



**Estonia**



## ESTONIA IN THE WORLD AND IN THE EU

(2015, source: FAO and Eurostat)

Estonia is the EU's 16th largest producer of fisheries and 26th largest of aquaculture products.

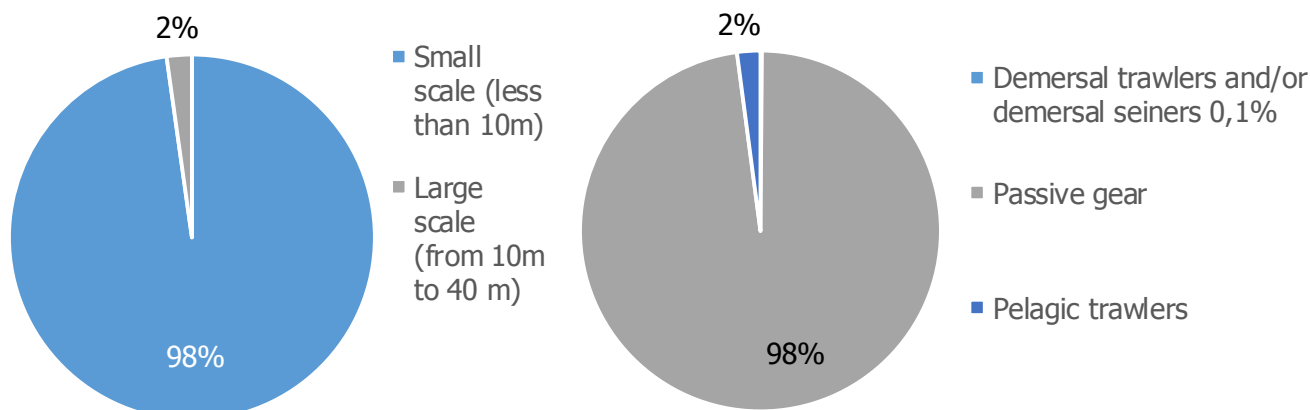
(1.000 tonnes)	World	EU-28	Estonia	% World	% EU-28
Catches	104.635	5.144	71	0,1%	1,4%
Aquaculture	106.094	1.307	1	0,0%	0,1%
Total	211.511	6.451	72	0,0%	1,1%

## FISHING FLEET

(2015, source: [JRC and Annual Economic Report](#))

Vessels	Capacity	Power
Number: <b>1.534</b>	GT: <b>5,9</b>	KW: <b>31,8</b>
<b>TOTAL FTE: 485</b>		
Small scale	Large scale	Distant fleet
Jobs (FTE): <b>93%</b>	Jobs (FTE): <b>7%</b>	Jobs (FTE): <b>0%</b>

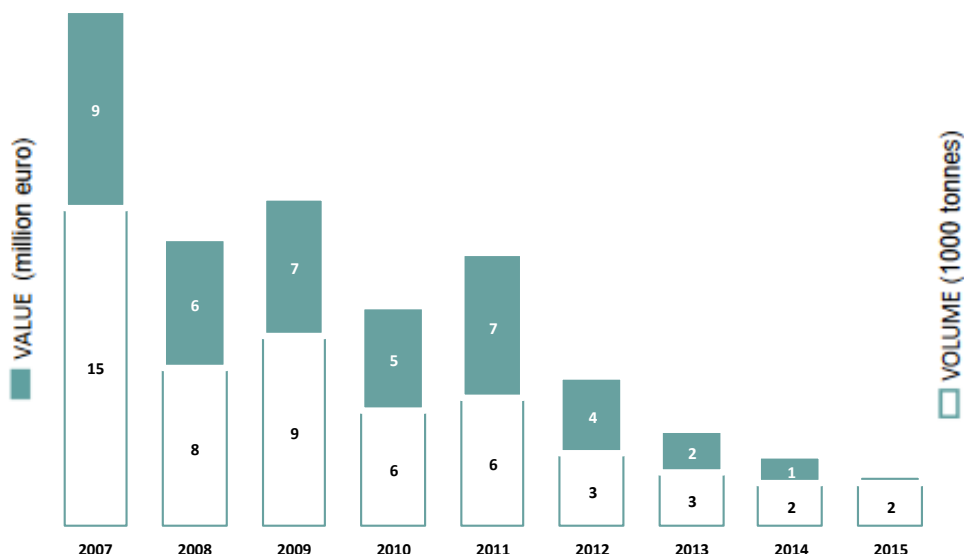
The Estonian **fishing fleet** and **gear composition**:





# LANDINGS

Landings represent the initial unloading of any quantity of fisheries products, including aquatic plants, from on board a fishing vessel to land in a given country, regardless of the nationality of the vessel making the landings. Landings are recorded in net weight. In Estonia, 100% of the volumes are landed fresh and 100% for human consumption. 87% of fisheries products are landed by Estonian vessels. Total fishing ports recorded in Estonia are 28, of which 3 are the most important ones, as reported below.



Main commercial species landed and % of total (2015, million euro and 1.000 tonnes)



COD	0,3	69%	1	56%	COD
SMELT	0,1	13%	0,5	24%	HERRING
HERRING	0,05	11%	0,2	12%	EUROPEAN FLOUNDER
EUROPEAN FLOUNDER	0,02	5%	0,1	6%	SMELT
TURBOT	0,003	1%	0,02	1%	SPRAT(=BRISLING)
SALMON	0,001	0,3%	0,01	1%	OTHER GROUND FISH
OTHERS	0,01	1%	0,01	1%	OTHERS

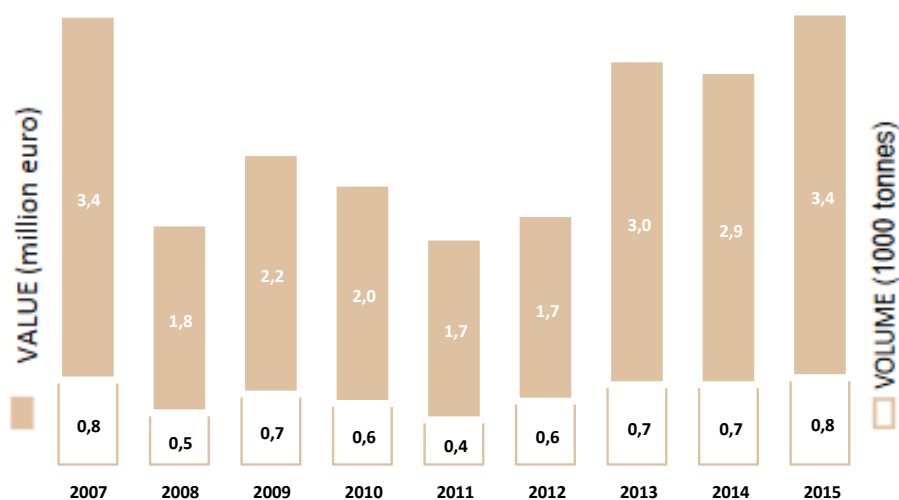
(source: Eurostat)



## AQUACULTURE

Aquaculture refers to the farming of aquatic (freshwater or saltwater) organisms, such as fish, molluscs, crustaceans and aquatic plants. Aquaculture data are reported in live weight equivalent and value.

In Estonia, all aquaculture production is in freshwater. 21% of the production takes place in tanks and raceways. Production of crayfish takes place in earth ponds and constitutes 40% total aquaculture production.



### Main commercial species farmed and % of total (2015, million euro and 1.000 tonnes)



Species	Value (million euro)	% of total	Volume (1000 tonnes)	% of total
TROUT	3	59%	1	70%
OTHER FRESHWATER FISH	2	40%	0,2	30%
FRESHWATER CRAYFISH	0,02	1%	0,01	0,1%



## PRODUCER ORGANISATIONS (2016, source: DG MARE, [link](#))

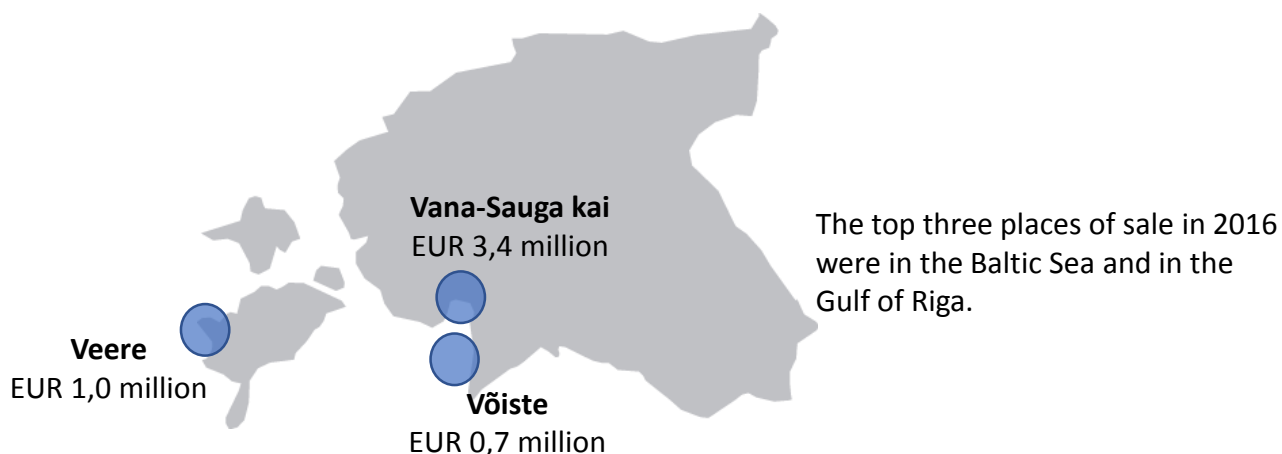
Six producers organisations (POs) are recognised for the management of fisheries activities of their associated members. They are: EESTI KALAPÜÜGIÜHISTU, EESTI KUTSELISTE KALURITE ÜHISTU, EESTI TRAALPÜÜGI ÜHISTU, KALAKASVATAJATE ÜHISTU ECOFARM, PEIPSI KALANDUSÜHISTU and EESTI KALATOOTJATE KESKÜHISTU. Out of the 6 POs, 5 are involved in fisheries and 1 in aquaculture.

## FIRST SALES (2016, source: EUMOFA)

**First sale** concerns the fish that is sold or registered at an auction center or to registered buyers or to producer organizations (PO). First sales may differ from landings since the former do not cover fish that is landed by vessels owned by processing companies or direct sales to processors.

There are no auction markets in Estonia.

In 2016, 80% of the volume and 74% of the value of landings have been sold in the fishing ports Vana-Sauga kai, Veere and Võiste.



Top-3 places of sale	Volume (tonnes)	Value (million EUR)	Top-3 main commercial species (value)
Vana-Sauga kai	253	3,4	Other freshwater fish, smelt, pike-perch
Veere	540	1,0	Sprat (=Brisling), herring, European flounder
Võiste	89	0,7	Other freshwater fish, pike-perch, herring

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## PROCESSING (source: EUROSTAT-SBS)

In 2015, 1.881 persons were employed in Estonia in the fish processing industry.

In Estonia, the fish processing industry recorded a value added of EUR 25 million, covering 8% of the value added of total manufacture of food products.

The main products were frozen fish fillets, fish fillets in batter or breadcrumbs, and fresh or chilled fish fillets and fish meat.

**70 companies**

**Sales: EUR 0,172 billion**

(2015, source Eurostat - SBS)

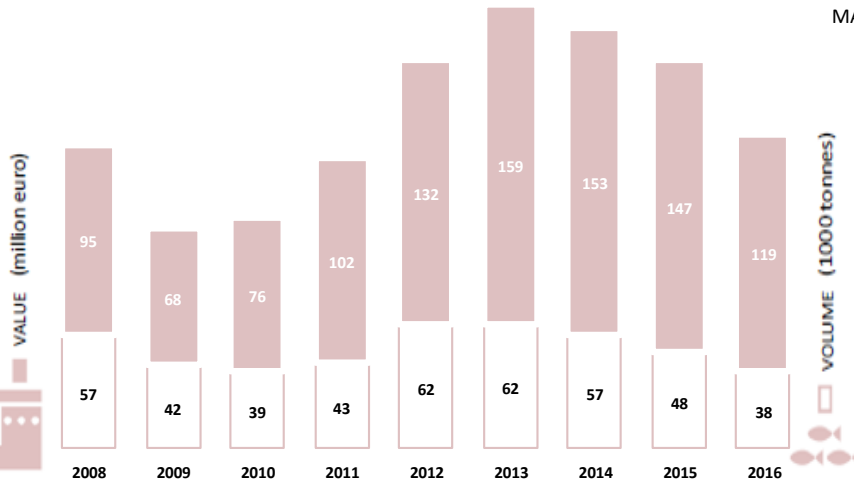


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# TRADE (source: Eurostat)

## Import

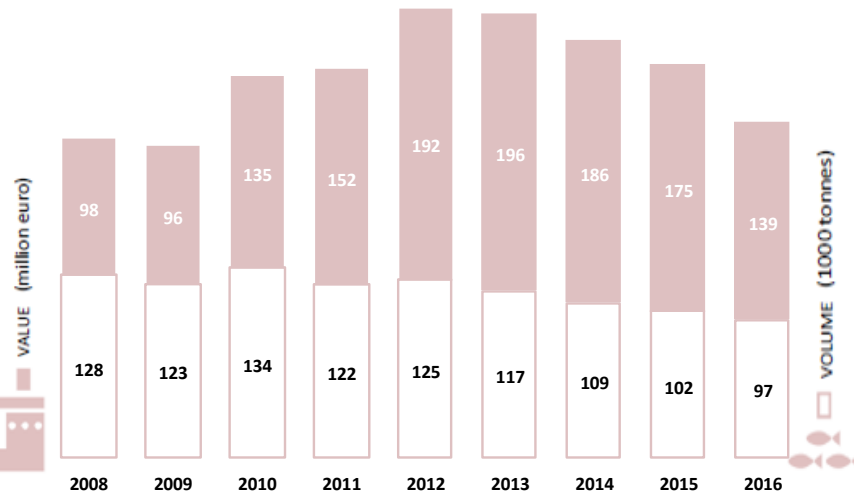


MAIN COMMERCIAL SPECIES IMPORTED AND % OF TOTAL IMPORTS (2016, million euro)



SALMON	32	37%
TROUT	17	20%
HERRING	9	10%
MISCELLANEOUS SHRIMPS	6	7%
ALASKA POLLOCK	5	6%
OTHER COLD-WATER SHRIMPS	5	5%
OTHERS	12	14%

## Export



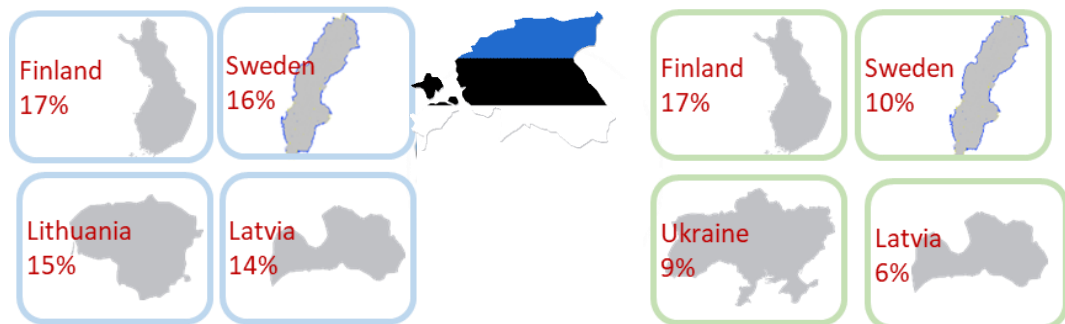
MAIN COMMERCIAL SPECIES EXPORTED AND % OF TOTAL EXPORTS (2016, million euro)



SALMON	24	17%
OTHER MARINE FISH	18	13%
OTHER COLD-WATER SHRIMPS	16	12%
OTHER	15	11%
FRESHWATER FISH	13	9%
TROUT	13	9%
HERRING	12	8%
OTHERS	41	30%

Countries of ORIGIN

Countries of DESTINATION

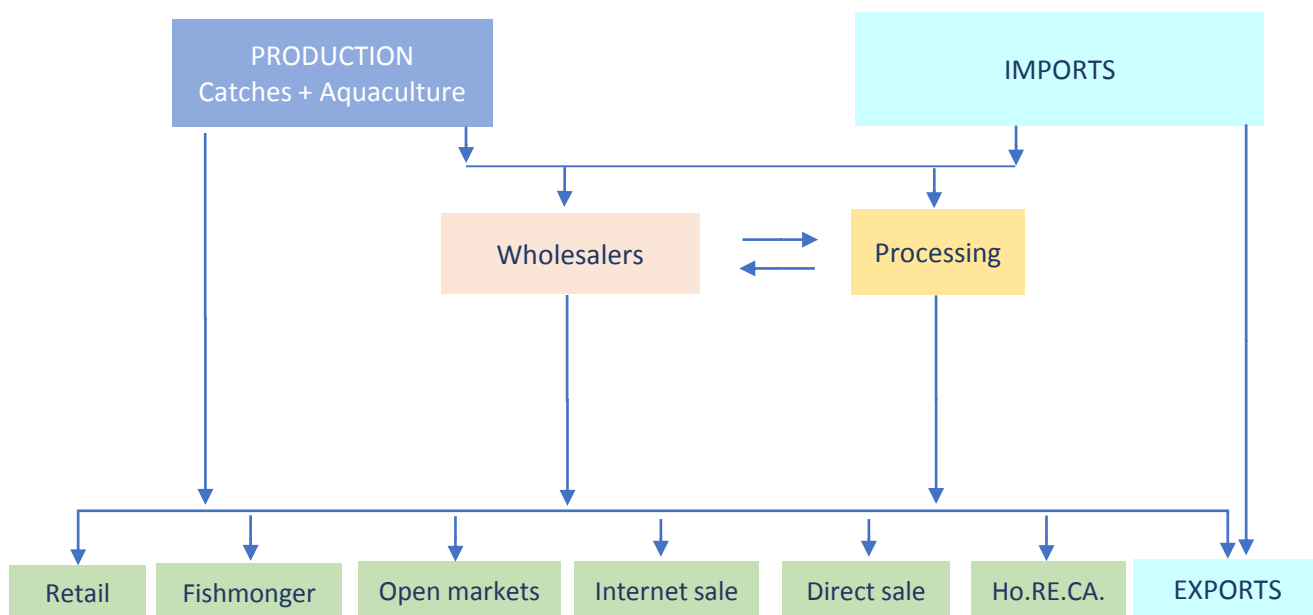




# DISTRIBUTION

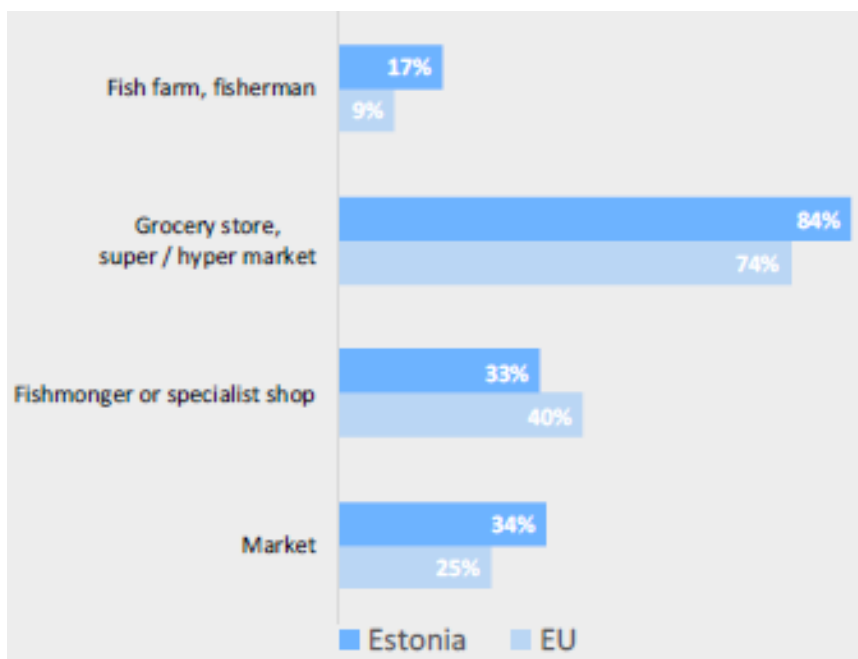
## The supply chain of fisheries and aquaculture products in Estonia

(source: Eurofish)



## Consumers preferences on purchasing channels

(source: EUROBAROMETER)





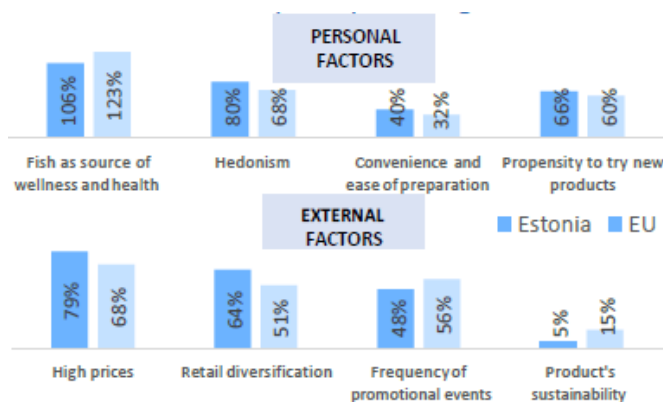
# CONSUMPTION

Apparent consumption of fisheries and aquaculture products in Estonia amounted to **17,2 kg per capita in 2015**, unchanged compared to the previous year. The main consumed species were **Baltic herring, sprat, salmon and trout**. From a socio-demographic point of view, regular fish consumers belong mainly to age classes 25-39 years, and over 55 years. Young people are less inclined to consume fish in Estonia. This age group has the lowest number of regular consumers across the EU (source: "EU consumer habits regarding fishery and aquaculture products"). Estonians consume especially fresh and smoked products, while loose fish (67%) is slightly less frequently consumed than the EU average (68%).

**17,2 Kg per capita**  
(source: EUMOFA)

## Purchasing factors

(source: EUROBAROMETER)







# ESTONIA IN EUMOFA



## LANDINGS

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data concern all species landed in Estonia by vessels of all nationalities. Data are available on a yearly basis, accessible through simple and advanced tables.

## FIRST SALES

Weekly volumes and values are not collected from Estonia. **Monthly data** are collected and disseminated from 228 places of sale. Click [here](#) for the list of places of sales. Monthly data are accessible through simple and advanced tables.

## TRADE

Volumes and values are collected from **Eurostat – COMEXT**. Data concern trade of all fisheries and aquaculture products as recorded by national customs, available on a monthly and yearly basis. Data are accessible through simple and advanced tables.

## AQUACULTURE

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data are available on a yearly basis, accessible through simple and advanced tables.

## WHOLESALE

No data for this supply chain are available.

## PROCESSING

Volumes and values are collected from **Eurostat – PRODCOM**. Data concern 24 processed products as recorded through the PRODCOM nomenclature. Data are available on a yearly basis and are accessible through simple tables.

## CONSUMPTION

No data for this supply chain are available.