



ESTONIA IN THE WORLD AND IN THE EU

(2015, source: FAO and Eurostat)

Estonia is the EU's 16th largest producer of fisheries and 26th largest of aquaculture products.

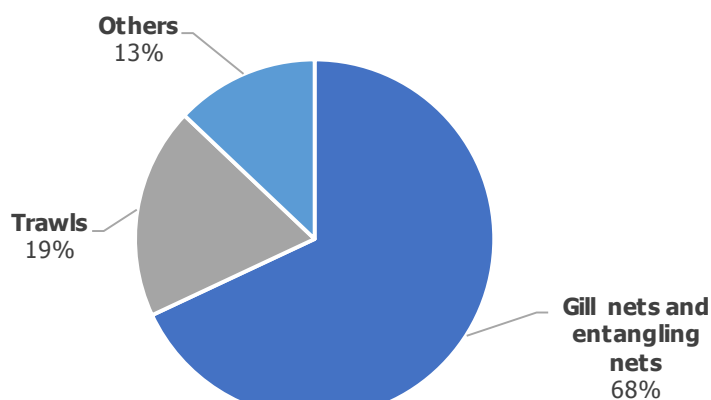
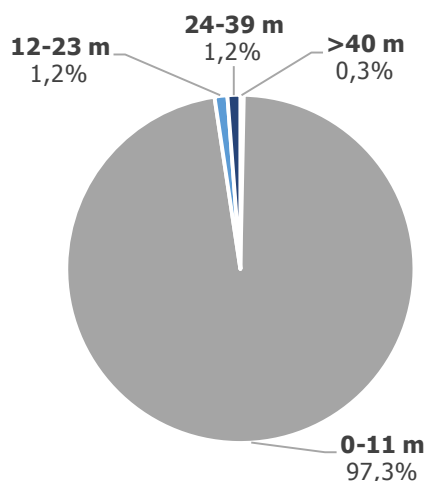
(1.000 tonnes)	World	EU-28	Estonia	% world	% EU-28
Catches	104.635	5.144	71	0,1%	1,4%
Aquaculture	106.094	1.307	1	0,001%	0,1%
Total	211.511	6.451	72	0,03%	1,1%

FISHING FLEET

(fleet - 2017, source: EU fishing fleet register; employment - 2015, source: JRC)

Vessels (2017)	Capacity (2017)	Power (2017)	
Number: 1.595	GT: 14.086	KW: 44.973	
TOTAL FTE: 485			
0-11 m	12-23 m	24-39 m	>40 m
Jobs (FTE): 72%	Jobs (FTE): 1%	Jobs (FTE): 27%	Jobs (FTE): 0%

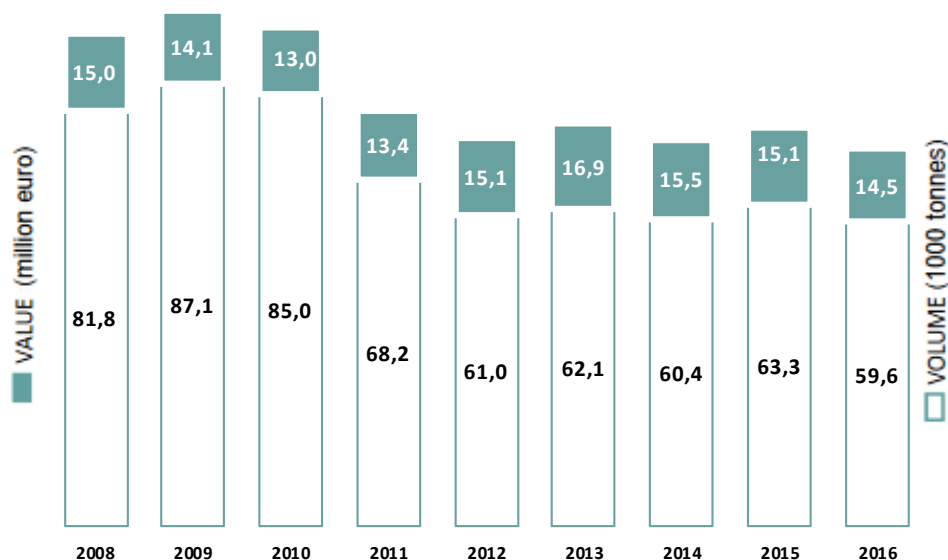
The Estonian **fishing fleet** and **gear composition**:





LANDINGS

Landings represent the initial unloading of any quantity of fisheries products, including aquatic plants, from on board a fishing vessel to land in a given country, regardless of the nationality of the vessel making the landings. Landings are recorded in net weight. In Estonia, 100% of the volumes are landed fresh, whole and 99,99% are landed for human consumption. 87% of fisheries products are landed by Estonian vessels. Total fishing ports recorded in Estonia are 144 (source: EU Master Data Register).



Main commercial species landed and % of total (2016, million euro and 1.000 tonnes)



Species	Value (million euro)	% of total	Volume (1000 tonnes)	% of total
HERRING	6,2	43%	32,6	54,6%
SPRAT	4,3	30%	23,8	39,8%
OTHER FRESHWATER FISH	2,7	19%	1,8	3%
PIKE-PERCH	0,4	3%	0,7	1,1%
SMELT	0,3	2%	0,3	0,6%
EUROPEAN FLOUNDER	0,2	1%	0,2	0,3%
OTHERS	0,4	2%	0,3	0,6%

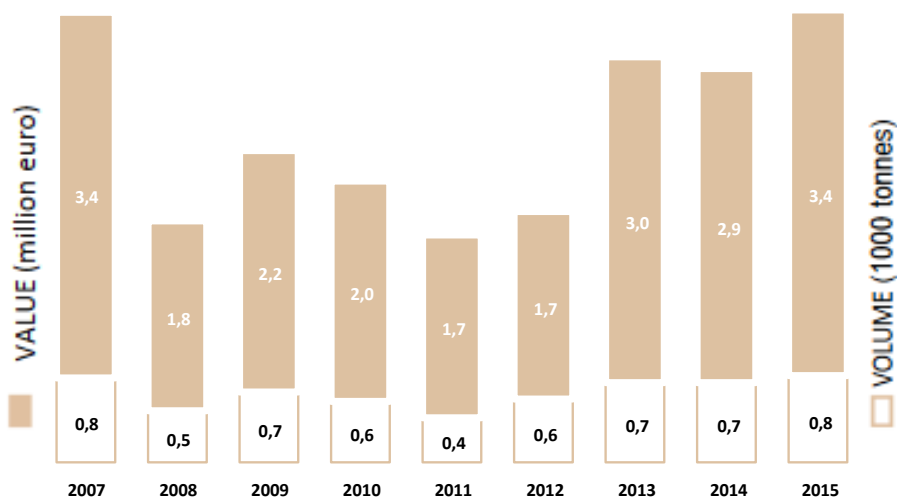
(source: Eurostat)



AQUACULTURE

Aquaculture refers to the farming of aquatic (freshwater or saltwater) organisms, such as fish, molluscs, crustaceans and aquatic plants. Aquaculture data are reported in live weight equivalent and value.

In Estonia, all aquaculture production is in freshwater. 21% of the production takes place in tanks and raceways. Production of crayfish takes place in earth ponds and constitutes 40% of total aquaculture production.



Main commercial species farmed and % of total (2015, 1.000 euro and tonnes)



Species	Value (1.000 euro)	% of total	Volume (1.000 tonnes)	% of total
TROUT	2.001	59%	558	69,9%
OTHER FRESHWATER FISH	1.367	40,3%	239	30%
FRESHWATER CRAYFISH	22	0,7%	0,6	0,1%



PRODUCER ORGANISATIONS (2018, source: DG MARE, [link](#))

5 producer organisations (POs) and **1 association of POs** are formally recognised. Their role is to contribute to the achievement of the objectives of the CFP and of the CMO through the collective management of their members' activities.

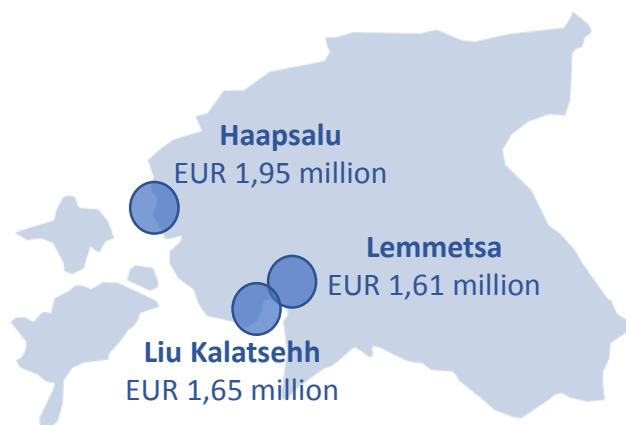
Out of the 5 POs, 1 is involved in aquaculture and 4 in the fisheries sector.

The association of POs operates in fisheries as well.

FIRST SALES (2017, source: EUMOFA)

First sales concern the fish that is sold or registered at an auction centre or to registered buyers or to producer organisations (PO). First sales may differ from landings since the former do not cover fish that is landed by vessels owned by processing companies or direct sales to processors.

There are no auction markets in Estonia.



The top-3 places of sales in 2017 were in the Baltic Sea and in the Gulf of Riga.

The top-3 places covered 61% of the total in terms of volume and 47% in terms of value.

Top-3 places of sales	Volume (tonnes)	Value (million EUR)	Top-3 main commercial species (value)
Haapsalu	12.205	1,95	Herring, sprat, smelt
Liu Kalatsehh	7.956	1,65	Herring, sprat, other freshwater fish
Lemmetsa	8.695	1,61	Herring, sprat, other marine fish



PROCESSING

According to Eurostat-SBS, 1.881 persons were employed in 2015 in the Estonian fish processing industry. It recorded a value added of EUR 25 million, constituting 8% of the value added of total manufacture of food products.

In 2016, the main products sold were frozen fish fillets followed by fish fillets in batter or breadcrumbs, and fresh or chilled fish fillets and fish meat (source: Eurostat-PRODCOM).

70 companies

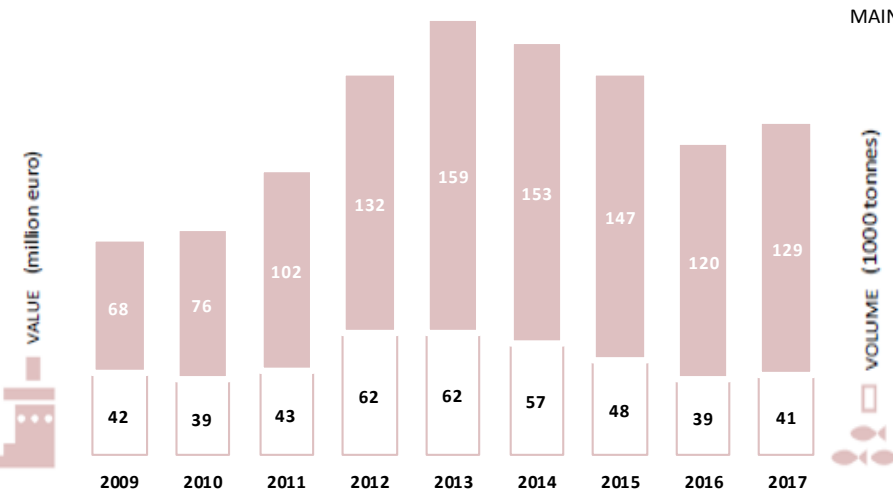
Sales: EUR 172 million

(2015, source Eurostat - SBS)



TRADE (source: Eurostat)

Import

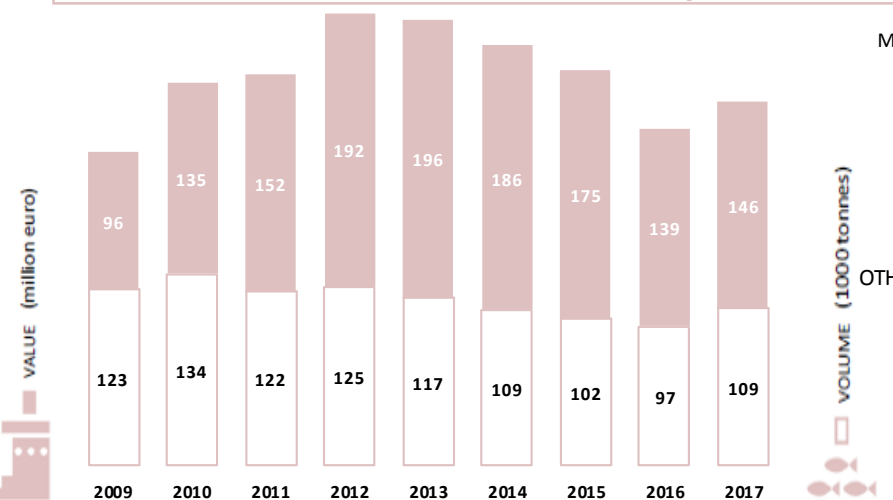


MAIN COMMERCIAL SPECIES IMPORTED AND % OF TOTAL IMPORTS (2017, million euro)



Species	Value (million euro)	% of Total Imports
SALMON	33	25%
TROUT	24	19%
HERRING	9	7%
OTHER MARINE FISH	8	6%
MISCELLANEOUS SHRIMP	8	6%
CAVIAR, LIVERS AND ROES	5	4%
OTHERS	42	33%

Export



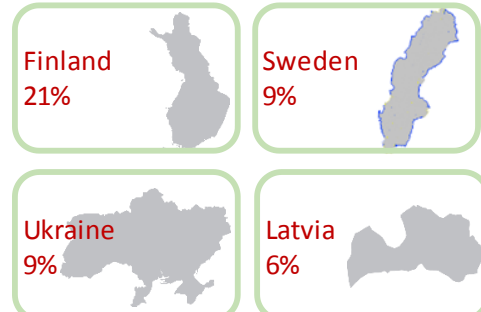
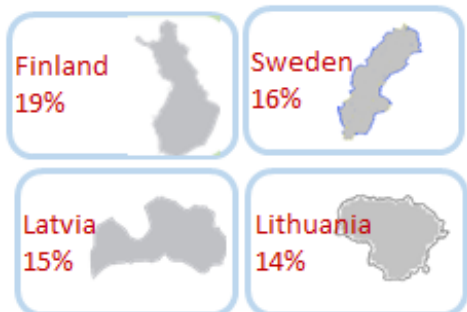
MAIN COMMERCIAL SPECIES EXPORTED AND % OF TOTAL EXPORTS (2017, million euro)



Species	Value (million euro)	% of Total Exports
OTHER MARINE FISH	22	14,9%
SALMON	19	13,1%
OTHER COLD-WATER SHRIMP	15	10,1%
OTHER FRESHWATER FISH	14	9,8%
TROUT	14	9,4%
HERRING	12	8,4%
OTHERS	50	34,2%

Main countries of **ORIGIN**
(in value, 2017)

Main countries of **DESTINATION**
(in value, 2017)

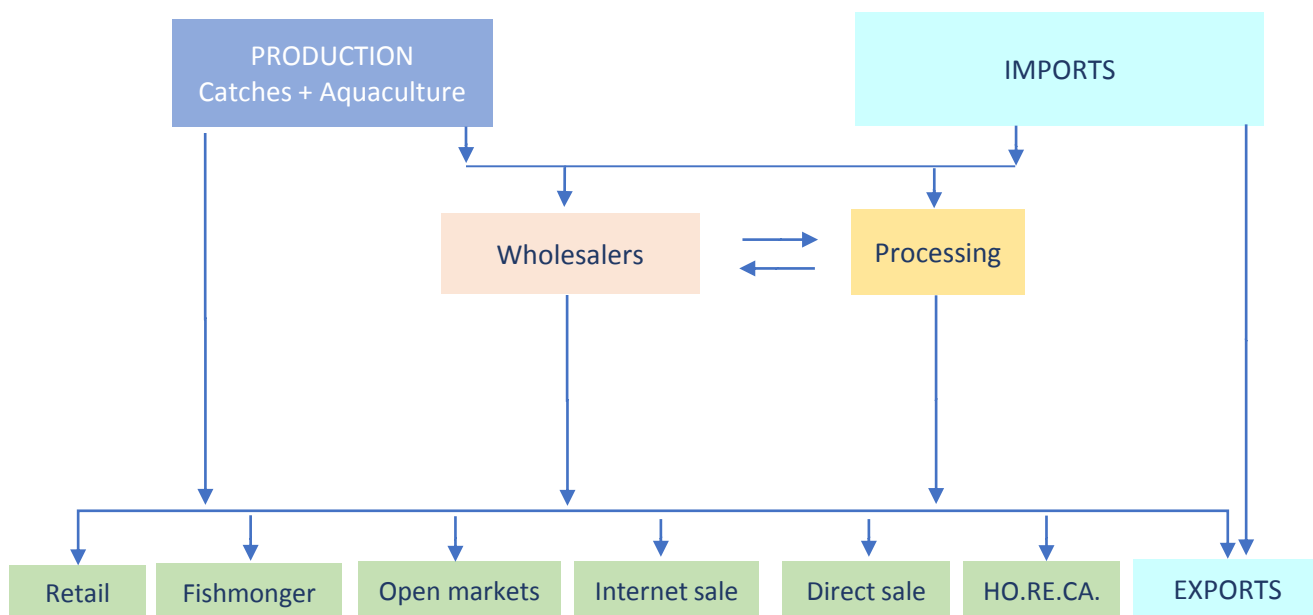




DISTRIBUTION

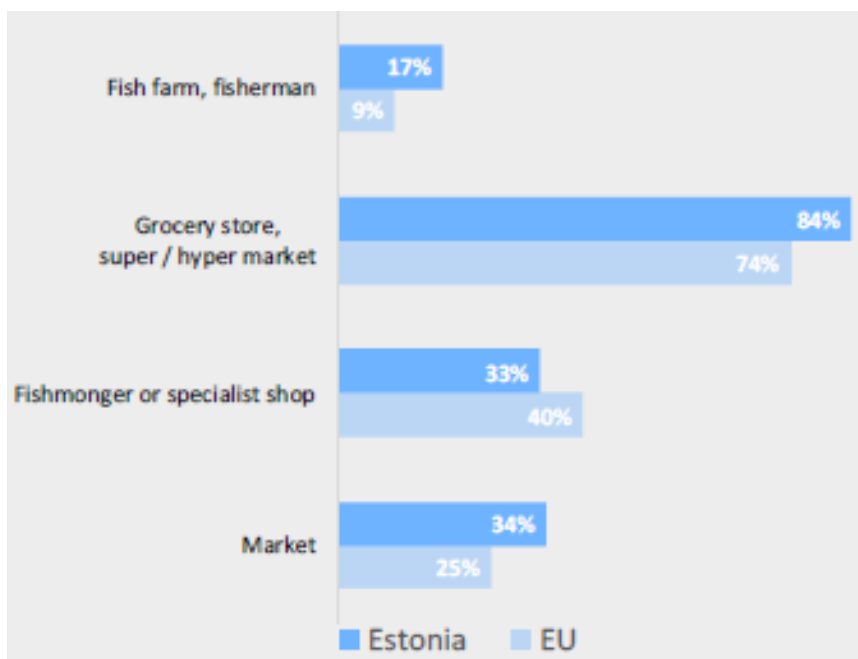
The supply chain of fisheries and aquaculture products in Estonia

(source: Eurofish)



Consumer preferences on purchasing channels

(source: EUROBAROMETER)





CONSUMPTION

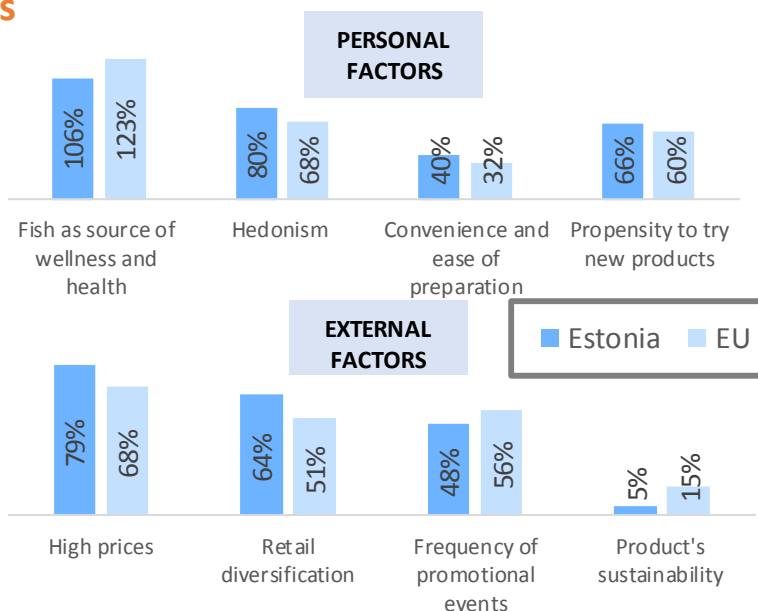
Apparent consumption of fisheries and aquaculture products in Estonia amounted to **17,2 kg per capita** in **2015**, unchanged compared to the previous year. The main consumed species were **Baltic herring, sprat, salmon and trout**.

From a socio-demographic point of view, regular fish consumers belong mainly to age classes 25-39 years, and over 55 years. Young people are less inclined to consume fish in Estonia. This age group has the lowest number of regular consumers across the EU (source: "EU consumer habits regarding fishery and aquaculture products"). Estonians consume especially fresh and smoked products, while loose fish (67%) is slightly less frequently consumed than the EU average (68%).

Purchasing factors

(source: EUROBAROMETER)

17,2 Kg per capita
(source: EUMOFA)





LANDINGS

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data concern all species landed in Estonia by vessels of all nationalities.

Data are available on a yearly basis, accessible through simple and advanced tables.

FIRST SALES

Volumes and values are collected from the Estonian Ministry of Rural Affairs on a monthly basis.

Monthly data are collected and disseminated for all species sold in the places of sale included in the data transmission. Click [here](#) for the list of places of sales.

Data are accessible through simple and advanced tables.

TRADE

Volumes and values are collected from **Eurostat – COMEXT**. Data concern trade of all fisheries and aquaculture products as recorded by national customs, available on a monthly and yearly basis.

Data are accessible through simple and advanced tables.

AQUACULTURE

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data are available on a yearly basis, accessible through simple and advanced tables.

WHOLESALE

No data available for this supply chain stage

PROCESSING

Volumes and values are collected from **Eurostat – PRODCOM**. Data concern 24 processed products as recorded through the PRODCOM nomenclature.

Data are available on a yearly basis and are accessible through simple tables.

CONSUMPTION

No data available for this supply chain stage