



BULGARIA IN THE WORLD AND IN THE EU

(2015, source: FAO and Eurostat)

Bulgaria is the EU's 19th largest producer of fisheries and 18th largest of aquaculture products.

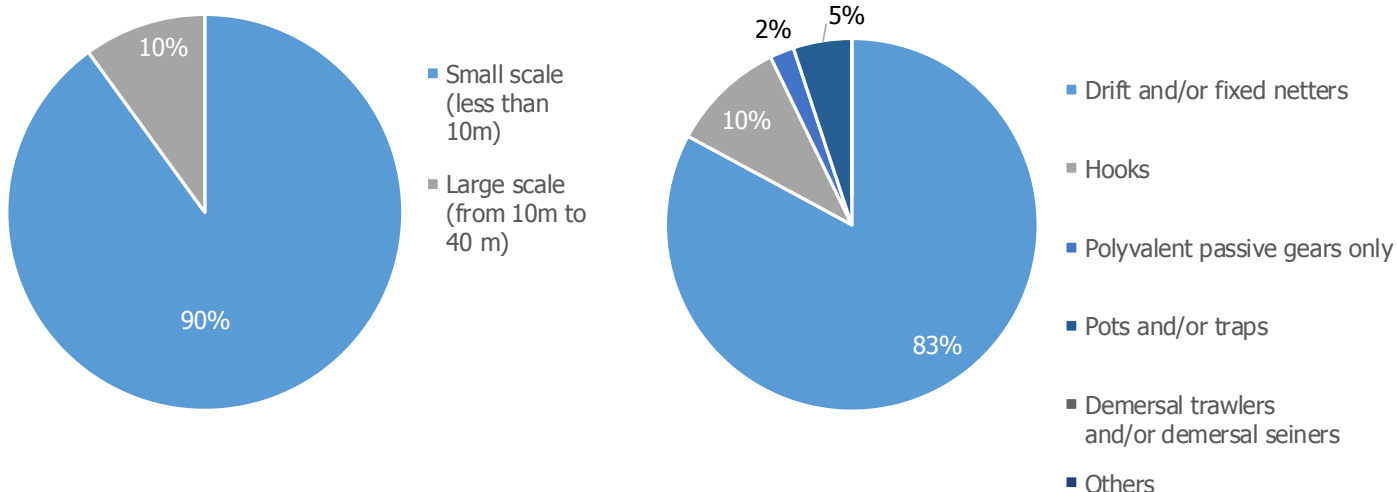
(1.000 tonnes)	World	EU-28	Bulgaria	% World	% EU-28
Catches	104.635	5.144	9	0,0%	0,2%
Aquaculture	106.094	1.307	11	0,0%	0,8%
Total	211.511	6.451	20	0,0%	0,3%

FISHING FLEET

(2015, source: [JRC and Annual Economic Report](#))

Vessels	Capacity	Power
Number: 1.979	GT: 6.400	KW: 56.000
TOTAL FTE: 608		
Small scale	Large scale	Distant fleet
Jobs (FTE): 63%	Jobs (FTE): 37%	Jobs (FTE): n/a

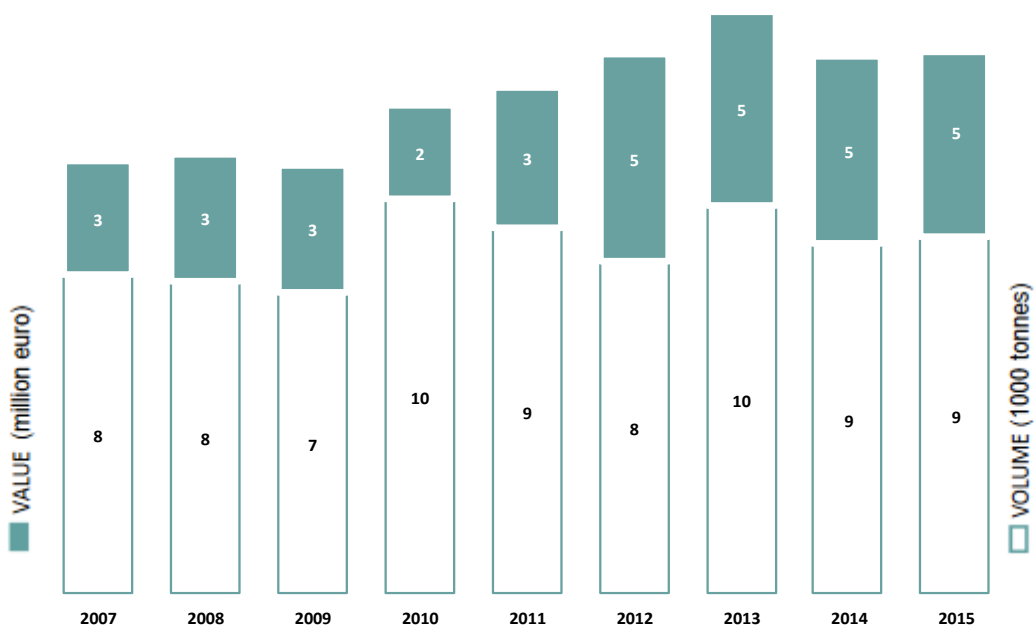
The Bulgarian **fishing fleet** and **gear composition**:





LANDINGS

Landings represent the initial unloading of any quantity of fisheries products, including aquatic plants, from on board a fishing vessel to land in a given country, regardless of the nationality of the vessel making the landings. Landings are recorded in net weight. In Bulgaria, all species are landed fresh, whole and for human consumption. Total fishing ports reported in Bulgaria are 110, none of which is covered by EUMOFA.



Main commercial species landed and % of total
(2015, million euro and tonnes)



OTHER MOLLUSCS AND AQUATIC INVERTEBRATES	1,4	31%	4.100	47%	OTHER MOLLUSCS AND AQUATIC INVERTEBRATES
SPRAT (=BRISLING)	1,2	27%	3.297	37%	SPRAT (=BRISLING)
RED MULLET	0,6	13%	636	7%	RED MULLET
OTHER MARINE FISH	0,4	8%	160	2%	OTHER MARINE FISH
CLAM	0,2	5%	133	2%	DOGFISH
TURBOT	0,2	5%	124	1%	CLAM
OTHERS	0,4	11%	385	4%	OTHERS

(source: Eurostat)



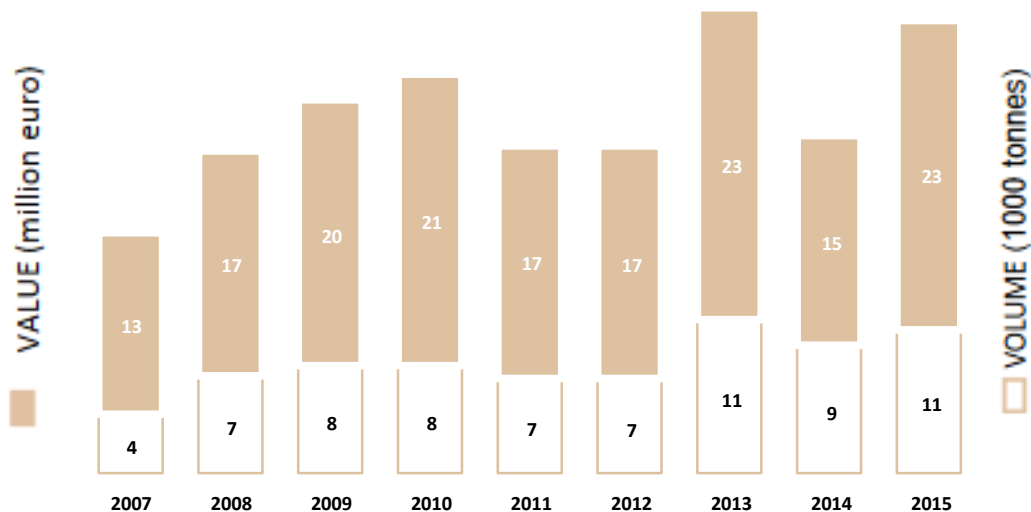
AQUACULTURE

Aquaculture refers to the farming of aquatic (freshwater or saltwater) organisms, such as fish, molluscs, crustaceans and aquatic plants. Aquaculture data are reported in live weight equivalent and value.

In Bulgaria, 29% of fish is farmed in sea and brackish waters and 71% in freshwater.

The most important aquatic production methods according to Eurostat are:

- 45% in tanks, entirely farmed in freshwater;
- 26% in cages, entirely farmed in freshwater;
- 29% by other methods, entirely farmed in sea and brackish water.



Main commercial species farmed and % of total (2015, million euro and 1.000 tonnes)



Species	Value (million euro)	% of total	Volume (1000 tonnes)	% of total	Species
TROUT	9	40%	4	40%	CARP
CARP	6	28%	3	29%	MUSSEL MYTILUS SPP.
MUSSEL MYTILUS SPP.	3	12%	2	22%	TROUT
OTHER	5	20%	1	9%	OTHER

(source: Eurostat)



FIRST SALES (2016, source: EUMOFA)

First sale concerns the fish that is sold or registered at an auction center or to registered buyers or to producer organizations (PO). First sales may differ from landings since the former do not cover fish that is landed by vessels owned by processing companies or direct sales to processors.

In Bulgaria, there is only one auction market located in Bourgas.

The main landing areas are the ports of Burgas, Sozopol, Varna, Nessebar and Balchik (*source: FAO*).

No data on first sales in Bulgaria are available in EUMOFA.

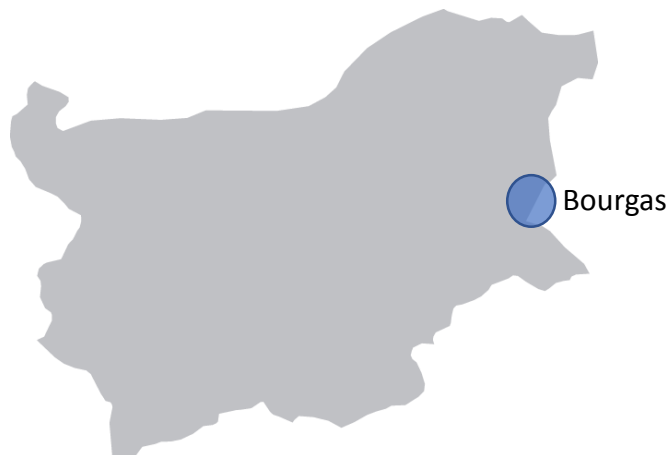


WHOLESALE (source: Eurofish)

Wholesale is an intermediary stage in the distribution channel that buys in bulk and sells to resellers (e.g. retailers) rather than to consumers.

In Bulgaria, there is only one wholesale market.

1 wholesale market



PROCESSING (source: Eurostat-SBS)

In 2015, 1.520 persons were employed in Bulgaria in the fish processing industry.

In Bulgaria, the fish processing industry recorded a value added of EUR 55,5 million, covering 2% of the value added of total manufacture of food products.

The main products were prepared or preserved mackerel, whole or in pieces, crustaceans, molluscs, frozen whole salted fish, prepared or preserved sardines.

43 companies

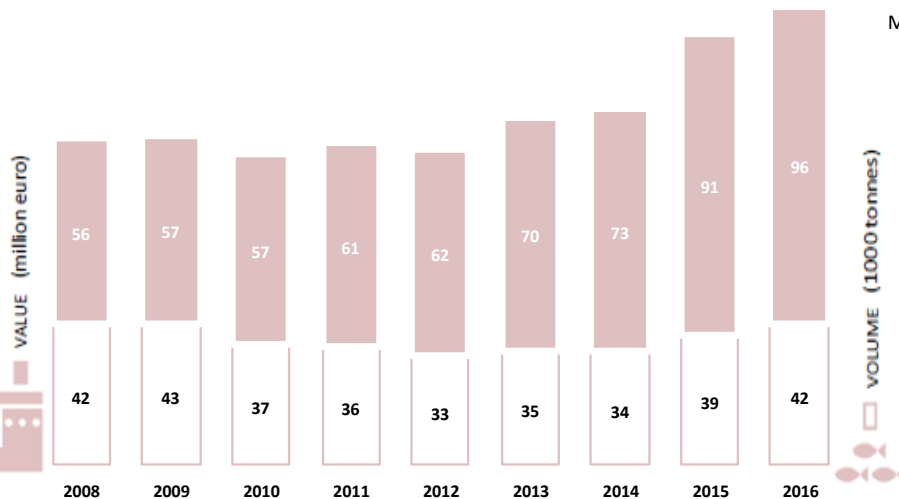
Sales: EUR 55,5 billion

(2015, source Eurostat - SBS)



TRADE (source: Eurostat)

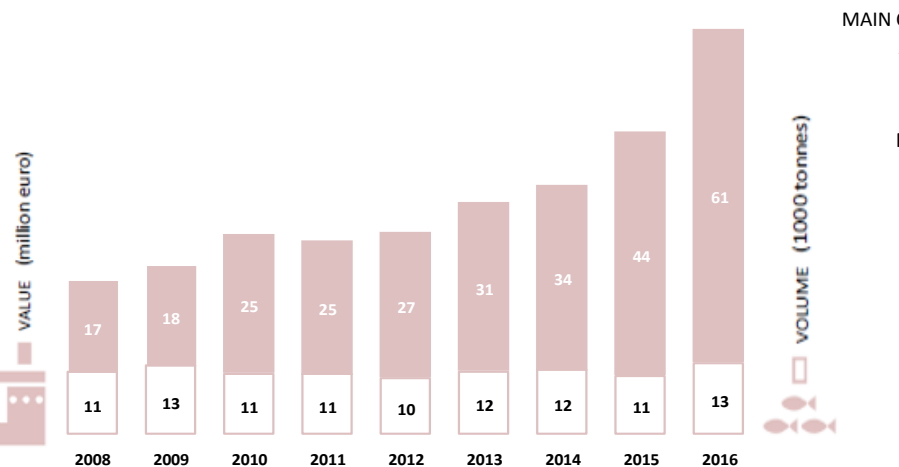
Import



MAIN COMMERCIAL SPECIES IMPORTED AND % OF TOTAL IMPORTS (2016, million euro)

Species	Value (million euro)	% of Total Imports
MACKEREL	15	16%
OTHER COLD-WATER SHRIMP	14	14%
SALMON	12	12%
OTHER PRODUCTS	6	6%
OTHER MARINE FISH	5	5%
TROUT	4	4%
OTHERS	40	42%

Export

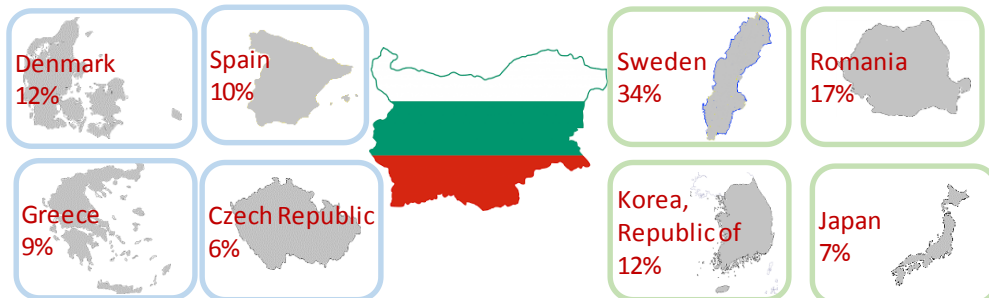


MAIN COMMERCIAL SPECIES EXPORTED AND % OF TOTAL EXPORTS (2016, million euro)

Species	Value (million euro)	% of Total Exports
MISCELLANEOUS SHRIMPS	20	33%
OTHER MOLLUSCS AND AQUATIC INVERTEBRATES	13	22%
CLAM	4	6%
CAVIAR, LIVERS AND ROES	3,4	6%
SALMON	2,6	4%
MACKEREL	2,6	4%
OTHERS	15	25%

Countries of ORIGIN

Countries of DESTINATION





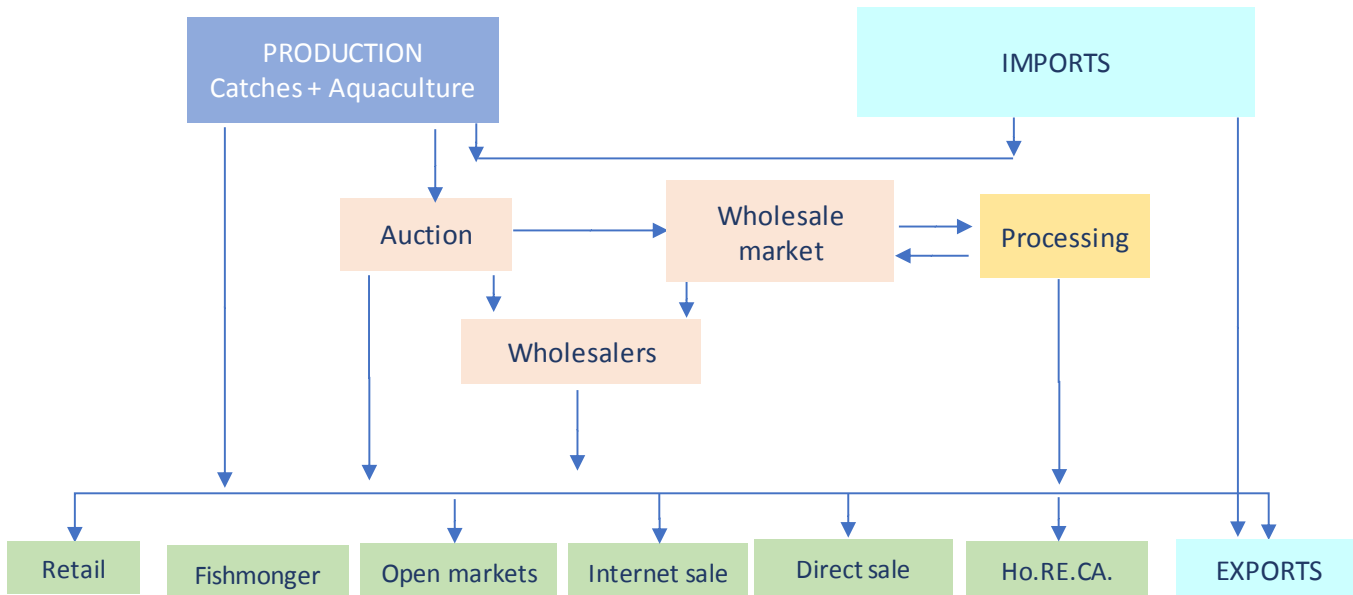
Bulgaria



DISTRIBUTION

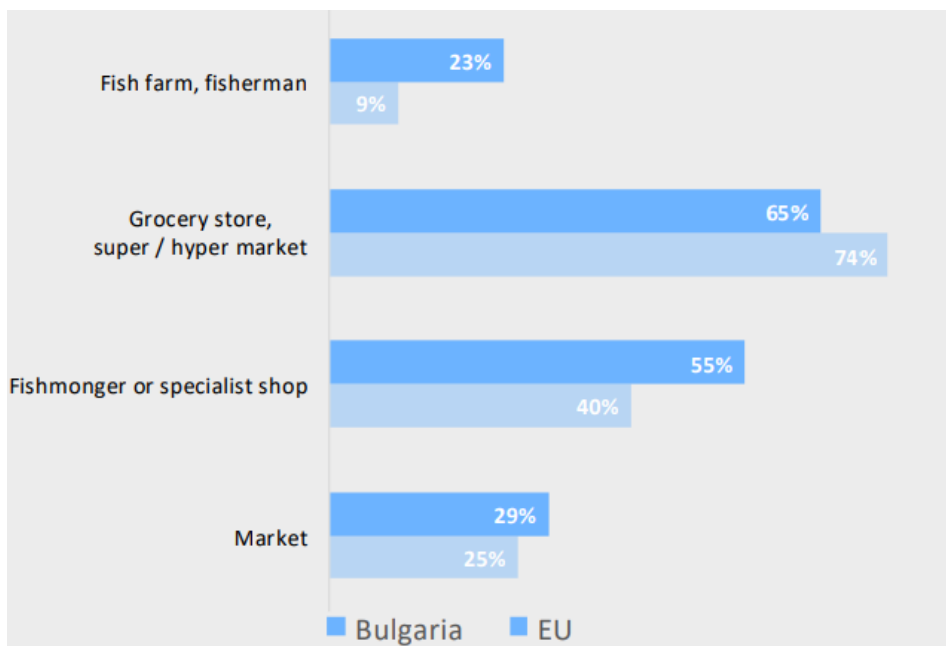
The supply chain of fisheries and aquaculture products in Bulgaria

(source: EUROFISH)



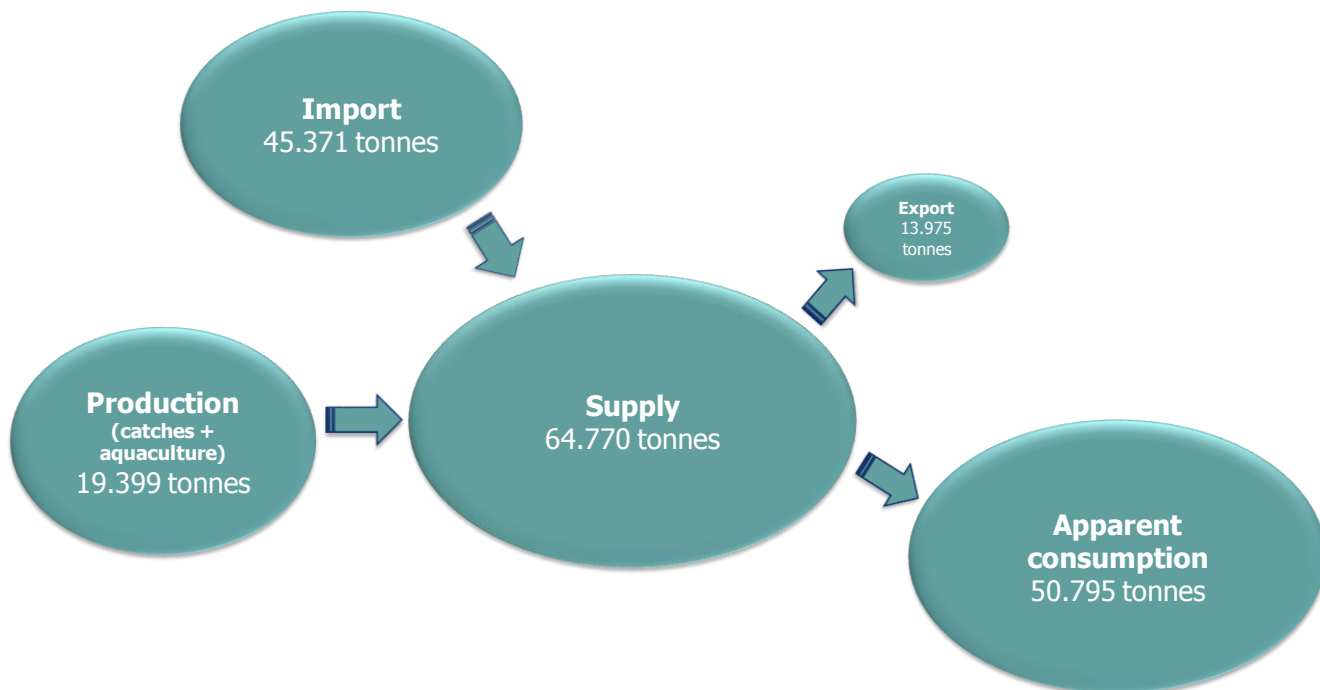
Consumers preferences on purchasing channels

(source: EUROBAROMETER)





SUPPLY BALANCE (source: EUMOFA)





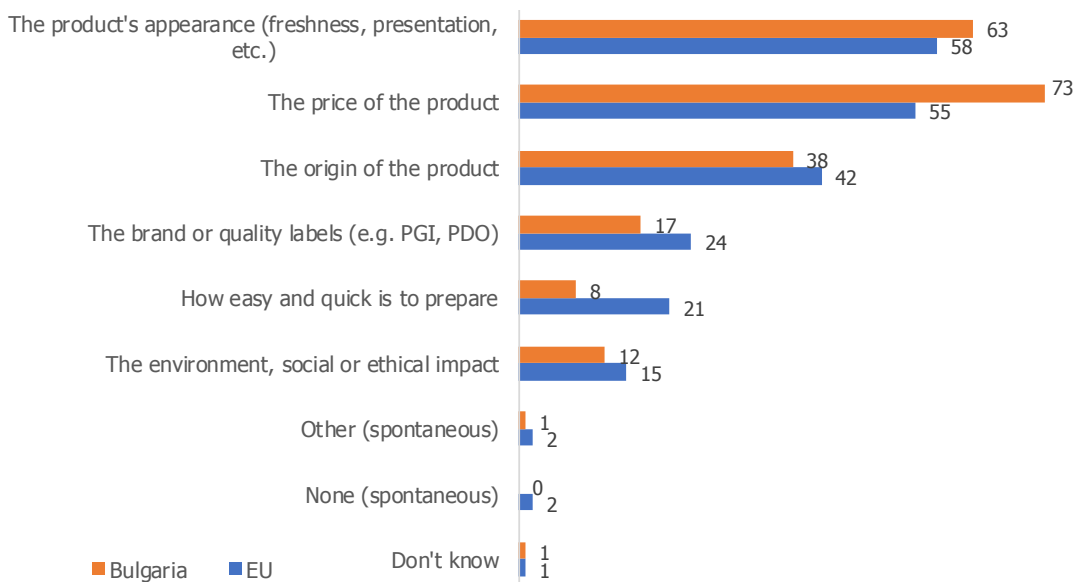
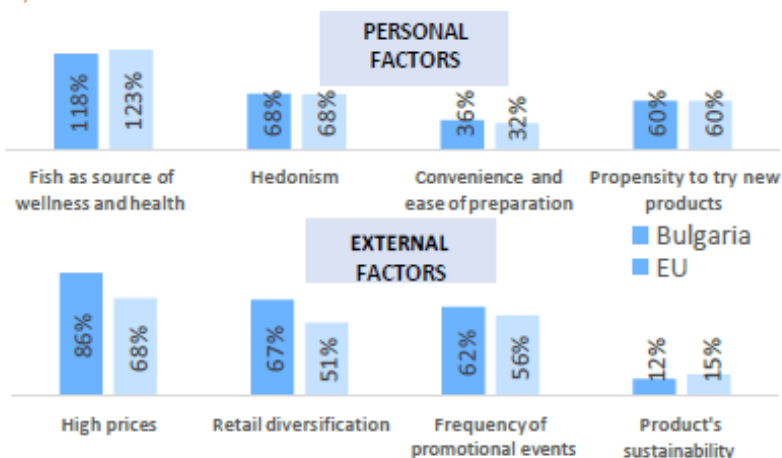
CONSUMPTION

Apparent consumption of fishery and aquaculture products in Bulgaria amounted to **6,2 kg per capita in 2015**, almost the same as the previous year. The main consumed species were **carp, silver carp, rainbow trout, pike-perch, mackerel, sprat and hake**. From a socio-demographic point of view, regular fish consumers belong mainly to age classes 25-39 and 40-54 years. Young people are less inclined to consume fish in Bulgaria. This age group has the lowest number of regular consumers across the EU (source: "EU consumer habits regarding fishery and aquaculture products"). Bulgarians consume especially fresh and frozen products, while loose fish (69%) is slightly more frequently consumed than the EU average (68%).

6,2 Kg per capita
(source: EUMOFA)

Purchasing factors

(source: EUROBAROMETER)





BULGARIA IN EUMOFA



LANDINGS

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data concern all species landed in France by vessels of all nationalities. Data are available on a yearly basis, accessible through simple and advanced tables.

FIRST SALES

No data for this supply chain are available.

TRADE

Volumes and values are collected from **Eurostat – COMEXT**. Data concern trade of all fisheries and aquaculture products as recorded by national customs, available on a monthly and yearly basis. Data are accessible through simple and advanced tables.

AQUACULTURE

Volumes and values are collected by EUMOFA from **Eurostat – Fishery**. Data are available on a yearly basis, accessible through simple and advanced tables.

WHOLESALE

No data for this supply chain are available.

PROCESSING

Volumes and values are collected from **Eurostat – PRODCOM**. Data concern 16 processed products as recorded through the PRODCOM nomenclature. Data are available on a yearly basis and are accessible through simple tables.

CONSUMPTION

No data for this supply chain are available.