------------|------------|------------|------------|------------|--------------|------------|--------------|------------|------------|------------|------------|
| Portion Rainbow Trout | 936        | 951        | 900        | 900        | 1.000        | 788        | 890          | 676        | 665        | 662        | 660        |
| Large Rainbow Trout   |            |            |            |            |              |            | 290          | 306        |            |            |            |
| <b>Total</b>          | <b>936</b> | <b>951</b> | <b>900</b> | <b>900</b> | <b>1.000</b> | <b>788</b> | <b>1.180</b> | <b>982</b> | <b>665</b> | <b>662</b> | <b>660</b> |

Source: EAFP production report 2020

#### Description and the share of the different farming techniques

Until 2012, production was recorded under tanks and raceways and cages. “Not specified” is likely to correspond to cages (this information has not been validated by the national authority).

**Table 3** – Breakdown of freshwater aquaculture volume by aquaculture methods in 2017

| Aquaculture method | % Volume | % Value |
|--------------------|----------|---------|
| Tanks and raceways | 5%       | 16%     |
| Not specified      | 95%      | 84%     |

Source: EUROSTAT

#### Markets supplied: restocking / leisure fishing / food markets

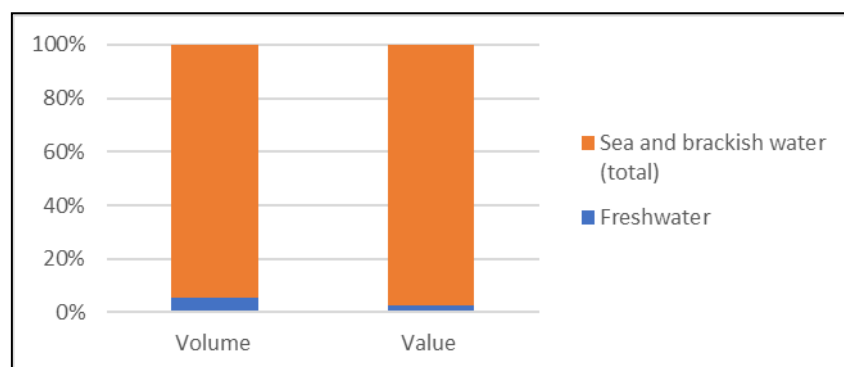
There is no information on the breakdown of freshwater aquaculture production by market.

## 2.16.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in total aquaculture production

Freshwater aquaculture segment represents only a very small segment in Portugal. In 2017, it represented 5% of the total aquaculture production and 2.5% of its value.

**Figure 1** - Breakdown of aquaculture in Portugal by aquaculture environment in 2017



Source: EUROSTAT

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products in 2018: 60,92 Kg / capita / year (ranks second at EU level).
- Total fish consumption in Portugal accounts for circa 448.691 t in 2017, from which only 697 tonnes were produced in freshwater in Portugal accounting for 0,2% of the total national consumption.

### Socio-economic data: number of enterprises, employment, turnover

In 2017, only 7 enterprises were active in freshwater aquaculture production in Portugal. 29 persons were employed in the sector the same year.

**Table 4** – Number of enterprises, employees, wages (1.000 EUR) and turnover (1.000 EUR) of freshwater aquaculture activities

| Variables                       | 2008      | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Nb enterprises<br>≤5 employees  | 9         | 12        | 10        | 7         | 15        | 8         | 5         | 8         | 4         | 5         |
| Nb enterprises<br>>10 employees | 1         | 0         | 2         | 1         | 1         | 1         | 1         | 1         | 2         | 1         |
| Nb enterprises 6-10 employees   | 1         | 0         | 1         | 1         | 1         | 1         | 1         | 1         | 0         | 1         |
| <b>Nb enterprises</b>           | <b>11</b> | <b>12</b> | <b>13</b> | <b>9</b>  | <b>17</b> | <b>10</b> | <b>7</b>  | <b>10</b> | <b>6</b>  | <b>7</b>  |
| FTE                             |           | 35        | 48        | 31        | 52        | 33        | 27        | 34        | 28        | 27        |
| <b>Total employees</b>          | <b>44</b> | <b>37</b> | <b>48</b> | <b>34</b> | <b>64</b> | <b>39</b> | <b>31</b> | <b>38</b> | <b>32</b> | <b>29</b> |

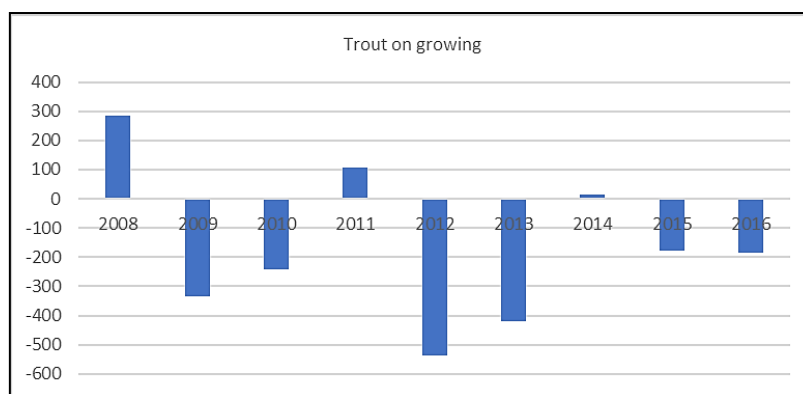
Source: DCF/EU-MAP

## 2.16.3 Benefits of freshwater aquaculture

### Economic insights and benefits

Overall small or negative net profits.

**Figure 3**– Net profit of freshwater aquaculture activities by segment (1.000 EUR) from 2008 to 2016

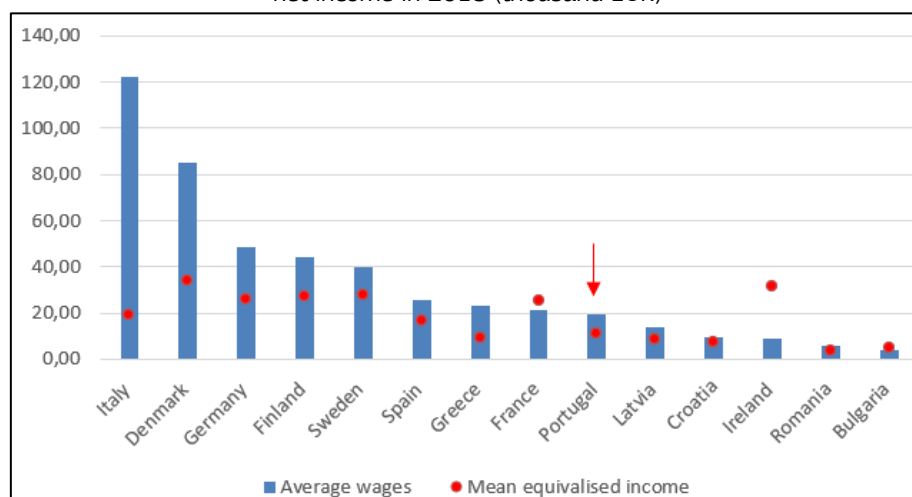


Source: DCF/EU-MAP

### Social benefits

EU-MAP data show a level of revenue from freshwater aquaculture activities which was above the national mean equivalised net income<sup>23</sup> in 2018.

**Figure 4** - Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (thousand EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalised net income

#### 2.16.4 Assessment of the level of investment in the sector

There is no information specific to freshwater aquaculture in Portugal.

#### 2.16.5 Assessment of the level of innovation in the sector and main drivers

There is no information.

#### 2.16.6 Existence and weight of “quality schemes” in the sector

No quality scheme identified for freshwater aquaculture.

<sup>23</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

## 2.16.7 Assessment of the sector's growth potential

### **Main drivers and opportunities:**

- Existence of highly deficient national and European market with an upward trend for fish consumption
- The European Commission's commitment to the development of the European aquaculture sector
- Work in collaboration with the processing sector.

### **Challenges and gaps:**

- Strong competition with third countries.
- Financing difficulties.

## 2.16.8 Sources of information

- Statistics: FAO, EUMAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Portugal.

## 2.17 Romania

### 2.17.1 Market dimension of the EU freshwater aquaculture

#### Production

- The production has fluctuated over the period between 2008 and 2018, with an overall slight decrease production volume and a significant increase of its value.
- There is an activity of hatcheries and nurseries (existence of both enterprises involved only in hatcheries and nurseries and combined farms, producing fry for their own use).

**Table 1** – Freshwater aquaculture volume (Tonnes) and value (1.000 EUR) 2008-2018

|               | 2008   | 2009   | 2010  | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Volume</b> | 12.532 | 13.131 | 8.981 | 8.352  | 9.995  | 10.130 | 10.643 | 10.987 | 12.529 | 12.798 | 12.298 |
| <b>Value</b>  | 18.131 | 16.990 | 5.605 | 15.888 | 18.135 | 20.619 | 19.162 | 21.722 | 26.918 | 32.790 | 33.557 |

Source: Eurostat

#### Production by species + relative weight in the production

The aquaculture production in Romania concerns cyprinids and rainbow trout. In 2018, cyprinids represented 76% of the aquaculture production volume and rainbow trout represented 10% of the production volume but 23% of its value. While the cyprinids production remained relatively stable, the production of rainbow trout has significantly increased from 268 to 1.251 tonnes between 2008 and 2018.

**Table 2** – Breakdown of aquaculture production by species – tonnes – 2008-2018

| Species                                | 2008   | 2009   | 2010  | 2011  | 2012  | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|--|--------|--------|-------|-------|-------|--------|--------|--------|--------|--------|--------|
| <b>Common carp</b>                     | 3.977  | 4.142  | 2.888 | 2.652 | 3.266 | 3.395  | 3.737  | 4.349  | 4.841  | 4.539  | 4.357  |
| <b>Bighead carp</b>                    | 2.228  | 2.352  | 1.020 | 1.289 | 2.110 | 2.110  | 2.287  | 1.840  | 2.121  | 2.771  | 2.548  |
| <b>Silver carp</b>                     | 2.959  | 2.971  | 2.016 | 1.323 | 2.087 | 2.031  | 1.900  | 1.843  | 2.364  | 1.854  | 1.692  |
| <b>Rainbow trout</b>                   | 268    | 320    | 1.400 | 1.678 | 1.074 | 1.072  | 1.152  | 1.345  | 1.109  | 1.840  | 1.251  |
| <b>Crucian carp</b>                    |        |        |       | 1.048 | 868   | 1.003  |        |        |        | 862    | 729    |
| <b>Miscellaneous freshwater fishes</b> | 378    | 211    | 356   | 185   | 293   | 211    | 345    | 327    | 530    | 307    | 242    |
| <b>Sturgeons</b>                       |        |        | 39    | 19    | 12    | 16     | 8      | 14     | 35     | 252    | 53     |
| <b>Others</b>                          | 2.722  | 3.135  | 1.262 | 158   | 286   | 292    | 1.216  | 1.270  | 1.529  | 373    | 1.426  |
| <b>Total</b>                           | 12.532 | 13.131 | 8.981 | 8.352 | 9.995 | 10.130 | 10.643 | 10.987 | 12.529 | 12.798 | 12.298 |

Source: EUROSTAT

#### Description and the share of the different farming techniques

- Extensive and semi-intensive production in ponds for carps (polyculture).
- Intensive rainbow trout production in tanks and raceways.
- Brook trout in cages.

**Table 3** - Breakdown of freshwater aquaculture volume by aquaculture methods

| Aquaculture method        | % Volume | % Value |
|---------------------------|----------|---------|
| <b>Ponds</b>              | 82%      | 70%     |
| <b>Tanks and raceways</b> | 16%      | 28%     |
| <b>Cages</b>              | 2%       | 3%      |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

In addition to supplying the food market, the aquaculture play a role for the recreational fishing.

## 2.17.2 Weight in terms of food supply, growth and jobs

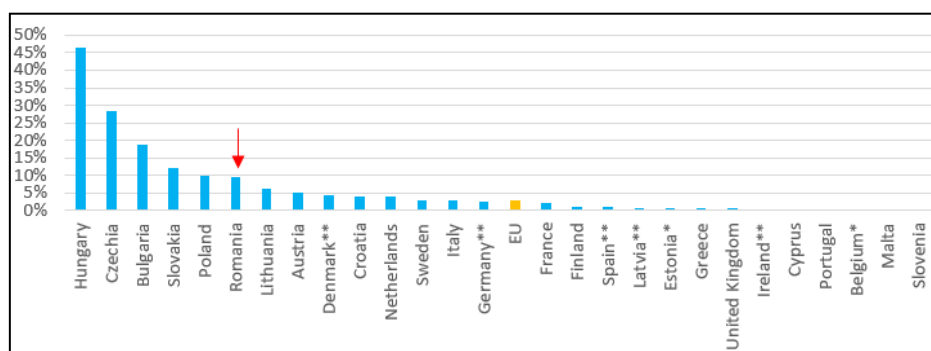
### Production share of freshwater aquaculture in total aquaculture production

Almost all aquaculture production concerns freshwater activities. The STECF report recorded one pilot farm of mussels which produce only negligible volumes.

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products in 2018: 7,99 Kg / capita / year (ranks 24 at EU level).
- Total fish consumption in Romania accounts for 123.700 t in 2017. 12.798 tonnes were produced in freshwater in Romania accounting for 10% of the total national consumption.

**Figure 1 - % of freshwater aquaculture in apparent consumption<sup>24</sup>**



Source: EUROSTAT (\*) FAO (\*\*) National statistics

According to the Romanian annual report 2018, 93% of consumers prefer fresh fish, followed by fish roe salad with 74.47%, canned fish 53.37% and frozen fish 53.19%. Favorite place to buy fresh or live fish is the specialized store, it is found that the accessibility of fresh local products is the main factor in increasing fish consumption in Romania. Concerns about the development of consumption of fishery products are closely linked to the growing demand of consumers to have a balanced diet, which contributes to maintaining and even improving health and to a large extent to the development of the sector.

### Socio-economic data: number of enterprises, employment, turnover

In 2018, 456 farms were involved in freshwater aquaculture production which employed 2.065 persons in the same year.

**Table 4 – Number of farms and of employees**

| Year | Farms | No. of employees |           |
|------|-------|------------------|-----------|
|      |       | Part-time        | Full-time |
| 2014 | 430   | 541              | 2.001     |

<sup>24</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/exports (in product weight). In the light of this, these figures should be considered with caution.



|      |     |     |       |
|------|-----|-----|-------|
| 2015 | 658 | 672 | 2.683 |
| 2016 | 386 | 459 | 1.495 |
| 2017 | 440 | 221 | 2.115 |
| 2018 | 456 | 627 | 1.438 |

Source: National statistics provided by national authority

- The aquaculture sector in Romania is dominated by small enterprises with less than five employees. In recent years, the number of enterprises has not experienced a significant change but there has been a change in the structure, with the increase of number of small enterprises and a reduction of the biggest producers.
- This change has significant implications on the employment. Total employees number has decreased in 2014 in comparison to the period 2009-2013. In 2018, the number of employees decreased in comparison to 2017, despite the number of farms increased.

**Table 5** – Number of enterprises, employees, wages (1.000 EUR) and turnover (1.000 EUR) of freshwater aquaculture activities

| Variables                     | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2017         | 2018         |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Nb enterprises <=5 employees  | 169          | 225          | 211          | 278          | 277          | 304          | 319          | 214          |
| Nb enterprises >10 employees  | 66           | 116          | 48           | 83           | 50           | 55           | 52           | 49           |
| Nb enterprises 6-10 employees | 79           | 101          | 58           | 66           | 97           | 67           | 67           | 190          |
| <b>Nb enterprises</b>         | <b>314</b>   | <b>442</b>   | <b>317</b>   | <b>427</b>   | <b>424</b>   | <b>426</b>   | <b>438</b>   | <b>453</b>   |
| FTE                           | 2.541        | 3.929        | 2.528        | 2.522        | 1.691        | 1.994        | 2.080        | 1.947        |
| <b>Total employees</b>        | <b>2.668</b> | <b>3.929</b> | <b>2.655</b> | <b>2.967</b> | <b>2.350</b> | <b>2.535</b> | <b>2.080</b> | <b>1.947</b> |

Source: DCF and EU-MAP

### Analysis of the position and the relative price of freshwater products

According to the national authority, a significant part of buyers wants to buy fish on a short distribution chain, directly from aquaculture farms, where the price is lower and freshness, quality and hygiene are guaranteed. Large stores only work with large aquaculture farms that can provide the required quantities.

**Table 6** – First sale prices of freshwater species (RON/Kg) and in (EUR/Kg) in 2019 (using the exchange rate on September 2020)

| Species                            | Medium Price (RON/Kg) | Medium Price (EUR/Kg) |
|------------------------------------|-----------------------|-----------------------|
| <i>Cyprinus carpio</i>             | 12,76                 | 2,61                  |
| <i>Hypophthalmichthys nobilis</i>  | 7,44                  | 1,52                  |
| <i>Hypophthalmichthys molitrix</i> | 8,28                  | 1,69                  |
| <i>Ctenopharyngodon idellus</i>    | 11,08                 | 2,27                  |
| <i>Carassius auratus gibelio</i>   | 8,35                  | 1,71                  |
| <i>Acipenseridae</i>               | 31,40                 | 6,42                  |
| <i>Polyodon spathula</i>           | 15,70                 | 3,21                  |
| <i>Silurus glanis</i>              | 15,60                 | 3,19                  |
| <i>Sander lucioperca</i>           | 15,99                 | 3,27                  |
| <i>Esox lucius</i>                 | 13,65                 | 2,79                  |
| <i>Perca fluviatilis</i>           | 7,76                  | 1,59                  |
| <i>Salmo trutta</i>                | 17,55                 | 3,59                  |
| <i>Osteichthyes</i>                | 7,71                  | 1,58                  |

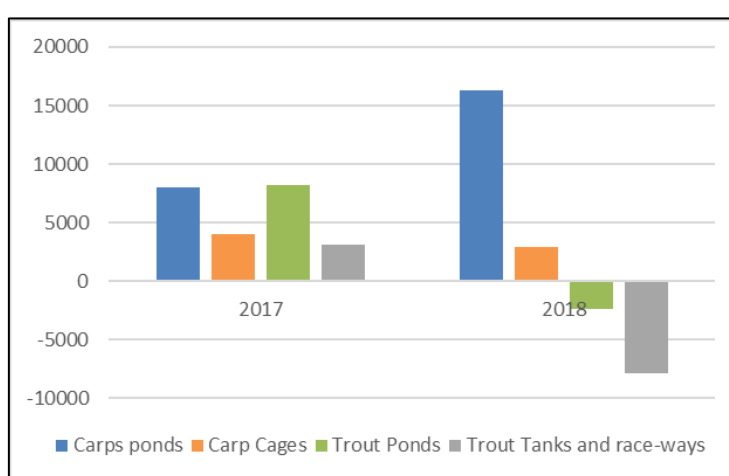
Source: National statistics provided by the national authority

### 2.17.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

The STECF report (20-12) focuses on the following segments: carp ponds, carp cages, trout ponds, trout tanks and raceways. Due to the change in the segments studied by STECF following the transition in data collection between DCF and EU-MAP, only data for 2017 and 2018 are presented in the figure below. The segment of carp ponds is the most important in terms of number of farms. Net profit increased to EUR1,6 million in 2018, from EUR 0,8 million in 2017. The net profit of the segment of carp in cages decreased from EUR 4 million in 2017 to EUR 2,9 million in 2018. The net profit of the segment of trout ponds has decreased from EUR 8,2 million in 2017 to EUR -2,4 million in 2018. While the net profit of trout tanks and raceways has decreased from EUR3,1 million in 2017 to EUR-7,9 million in 2018.

**Figure 2-** Net profit of freshwater aquaculture activities by segment (1.000 EUR) from 2009 to 2014



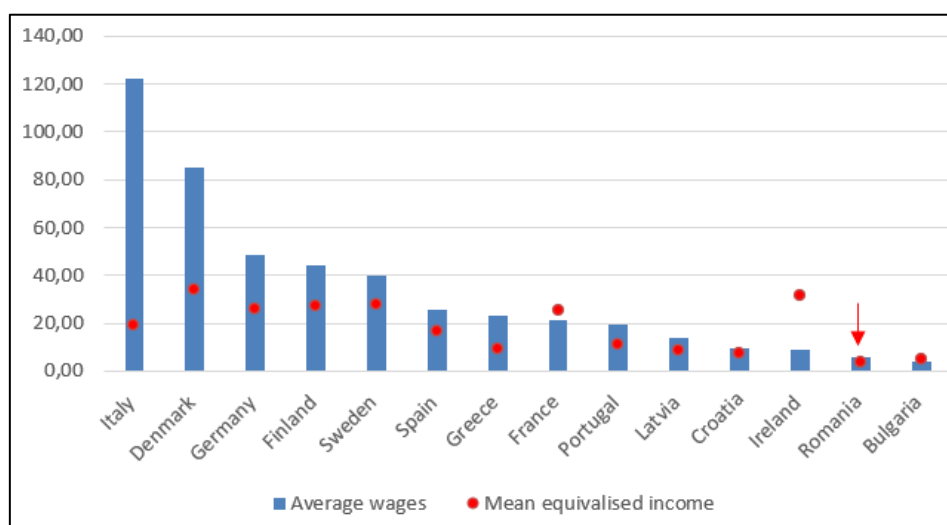
Source: EU-MAP

#### Social benefits

- 1.947 persons were employed in the freshwater aquaculture activity in 2018 in Romania according to the STECF report.
- The change in the sector structure (decrease of large enterprises and increase of small enterprises) had implications on employment (number of employees decreased).
- The average wage from freshwater aquaculture was above the mean equivalised net income<sup>25</sup> in Romania in 2018. However, Romania has a low revenue from freshwater aquaculture in comparison to the other EU MS, which is related to the fact that the pond extensive aquaculture production dominates in Romania.

<sup>25</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

**Figure 3** - Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (thousand EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income

### Environmental benefits

- 80.091 ha of ponds are used for fish production in Romania.
- Most aquaculture farms in ponds have relatively long history and fit very well within the natural landscape, playing an important role in strengthening ecological balance, securing and maintaining large areas of wetlands.
- In many of the Natura 2000 sites in Romania, aquaculture activities are carried out, these being fully compatible with the conservation of the natural values of the sites.

Social and environmental services are provided by extensive aquaculture farms: recreation, maintenance of biodiversity and improvement of water management.

### 2.17.4 Assessment of the level of investment in the sector

According to the national authority, investment made in the last years, thanks to EMFF, for the development of a number of specialized units in order to rear species other than cyprinids or trout, such as sturgeon, tilapia, perch, African catfish.

### 2.17.5 Assessment of the level of innovation in the sector and main drivers

According to the national authority, the competitiveness of the aquaculture sector is low due to:

- the lack of research funding / reduced funding to provide scientific support to producers to identify opportunities to expand activities and increase productivity,
- the use of outdated technologies, without any scientific basis corroborated with a lack of involvement in research and development

### 2.17.6 Existence and weight of “quality schemes” in the sector

Novac afumat din Țara Bârsei: Protected Geographical Indication: smoked carp fish from the region Țara Bârsei.

### 2.17.7 Assessment of the sector’s growth potential

The strategic pathways for the development of aquaculture in Romania are:

- Modernisation through technological development, innovation and knowledge transfer.
- Increasing the competitiveness and viability of aquaculture enterprises, including improving safety or working conditions, especially for SMEs.
- Promote a resource sufficient model of aquaculture.
- Promote aquaculture that provides environmental services (support by granting compensation for aquaculture farms located in Natura 2000 sites, support aquaculture farms that provide social and environmental services, ecological tourism, recreational / sport fishing, educational activities, etc.).
- Promoting measures of animal health and wellbeing as well as public health and safety.
- Development of vocational training, new professional skills and lifelong learning.
- Promoting innovation in the field of aquaculture in order to develop technical, scientific or organizational knowledge within aquaculture farms that reduce the impact on the environment, promote the sustainable use of aquaculture resources, improve animal welfare or facilitate new sustainable production methods.

#### **Main drivers and opportunities:**

- Availability of water resource suitable for aquaculture.
- Complementary activities can be carried out in aquaculture farms which can bring additional incomes (e.g. tourism, bird watching, recreational fishing, educational activities related to the knowledge and protection of aquatic biodiversity, etc).
- Development in recent years and thanks to the EMFF support of new specialized units on species other than cyprinids and trout.

#### **Challenges and gaps:**

The development of the capacity to innovate in aquaculture systems is the main challenge to help this sector to adapt, as well as to increase its competitiveness in the conditions of a competitive market.

#### **2.17.8 Sources of information**

- Statistics: EUMAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Romania.
- National authority survey.

## 2.18 Spain

### 2.18.1 Market dimension of the EU freshwater aquaculture

#### Production

Circa 16.500 tonnes were produced in Spain in 2018 in freshwater environment, which marks a decrease of - 26% between 2008 and 2018.

**Table 1** – Freshwater aquaculture volume (tonnes) and value (1.000 EUR), 2008-2018

|               | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Volume</b> | 22.233 | 18.960 | 17.929 | 17.088 | 16.775 | 16.216 | 15.513 | 16.589 | 17.627 | 17.257 | 16.456 |
| <b>Value</b>  | 57.638 | 46.599 | 51.209 | 47.099 | 43.989 | 46.030 | 45.399 | 50.107 | 54.829 | 54.091 | 52.019 |

Source: Eurostat

Hatcheries and nurseries for both fry and human consumption

- **For human consumption:** 28,19 tonnes of rainbow trout eggs and 1,41 tonnes of sturgeons eggs produced in 2017.
- **For fry:** eggs for fry are almost exclusively rainbow trout eggs (279 MIO in 2016) and juveniles are mainly rainbow trout (38 MIO in 2016).

**Table 2** – Production of eggs and juveniles volume, 2008-2016, million unit

|                  | 2008  | 2009   | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  |
|------------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|
| <b>Eggs</b>      | 232   | 205    | 213   | 259   | 219   | 438   | 309   | 199   | 280   |
| <b>Juveniles</b> | 82,09 | 387,92 | 68,02 | 57,33 | 57,17 | 48,86 | 51,27 | 47,84 | 44,42 |

Source: Eurostat

#### Production by species + relative weight in the production

- Rainbow trout is the main species reared in Spain. It represented 99% of the production volume in 2018. Between 2008 and 2018, rainbow trout production has decreased by -25% in Spain, due to the competition with salmon (according to the national authority).
- European eel is also reared but with very small volumes (342 tonnes in 2018).

**Table 3** – Breakdown of aquaculture production by species – Tonnes – 2008-2018

| Species       | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Rainbow trout | 21.439        | 18.429        | 17.382        | 16.546        | 16.302        | 15.797        | 15.104        | 16.154        | 17.209        | 16.829        | 16.002        |
| European eel  | 520           | 475           | 412           | 427           | 373           | 305           | 350           | 372           | 330           | 331           | 342           |
| Other         | 274           | 56            | 135           | 115           | 100           | 114           | 59            | 63            | 88            | 97            | 112           |
| <b>Total</b>  | <b>22.233</b> | <b>18.960</b> | <b>17.929</b> | <b>17.088</b> | <b>16.775</b> | <b>16.216</b> | <b>15.513</b> | <b>16.589</b> | <b>17.627</b> | <b>17.257</b> | <b>16.456</b> |

Source: Eurostat

Statistics from FEAP (Table 3 bis below) are overall consistent with EUROSTAT. They provide additional information on the volumes of portion and large rainbow trout and updates for 2019 year.

**Table 3 bis** – Breakdown of aquaculture production by species – Tonnes – 2009-2019

| SPECIES               | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Portion Rainbow Trout | 20.000        | 18.000        | 18.000        | 14.400        | 15.000        | 13.000        | 13.260        | 13.260        | 12.922        | 13.671        | 13.680        |
| Large Rainbow Trout   | 1.500         | 1 500         | 1 500         | 1.600         | 1.600         | 2.600         | 2.678         | 3.900         | 5.025         | 5.185         | 5.250         |
| European eel          | 510           | 446           | 402           | 350           | 315           | 366           | 380           | 350           | 330           | 330           | 360           |
| Sturgeons nei         | 166           | 35            | 40            | 66            | 66            | 100           | 120           | 110           | 110           | 125           | 132           |
| <b>Total</b>          | <b>22.176</b> | <b>19.981</b> | <b>19.942</b> | <b>16.416</b> | <b>16.981</b> | <b>16.066</b> | <b>16.438</b> | <b>17.620</b> | <b>18.387</b> | <b>19.311</b> | <b>19.422</b> |

Source: FEAP production report 2020

### Description and the share of the different farming techniques

- Rainbow trout is reared in Tanks and raceways.
- European eel is reared in recirculation systems.

**Table 4** - Breakdown of freshwater aquaculture volume by aquaculture methods in 2017

| Aquaculture method    | % Volume | % Value |
|-----------------------|----------|---------|
| Tanks and raceways    | 98%      | 93%     |
| Recirculation systems | 2%       | 6%      |

Source: EUROSTAT

### Markets supplied: restocking / leisure fishing / food markets

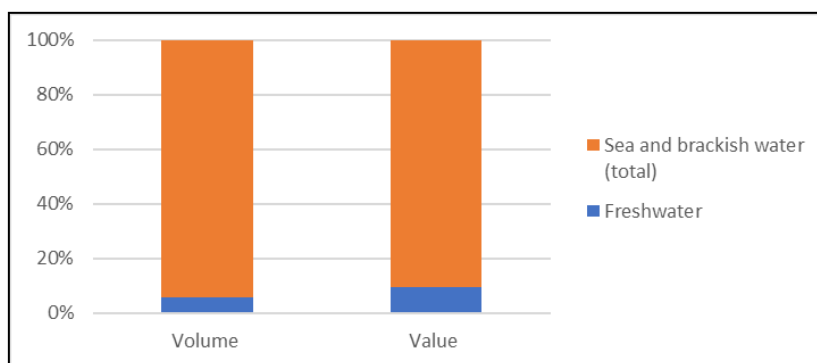
- Trout is sold in supermarkets, fishmongers, and in lesser extent through HORECA. About 80% of trout consumption take place at home in Spain (data from 2011-2012).
- Tench supplies different markets: mainly the fishing clubs, but is also sold for restocking or for human consumption.

## 2.18.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in total aquaculture production

Freshwater aquaculture is a small segment in Spain. In 2017, the Spanish freshwater aquaculture is estimated at 17.256 tonnes for over EUR 54 Million which represented only 5% of the Spanish aquaculture production volume and 9% of its value.

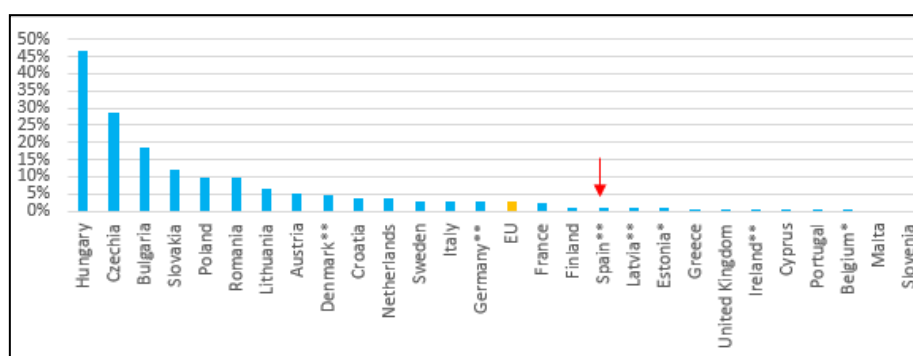
**Figure 1** - Breakdown of aquaculture in Spain by aquaculture environment in 2017



Source: EUROSTAT

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products : 46,01 Kg / capita / year (ranks 3 at EU level).
- Total fish consumption in Spain accounts for circa 1,8 million t in 2017, from which only 17.257 tonnes were produced in freshwater in Spain accounting for 1% of the total national consumption.
- In 2019, the consumption of fresh trout was 0.25 Kg/ capita, that is twice lesser than tuna and bonito consumption and 5 times less than salmon consumption. Trout is one of the species sold in various forms in Spain, such as: gutted fresh fish, precooked, frozen, smoked, prepared in sauce, etc.
- Tench and eel consumption is local and linked to tradition: tench is mainly consumed in Extremadura and eel in the Mediterranean coast.
- Sturgeon and caviar are mainly consumed in restaurants.

**Figure 1** - % of freshwater aquaculture in apparent consumption<sup>26</sup>

Source: EUROSTAT / \*) FAO / \*\*) National statistics

**Socio-economic data: number of enterprises, employment, turnover**

- According to EU-MAP data, the freshwater aquaculture employed 909 persons in 141 enterprises in 2018.
- The EU-MAP data allow to study the sector structure: the sector is composed in great part of very small farms, 70% of aquaculture firms have 5 employees or less (2018 statistics). Between 2008 and 2018 the number of enterprises and the number of employees decreased. It is due to the increase of the size of enterprises and the improvement of their technologies, which reduces the need of workforce.
- Fish farms are spread around all the Spanish regions.

**Table 6** – Number of enterprises, employees, wages (1.000 EUR) and turnover (1.000 EUR)

| Variables                        | 2008         | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|----------------------------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Nb enterprises<br><=5 employees  | 126          | 124        | 121        | 132        | 123        | 127        | 137        | 143        | 153        | 132        | 99         |
| Nb enterprises<br>>10 employees  | 22           | 18         | 17         | 19         | 20         | 16         | 16         | 21         | 23         | 24         | 19         |
| Nb enterprises<br>6-10 employees | 18           | 18         | 34         | 23         | 17         | 19         | 20         | 15         | 18         | 20         | 23         |
| <b>Nb enterprises</b>            | <b>166</b>   | <b>160</b> | <b>172</b> | <b>174</b> | <b>160</b> | <b>162</b> | <b>173</b> | <b>179</b> | <b>194</b> | <b>176</b> | <b>141</b> |
| FTE                              | 812          | 677        | 697        | 692        | 625        | 589        | 634        | 662        | 724        | 701        | 678        |
| <b>Total employees</b>           | <b>1 063</b> | <b>831</b> | <b>829</b> | <b>918</b> | <b>886</b> | <b>776</b> | <b>868</b> | <b>879</b> | <b>967</b> | <b>964</b> | <b>909</b> |

Source: DCF/EU-MAP

50,5% of aquaculture workforce in Spain are involved in freshwater aquaculture. Employment in the Spanish freshwater aquaculture sector is represented by both specialized and unspecialized employment (36% of total freshwater aquaculture employees each in 2018). High-level technicians represent 13% of total employees in the freshwater aquaculture sector.

<sup>26</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

**Table 7** – Employees' profile in freshwater aquaculture sector in Spain - 2018

|                               | Total employees |     | Full Time Equivalent |     |
|-------------------------------|-----------------|-----|----------------------|-----|
|                               | Nb.             | %   | Nb.                  | %   |
| <b>Administrative</b>         | 29              | 3%  | 22                   | 3%  |
| <b>Non employees</b>          | 73              | 8%  | 35                   | 5%  |
| <b>Specialized workers</b>    | 350             | 36% | 260                  | 36% |
| <b>Unspecialized workers</b>  | 353             | 37% | 307                  | 43% |
| <b>High-level technicians</b> | 128             | 13% | 87                   | 12% |
| <b>Others</b>                 | 29              | 3%  | 6                    | 1%  |

Source: Statistics provided by the Spanish national authority in the context of the survey

### Analysis of the position and the relative price of freshwater products

- First sales prices increased from 1,90 euro/kg in average in 2008 to 3,51 euro/kg in 2019.
- Trout wholesalers prices also followed an increasing trend from 2,78 euros/ kg in average in 2008 to 4,31 euros/kg in average in 2019 (national statistics).

According to the national authority, trout's final prices are lower than other fish from marine aquaculture (sea bass or sea bream) reared in Spain but similar to the prices of the imported sea bass or sea bream. They are also inferior to salmon prices (10,18 euro/ kg for fresh salmon against 6,17 euro/kg for fresh trout in 2019).

### 2.18.3 Benefits of freshwater aquaculture

#### Economic insights and benefits

- Trout production activities are spread around all the regions and involve all the cultivation stages, hatcheries, nurseries and fattening facilities. Economic indicators have improved in 2013 and 2014 in comparison to 2012 but have decreased since. Since 2017, total sales increased as well as net profits, benefited from better prices and a lower increase in operating costs according to the STECF report.

**Table 8**– Net profit of freshwater aquaculture activities (segment of trout in tanks and raceways) (1.000 EUR) from 2008 to 2018

|                                 | 2008  | 2010 | 2012 | 2014 | 2016 | 2017 | 2018 |
|---------------------------------|-------|------|------|------|------|------|------|
| <b>Net profit (million EUR)</b> | -34,2 | 23,7 | 16,7 | 34,7 | 4,5  | 14,4 | 15,8 |

Source: DCF/ EU-MAP

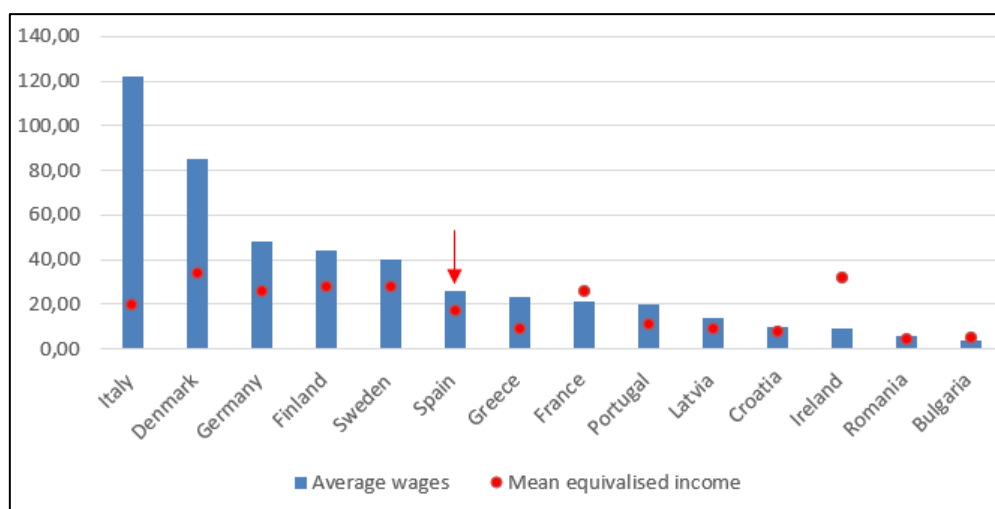
#### Social benefits

- Aquaculture in Spain has in general a significant role in the economic and social development in certain areas. This is true for freshwater aquaculture as well. It provides employment opportunities in the areas where it develops.
- The average wages for aquaculture was above the mean equivalised net income<sup>27</sup> in Spain in 2018.

<sup>27</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.



**Figure 4** – Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (thousand EUR)



Source: DCF/EU-MAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalized net income

### Environmental benefits

Environmental benefits of freshwater aquaculture production in Spain are linked to species reared to be released to the wild (to reinforce wild stocks): 8,96 million of continental fish at different stages of evolution were produced for restocking purposes in 2018. The restocking population includes 5,58 millions of sea trout, 1,67 millions of tench, 1,01 million of Atlantic salmon, and in a lesser extent, rainbow trout, tooth carp species, barbel, and other cyprinid species, etc.

#### 2.18.4 Assessment of the level of investment in the sector

- Difficult access to credit.
- Difficult access to EMFF due to administrative burdens.

#### 2.18.5 Assessment of the level of innovation in the sector and main drivers

- Important network of researches and innovation institutes dedicated to aquaculture.
- Lack of cooperation between research and innovation and the production sector.
- 342 tonnes of European eel are produced in RAS in 2018.
- According to the national authority, the national strategy for aquaculture development 2021-2030 will focus on innovation.
- Increase of investments in research, innovation and development during the last 4 years.
- Weak economic context.

#### 2.18.6 Existence and weight of “quality schemes” in the sector

- 17 tonnes of organic fish were produced in 2018, including Adriatic sturgeon, Siberian sturgeon and rainbow trout.
- 20 tonnes of rainbow trout were produced in 2018 under the certification “Global G.A.P”.

### 2.18.7 Assessment of the sector's growth potential

**Main drivers and opportunities:**

- Important size of Spanish fish market (high level of consumption per capita) that can absorb an increase in production.
- Consumers' willingness to pay for processed products increased and some enterprises started vertical integration (by developing processing units) in order to add value to their products.
- Suitable climatic conditions for the farming new species.
- New opportunities: recreational fishing, restocking, tourism, gastronomy.
- Experience and tradition in rearing freshwater species
- Increase of RAS installations in the context of climate change.

**Challenges and gaps:**

- Lack of species diversification: freshwater aquaculture is concentrated on rainbow trout.
- Increase in production costs.
- Competition with imported products.
- Effects of climate change on the inland ecosystems, droughts and diseases.
- Increase of environmental regulation and high cost of adaptation for firms
- Competency on water use with other sectors (electricity production and agriculture among others)
- Competition between rainbow trout and salmon (alternative choice for consumers).
- Lack of the sector's organization.

### 2.18.8 Sources of information

- Statistics: EUMAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Spain
- Spanish observatory for aquaculture (OESA), « Certificaciones, estándares y marcas de interés para el sector acuícola español »
- Spanish observatory for aquaculture (OESA), « Caracterización de la cría en cautividad y repoblación de especies de interés a través de la acuicultura »
- National authority survey.

## 2.19 Sweden

### 2.19.1 Market dimension of the EU freshwater aquaculture

#### Production

- 7.546 tonnes were produced in freshwater environment, from which 6.815 tonnes for consumption and 731 tonnes for restocking in 2018.
- According to national authority these figures from official statistics are lower than the reality due to the absence of obligation for farmers to report their production. Actual production would be between 12.000 and 15.000 tonnes according to estimations from Matfiskodlarna (producer organization) and the Swedish University of Agricultural Sciences.

**Table 1** – Freshwater aquaculture volume, 2008-2018, tonnes

| Year | EUROSTAT | National stat - Consumption | National stat - restocking | Total national stat |
|------|----------|-----------------------------|----------------------------|---------------------|
| 2008 | 4.016    |                             |                            | -                   |
| 2009 | 3.980    | 4.654                       | 994                        | 5.648               |
| 2010 | 6.884    | 6.883                       | 1.078                      | 7.961               |
| 2011 | 8.626    | 8.618                       | 1.065                      | 9.683               |
| 2012 | 9.398    | 9.390                       | 1.047                      | 10.437              |
| 2013 | 8.548    | 8.541                       | 1.016                      | 9.557               |
| 2014 | 8.668    | 8.667                       | 1.130                      | 9.797               |
| 2015 | 8.833    | 8.832                       | 1.073                      | 9.905               |
| 2016 | 11.006   | 11.028                      | 861                        | 11.889              |
| 2017 | 9.923    | 9.976                       | 924                        | 10.900              |
| 2018 | 6.815    | 6.815                       | 731                        | 7.546               |

Source: Eurostat, Swedish statistics

#### Production by species + relative weight in the production

EUROSTAT, Swedish Stat (table 1) and FEAP (table 1 bis) data appear overall consistent excepted for recent years. FEAP reported circa 10.000 t of freshwater fish produced by Swedish aquaculture, while national statistics only reported 7.500 t.

**Table 1 bis** – Breakdown of aquaculture production by species – Tonnes – 2009-2019

| Species             | 2009         | 2010         | 2011          | 2012          | 2013          | 2014         | 2015         | 2016          | 2017         | 2018         | 2019         |
|---------------------|--------------|--------------|---------------|---------------|---------------|--------------|--------------|---------------|--------------|--------------|--------------|
| Large Rainbow Trout | 6.413        | 7.854        | 10.745        | 10.499        | 9.757         | 6.951        | 7.048        | 9.123         | 8.504        | 8.504        | 8.504        |
| Arctic Char         | 600          | 1.307        | 1.128         | 1.849         | 1.808         | 1.644        | 1.675        | 1.760         | 1.310        | 1.310        | 1.310        |
| European eel        | 0            | 0            | 90            | 93            | 92            | 64           | 104          | 117           | 105          | 100          | 96           |
| <b>Total</b>        | <b>7.013</b> | <b>9.161</b> | <b>11.963</b> | <b>12.441</b> | <b>11.657</b> | <b>8.659</b> | <b>8.827</b> | <b>11.000</b> | <b>9.919</b> | <b>9.914</b> | <b>9.910</b> |

Source: FEAP production report 2020

- Freshwater production is mainly constituted of large rainbow trout, and in lesser extent arctic char. Eel and other fish, including tilapias, African catfish, sturgeon and pikeperch, represent only negligible share (less than 1% of aquaculture production). In 2018, Rainbow trout constituted 57% of production volume sold to food consumption and 64% of production volume used for restocking, including to sport fisheries (Source: National stat).
- In the last ten years, rainbow trout production for human consumption has increased (by 69%), while the production for restocking decreased by -28% (Source: National stat).

### Description and the share of the different farming techniques

- Aquaculture production in cages is the dominant aquaculture technique used for producing fish for consumption (99% of freshwater production) (source: national stat).
- The other production methods, such as ponds and raceways are used mainly for producing fish for restocking. In 2017, 92% of production for restocking occurred mainly in ponds (Source: national statistics).
- National statistics have not recorded any production in recirculation systems until 2017. In 2018, only 8 tonnes have been recorded. However that production volume is underestimated and real production is more likely about 100 tonnes (Source: Swedish University of agricultural science). Species concerned are mainly salmon, tilapia and African catfish.

**Table 2** - Breakdown of freshwater aquaculture by aquaculture methods in 2017

| Aquaculture methods | Consumption | Restocking |
|---------------------|-------------|------------|
| Cages               | 99%         | 3%         |
| Ponds               | 0%          | 92%        |
| Raceways            | 1%          | 4%         |
| RAS                 | 0%          | 1%         |

Source: EUROSTAT for human consumption market and Swedish stat for restocking

### Markets supplied: restocking / leisure fishing / food markets

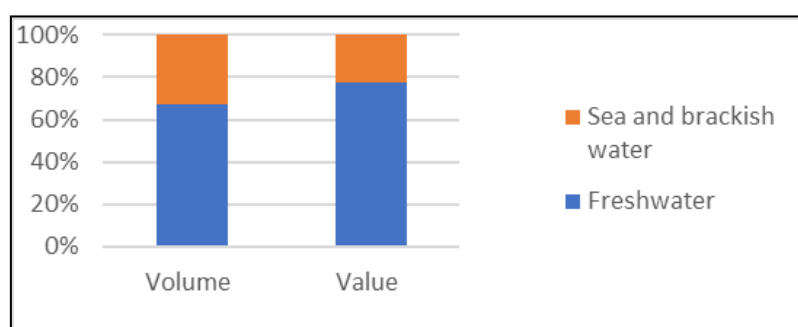
In 2018, main markets are: food markets (90%) and restocking (10%).

## 2.19.2 Weight in terms of food supply, growth and jobs

### Production share of freshwater aquaculture in the total aquaculture production

In 2017, the Swedish freshwater aquaculture production is estimated at 9.923 tonnes for over EUR 41,5 Million, which represents 67% of the Swedish aquaculture production volume and 77% of its value.

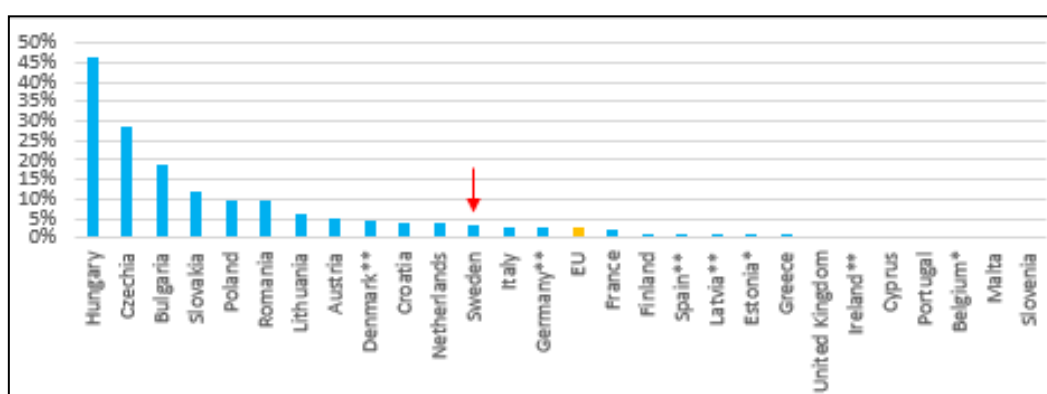
**Figure 1** – Breakdown of aquaculture in Sweden by aquaculture environment in 2017



Source: EUROSTAT

### Share of freshwater aquaculture fish in fisheries and aquaculture products consumption

- Apparent consumption of fisheries and aquaculture products in Sweden in 2018: 26,61 kg/ capita / year.
- The total fish consumption in Sweden is estimated at 209.543 tonnes, from which less than 5% come from freshwater aquaculture.

**Figure 2** - % of freshwater aquaculture in apparent consumption<sup>28</sup>

Source: EUROSTAT / \*) FAO / \*\*) National statistics

**Socio-economic data: number of enterprises, employment, turnover**

In 2018, the freshwater aquaculture sector in Sweden employed 375 persons in 79 enterprises. The sector is dominated by small scale enterprises, with 92% of enterprises with less than 10 employees.

**Table 3** – Number of enterprises, employees and turnover (1.000 EUR) of freshwater aquaculture activities

| Variables                         | 2008       | 2009       | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Nb. of enterprises <=5 employees  | 61         | 137        | 126        | 104        | 102        | 101        | 90         | 80         | 91         | 67         | 63         |
| Nb. of enterprises >10 employees  | 3          | 3          | 3          | 4          | 2          | 4          | 4          | 4          | 7          | 5          | 6          |
| Nb. of enterprises 6-10 employees | 3          | 4          | 9          | 7          | 8          | 9          | 8          | 11         | 11         | 15         | 10         |
| <b>Nb. of enterprises</b>         | 67         | 144        | 138        | 115        | 112        | 114        | 102        | 95         | 109        | 87         | 79         |
| FTE                               | 141        | 200        | 213        | 241        | 239        | 280        | 254        | 247        | 276        | 485        | 263        |
| <b>Total employees</b>            | <b>232</b> | <b>339</b> | <b>341</b> | <b>338</b> | <b>320</b> | <b>361</b> | <b>359</b> | <b>344</b> | <b>421</b> | <b>389</b> | <b>375</b> |

Source: DCF/EU-MAP

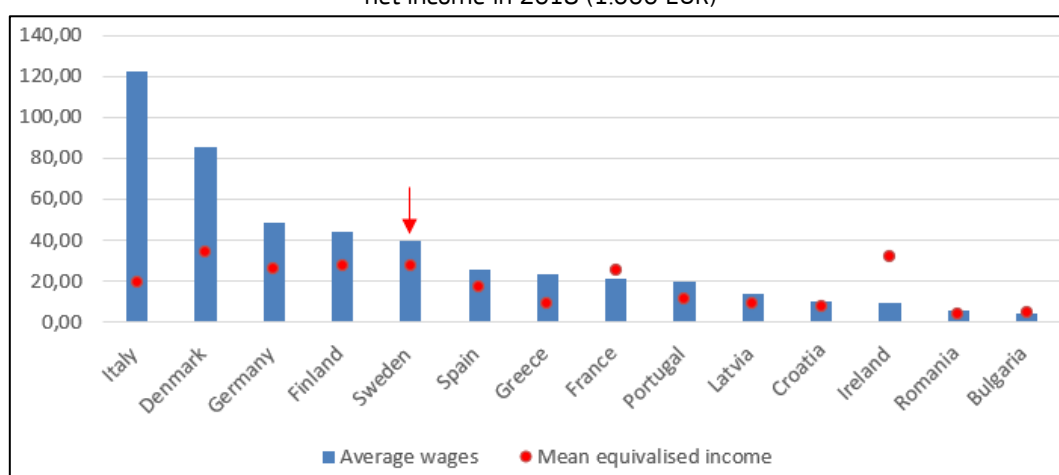
**2.19.3 Benefits of freshwater aquaculture****Social benefits**

The average wage from freshwater aquaculture was above the mean equivalised net income<sup>29</sup> in Sweden in 2018.

<sup>28</sup> These figures are proxies that provide an overall picture of the contribution of freshwater production to the supply: The apparent consumption at MS level was calculated on the basis of production data (in live tonnes weight) and data on imports/ exports (in product weight). In the light of this, these figures should be considered with caution.

<sup>29</sup> Mean equivalised net income is the mean of total income of all households, after tax and other deductions, which is available for spending, divided by the number of household members converted into equivalised adults.

**Figure 3-** Average wages from freshwater aquaculture activities and comparison with the mean equivalised net income in 2018 (1.000 EUR)



Source: DCF/EUMAP data for average wages from freshwater aquaculture and EUROSTAT for mean equivalised net income

### Environmental benefits

No data available.

#### 2.19.4 Assessment of the level of investment in the sector

Overall, the level of investment is assessed to be low. The reasons include:

- Equipment and installations are expensive, especially for recirculating aquaculture systems,
- Difficulties to get finance from banks due to lack of knowledge and the negative image of aquaculture,
- Reluctance of insurance companies to insure aquaculture companies.

#### 2.19.5 Assessment of the level of innovation in the sector and main drivers

New techniques such as recirculating systems are difficult to develop at a commercial scale. RAS is used only for hatcheries and nurseries, but not for grow out production.

#### 2.19.6 Existence and weight of “quality schemes” in the sector

No quality scheme related to freshwater aquaculture products identified.

#### 2.19.7 Assessment of the sector’s growth potential

The multiannual plan for aquaculture objective was to double the aquaculture production in 2020 (from 12.500 tons in 2013 to 25.000 tons in 2020) but this has not been achieved.

Tilapias and African catfish production are expected to increase in the future with a production objective of 5.000-6.000 tonnes for tilapia and 3.000 tonnes for African catfish.

### Main drivers and opportunities

- Negative trade balance of Sweden for fish (national share can increase)
- Availability of space for freshwater aquaculture Many lakes and rivers
- Several appliances of farmers to get expanded/new permits
- EMFF grants can facilitate investments

- Combination of aquaculture with hydropower dams

**Challenges and gaps**

- Difficulties of implementing new growing techniques
- Regulation
- Initial Investments
- Costs

### 2.19.8 Sources of information

- Statistics: EUMAP, EUROSTAT, FEAP.
- Economic Report of EU aquaculture sector (STECF 16-19 and STECF 20-12).
- The EU fish market.
- The multiannual plan for the development of aquaculture in Sweden.
- Swedish aquaculture – a green industry in blue fields strategy 2012 – 2020.
- National stat: Sveriges officiella statistika: Statistiska meddelanden JO 60 SM 1901
- National authority survey.

# EUM OFA

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